

Investor Presentation - March 2021 ECB, COVAX & Sun, the next paradigm?

# **DISCLAIMER**

This slideshow is a communication support for the investor presentation on FY 2020. This document includes some forward-looking statements as statements regarding ABC arbitrage business operations. Although ABC arbitrage believes its expectations are based on reasonable assumptions, these forward-looking statements are subject to numerous risks and uncertainties, which could cause actual results to differ materially from those anticipated in these forward-looking statements.

These documents and information are given for illustrative purposes and do not substitute for official documents relating to the 2020 financial year.



- 1. 2020 Markets parameters
- 2. Group performances
- 3. Group risk parameters
- 4. Group revenues
- 5. Group costs
- 6. Asset Management business
- 7. 2021 ECB, COVAX & Sun
- 8. ABC 2022 Situation
- 9. ABC arbitrage Shares & dividends

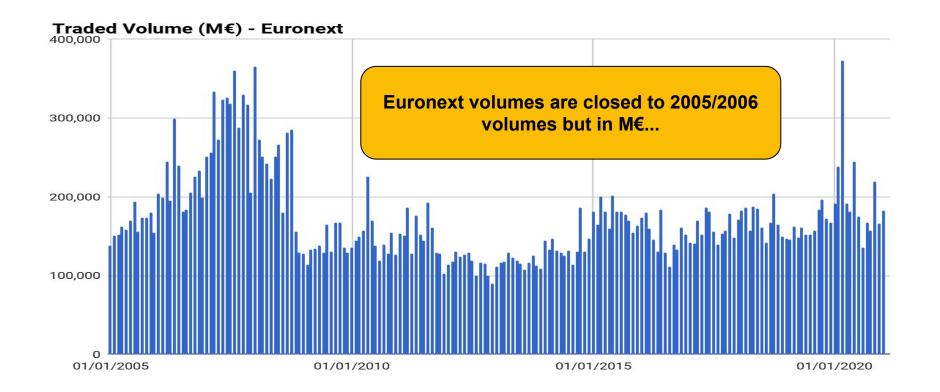




# 1. Market parameters





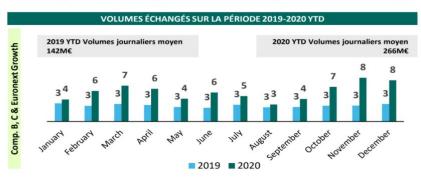




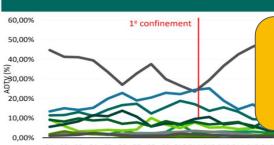


#### LES VOLUMES DE NÉGOCIATIONS SUR LES MARCHÉS EURONEXT

Analyses par segments et comparaison 2019 / 2020

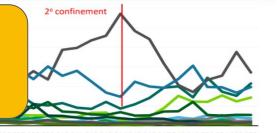


Period	Comp. A	Comp. B	Comp. C	Growth	Total
Dec-20	6 090	182	47	128	6 447
Dec-19	6 406	126	20	21	6 573
Nov-20	8 684	211	68	119	9 081
Nov-19	6 355	113	14	18	6 499
Q4 2020	6 882	170	56	126	7 234
Q4 2019	6 454	114	14	19	6 601
Q3 2020	5 868	112	27	48	6 054
Q3 2019	6 282	103	13	15	6 413
Q2 2020	7 536	151	35	75	7 796
Q2 2019	6 561	107	12	18	6 698
Q1 2020	9 716	190	27	47	9 980
Q1 2019	6 305	118	17	20	6 460



Euronext Volumes Q1 2020 >> Q1 2019 Q3 2020 = Q3 2019

LIQUIDITÉ SECTORIELLE 2020 YTD



S1 S2 S3 S4 S5 S6 S7 S8 S9 S10 S11 S12 S13 S14 S15 S16 S17 S18 S19 S20 S21 S22 S23 S24 S25 S26 S27 S28 S29 S30 S31 S32 S33 S34 S35 S36 S37 S38 S39 S40 S41 S42 S43 S44 S45 S46 S47 S48 S49 S50 S51 S52 S53

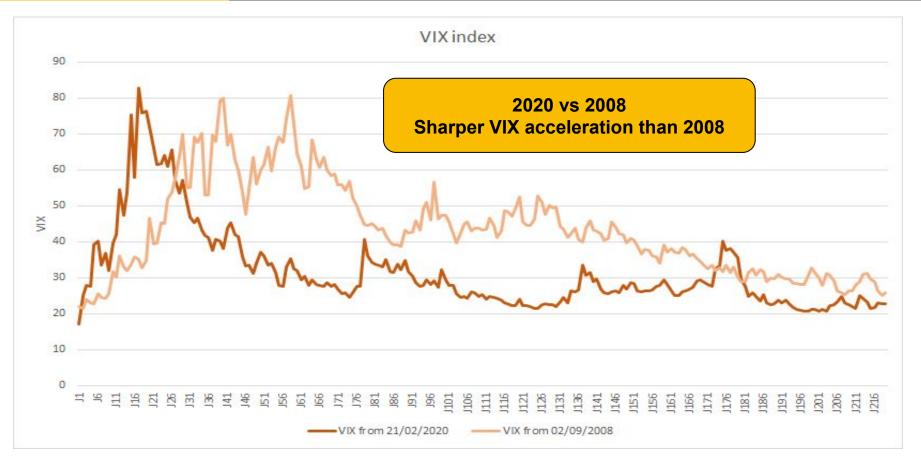
Basic Materials — Consumer Discretionary — Consumer Staples — Energy — Financials — Health Care — Industrials — Real Estate — Technology — Telecommunications — Utility

Source : Euronext, 4 Janvier 2021, Début confinement le 9 mars 2020 et fin du confinement le 11 mai 2020

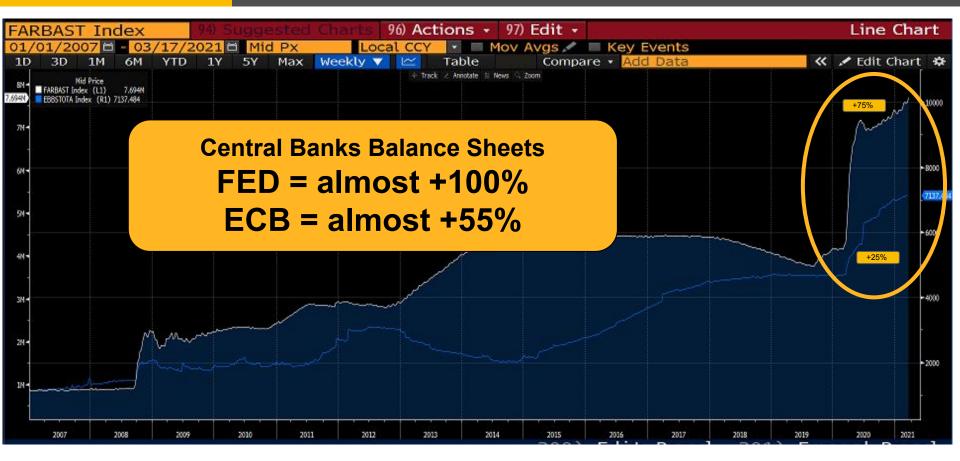
\*Volumes d'Oslo exclus

\*\*Calculée comme le rapport entre la somme des volumes YTD sur la capitalisation boursière du 03 Décembre 2020

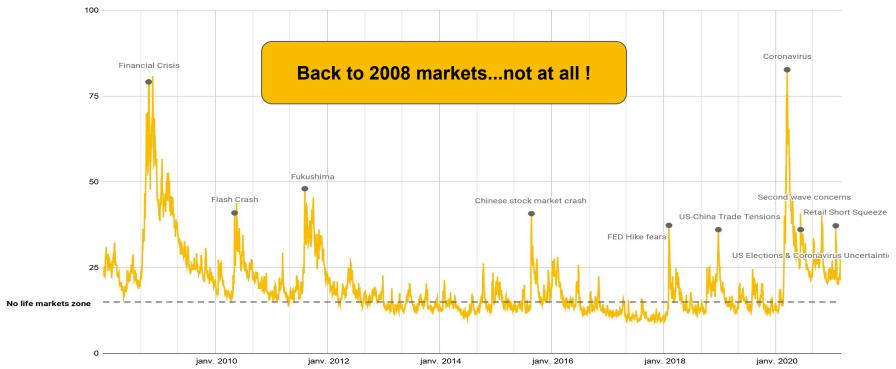
EURONEXT



#### **Corporate Actions**





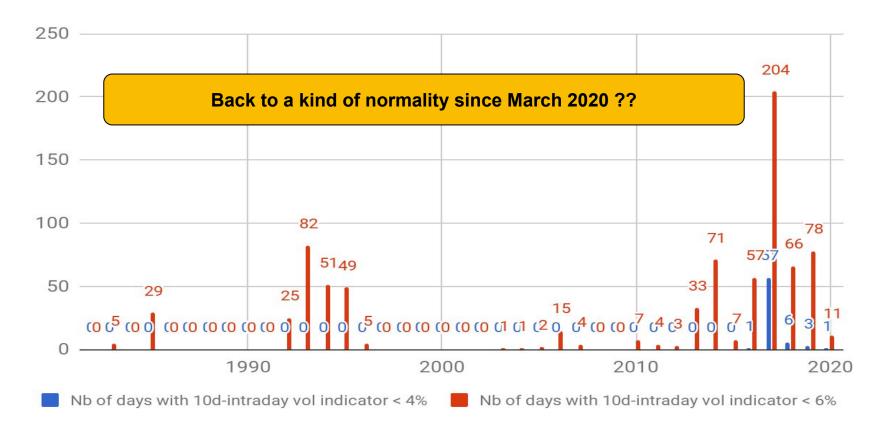




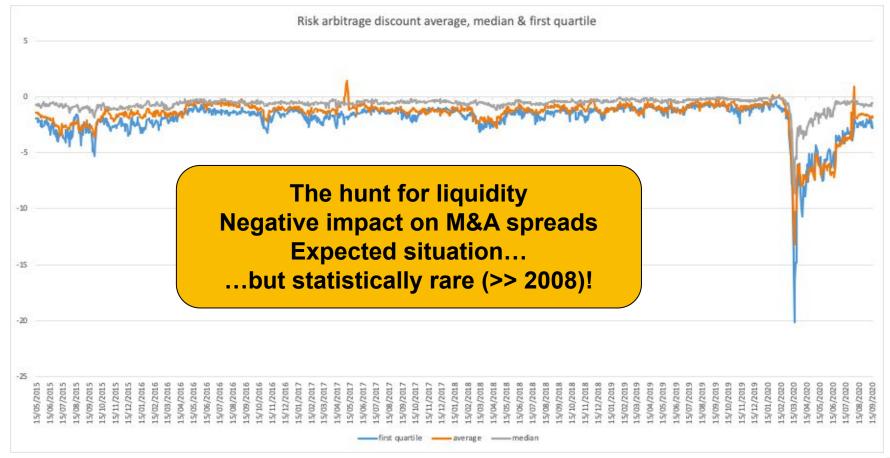
#### NASDAQ recovery





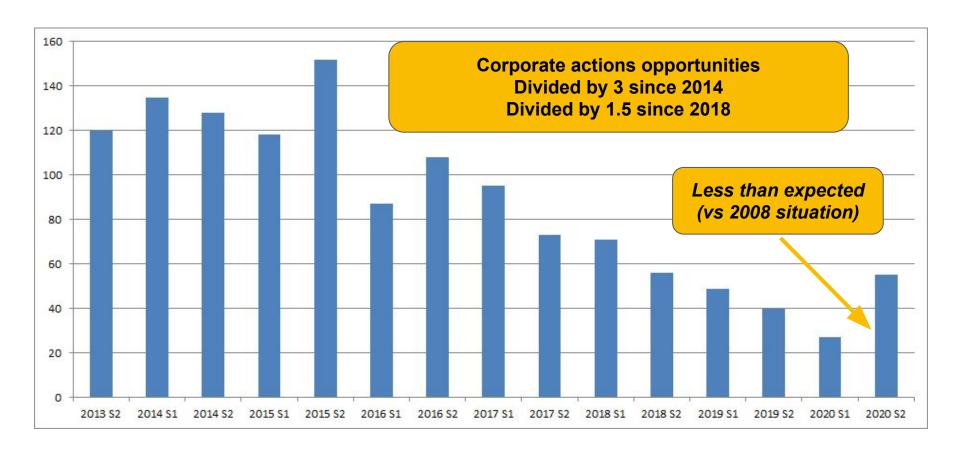


#### M&A activity













# 2. Group performances



# **Volatility**

**M&A** and Corporate Actions

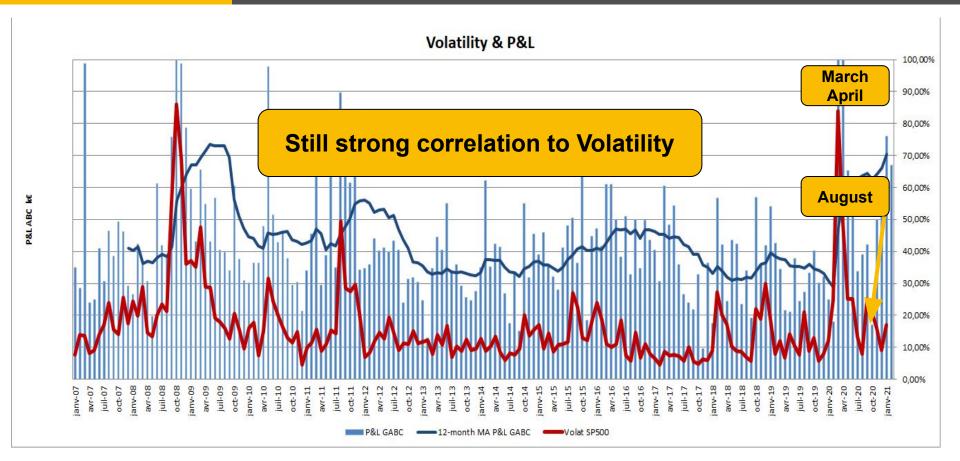
**Traded Volumes** 



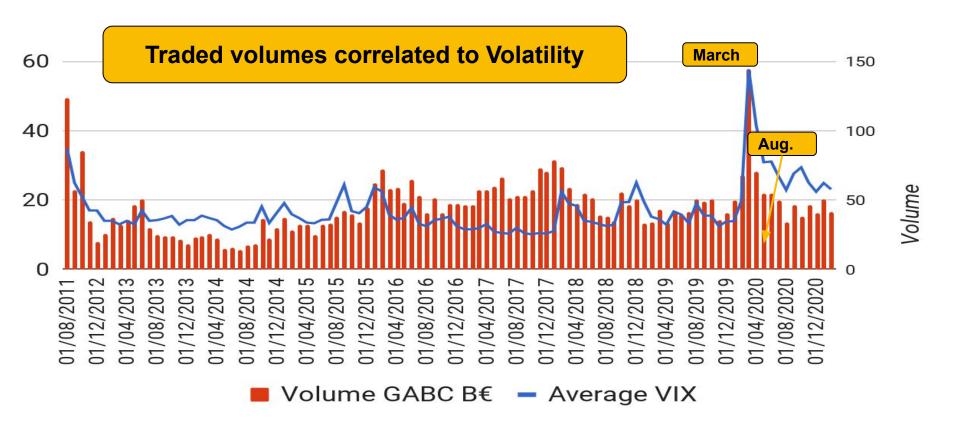
In EUR million	31/12/2020 IFRS	31/12/2019 IFRS	Evolution	31/12/2018 IFRS
Advisory revenues	-	-	na	-
Investment Services Fees*	22.5	14.4	56%	16.8
Net gains at fair value through profit or loss	46.3	22.6	104.9%	23.3
Net revenues	68.8	37	85.9%	40.1
Payroll costs		4 0 40/	116.1%	(13.1)
Occupancy costs	ROE - almos	St 24%	7.8%	(1.6)
Other expense			6.4%	(5.8)
Other taxes	(0.1)	(0.1)	42.6%	(0.2)
Total costs	(33.4)	(18.9)	76.1%	(20.8)
Income before tax	35.4	18.1	96.1%	19.3
Net income attribut	able to			
equity holders	35.1	18.3	91.4%	19.7



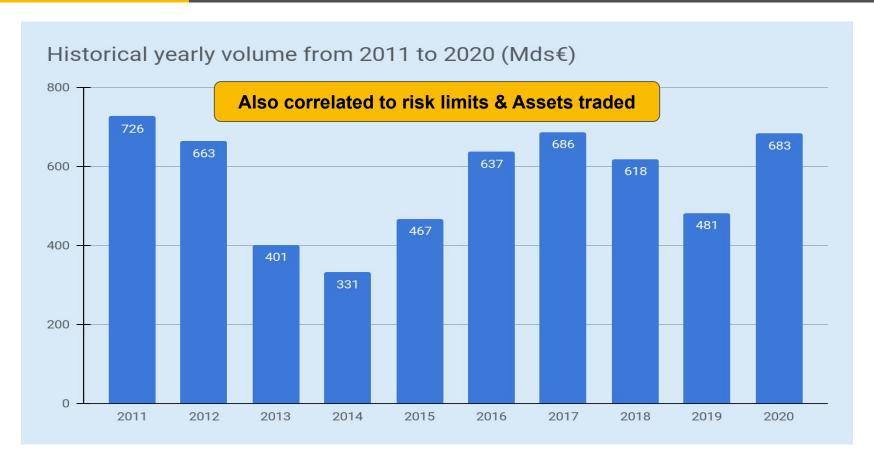
### Volatility and PnL correlation





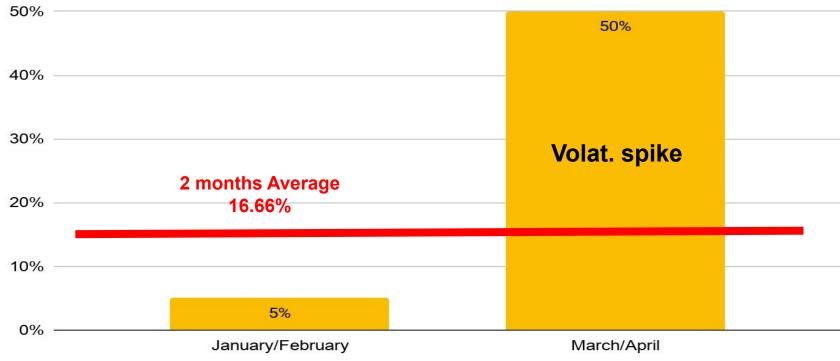






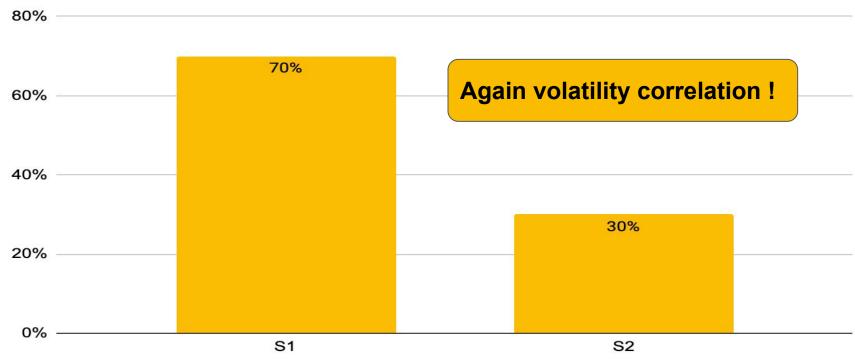




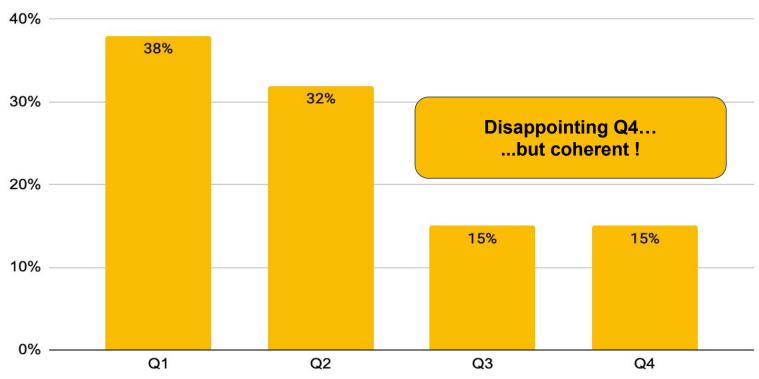




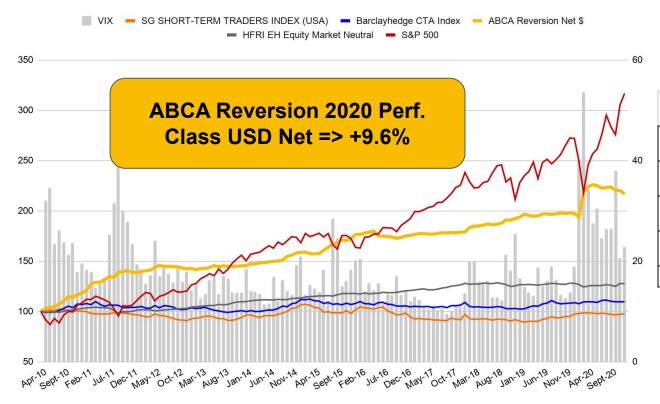




P&L - Proportion of the year



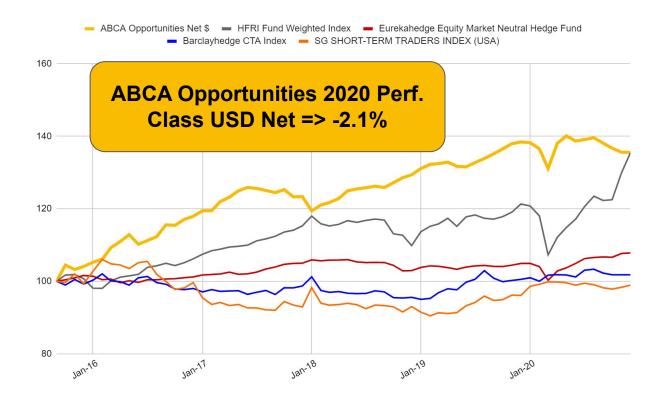
## ABCA Reversion performances



	Annualized Performance	Volatility
ABCA Reversion Net \$	7.42%	5.53%
SG Short-Term Traders Index	-0.09%	5.32%
Barclayhedge CTA Index	0.95%	4.55%
HFRI Equity Market Neutral	2.31%	2.51%
S&P 500	11.84%	14.12%



#### ABCA Opportunities performances



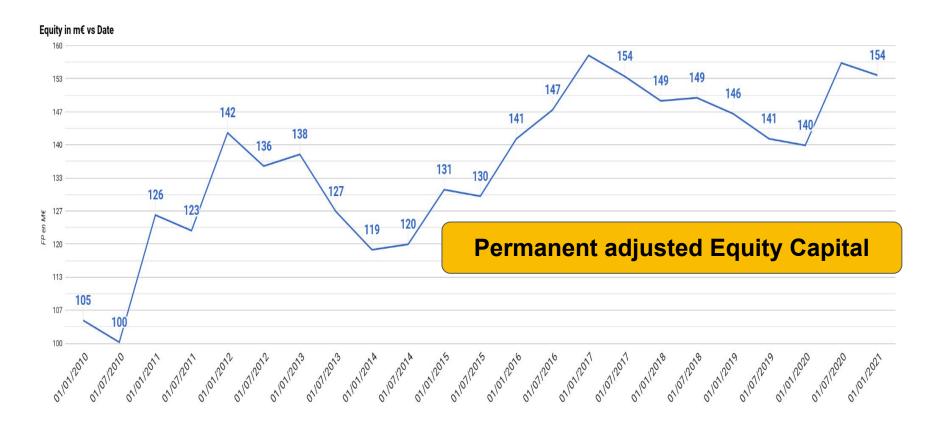
	Annualized Performance	Volatility
ABCA Opportunities Net \$	6.16%	4.92%
HFRI Fund Weighted Index	4.99%	6.85%
Eurekahedge Equity Market Neutral Hedge Fund	1.55%	2.66%
SG Short-Term Traders Index	-0.04%	5.87%
Barclayhedge CTA Index	0.52%	4.03%



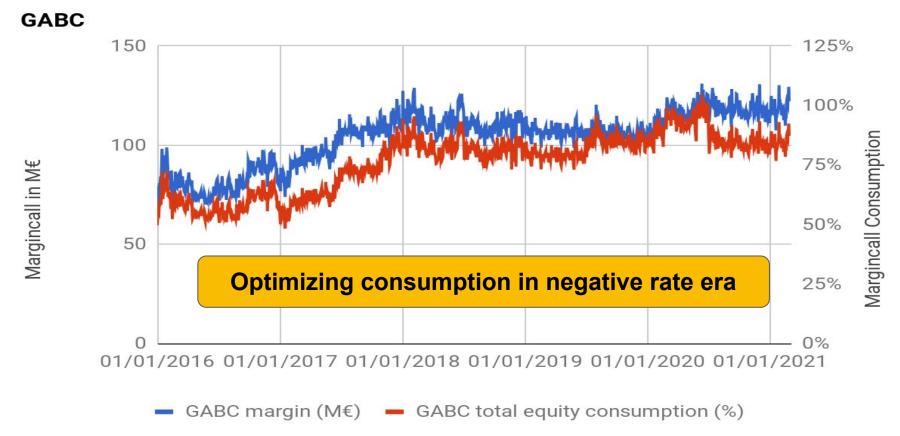


3. Risk parameters





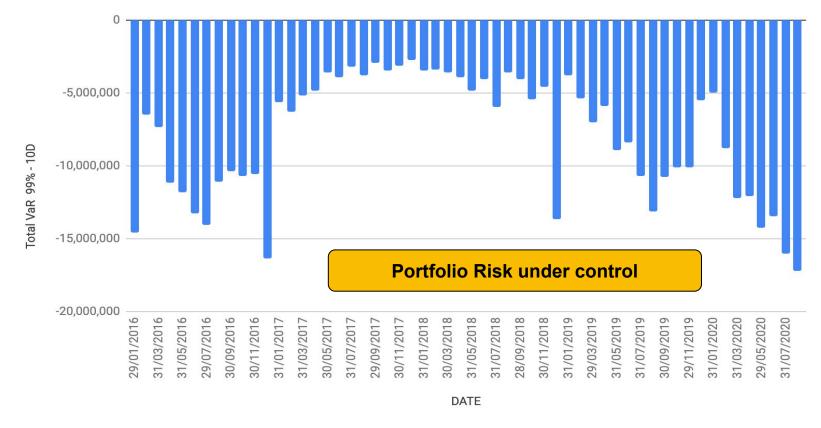






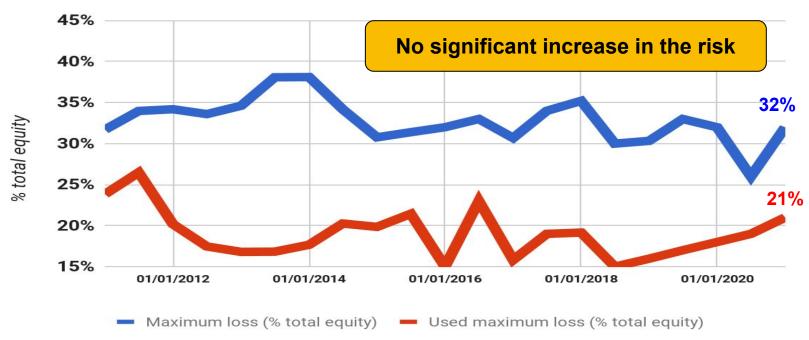






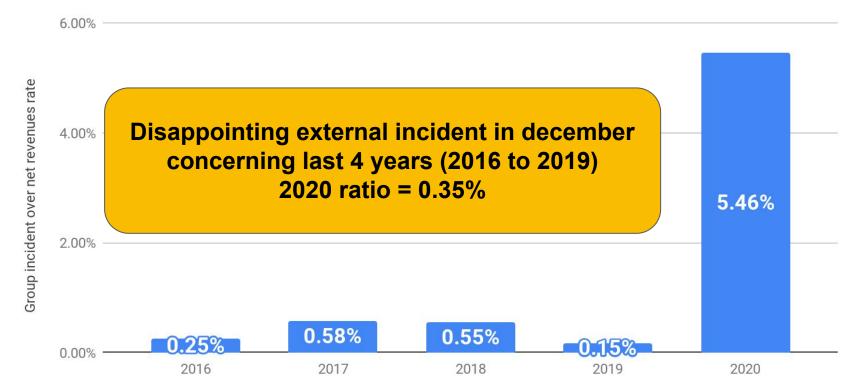
**Warning** - Gross sum calculation on "every" possible risk even "opposite" risks.

#### Maximum loss GABC since 2010





# Group incident over net revenues rate





# ABC arbitrage

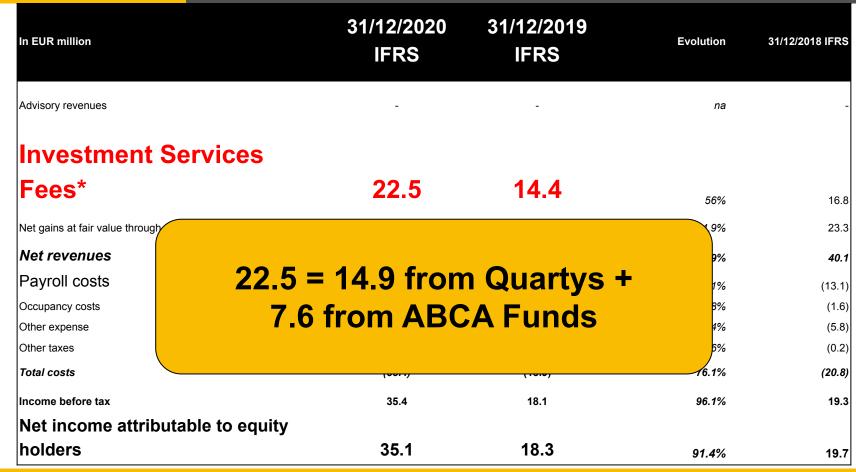


# 3. Revenues



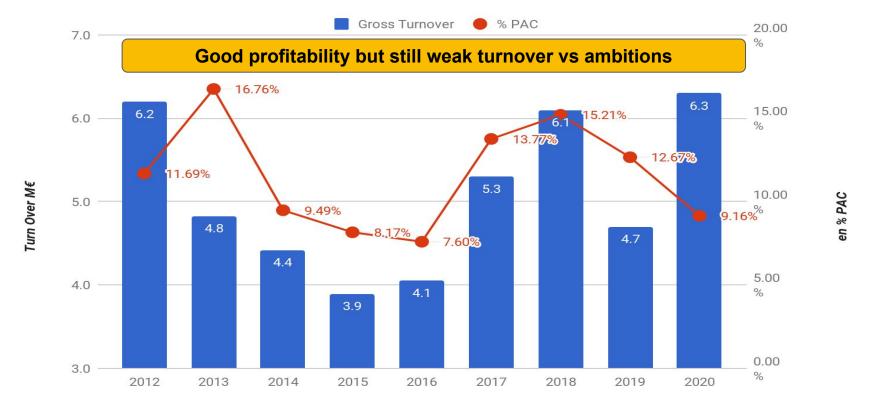
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Advisory revenues	-	-	na	-
Investment Services Fees*	22.5	14.4	56%	16.8
Net gains at fair value through profit or loss	46.3	22.6	104.9%	23.3
Payroll co Occupancy co:  Quartys cos and	<b>= Quartys fin</b> Sts included (People Control of the Control of th	ole / Fees / Extern	al providers)	<b>40.1</b> (13.1) (1.6)
Other expense Other taxes	(0.1)	(0.1)	42.6%	(5.8)
Total costs	(33.4)	(18.9)	76.1%	(20.8)
Income before tax	35.4	18.1	96.1%	19.3
Net income attributable to equity holder	rs 35.1	18.3	91.4%	19.7



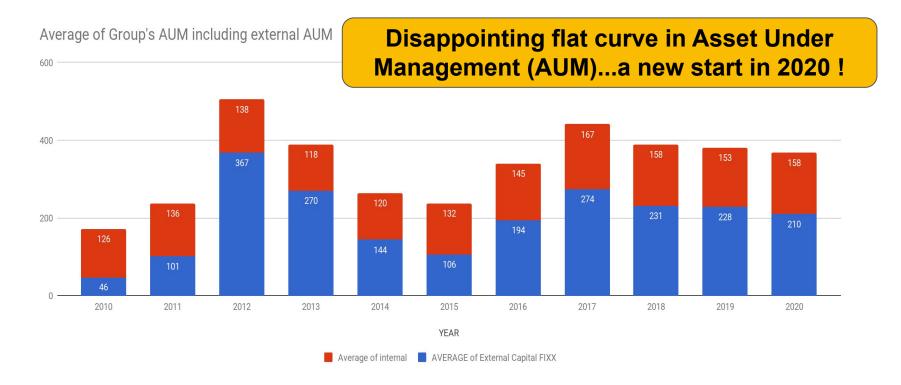




#### **Turnover outsourced clients**









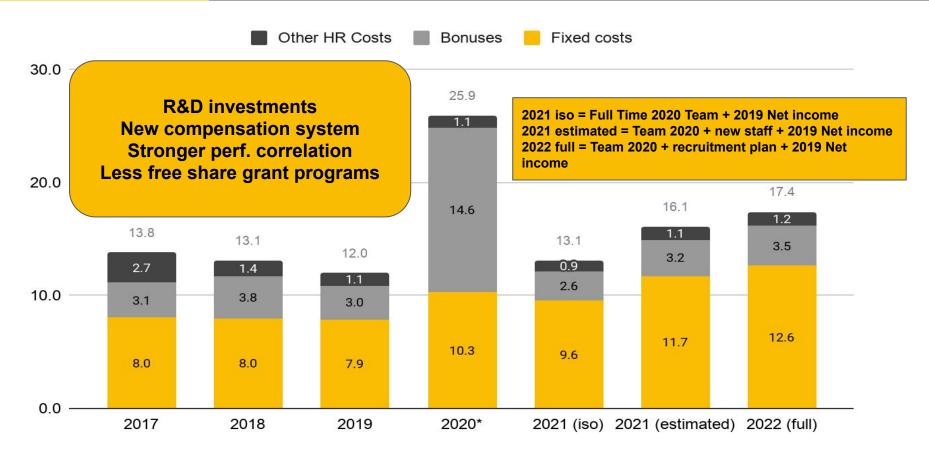
# ABC arbitrage



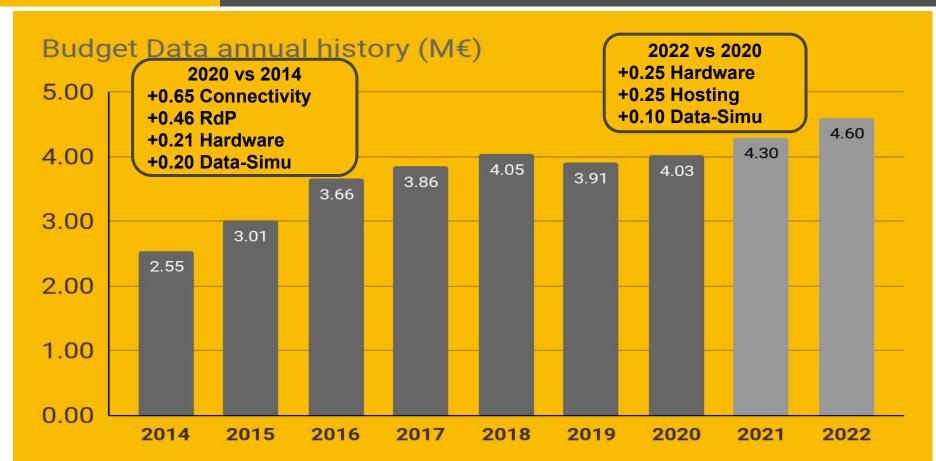
4. Costs



In EUR million	31/12/2020 IFRS	31/12/2019 IFRS	Evolution	31/12/2018 IFRS
Advisory revenues	-	-	na	-
Investment Services				16.8
Net gains at fair value People are	the main asse	t for ABC a	arbitrage	23.3
Net revenues				40.1
Payroll costs	(25.9)	(12)	116.1%	(13.1)
Occup Other New people + New comp	pensation system + Cori	relation to the exce	ellent performanc	<b>e</b> (1.6
Other taxos	(•,	(•,	7 <b>21</b> 470	(0.2
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# 5. Asset Management



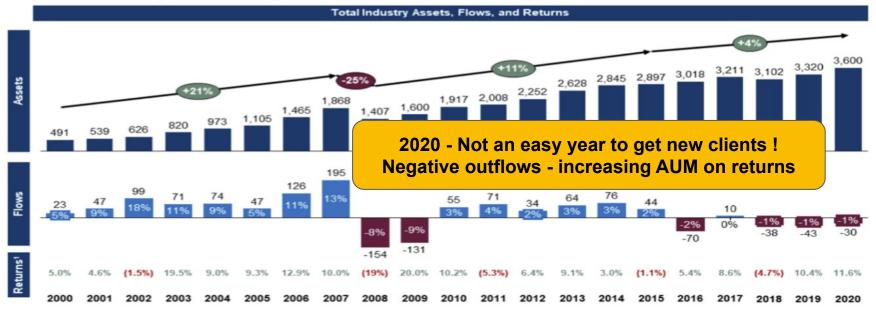
Facing Very low vol. paradigm

**Developing Client Turnover** 

Increasing company valorisation

# **HF Industry Status**

For the HF industry, 2020 turned out to be a relatively strong year, led by reduced outflows compared to the past two years and the best performance in over a decade



- ◆ HF AUM reached an all time high of \$3.6tn in 4Q20, ~8% growth y-o-y the last time the industry grew this much was from 2013 to 2014
- ◆ Unlike 2013 to 2014, however, the growth in 2020 was driven solely by strong performance
- Flows were marginally negative for the third consecutive year, as investors pulled ~\$30bn from HFs, though the last two quarters in 2020 both had inflows – there haven't been any quarters with inflows since 1Q18

Source: HFR, Barclays Strategic Consulting Analysis; 1) HFRI Fund Weighted Index



# Hedge Fund Performance by Strategy

The 1Q20 drawdown affected each HF strategy differently, though all strategies were able to bounce back and generate positive returns in 2020



Annualized Returns					
Strategy	5-yr	3-уг	2020		
Disc. Equity	8%	7%	14%		
Quant Equity	3%	1%	5%		
Event Driven	8%	6%	11%		
Credit	6%	5%	7%		
Disc. Macro	4%	4%	7%		
FIRV	5%	6%	10%		
Syst. Macro	4%	3%	4%		
Multi-Strategy	6%	6%	12%		
Overall	7%	6%	12%		
MSCI World	12%	11%	16%		

- ◆ Event Driven, Disc. Equity, and Credit were the hardest hit strategies in 1Q20 (ranging from -10% to -15%), while FIRV, Macro, Syst. Macro, and M/S had only slightly negative performance in 1Q20 (ranging from -1% to -3%)
- Quant Equity was in the middle from a performance standpoint in 1Q20 (-6%), due to its mix of Risk Premia and Stat Arb funds
- Over the balance of 2020, each strategy overcame its drawdown and finished the year with positive returns, the 9th year since 2010 that has occurred





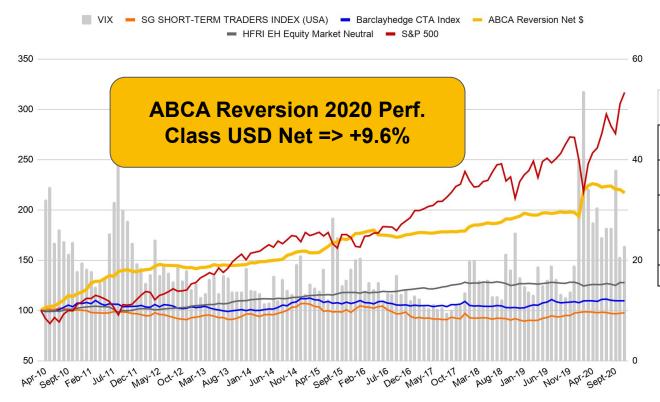
### Situation - Quant Hedge Fund performance by strategy – 2020 (asset weighted)

Reporting indicator of eligible funds having reported (as at 27-Jan-2021). By fund assets (Dec): 86%. By no. of funds (Dec): 73%.



Source: Aurum's proprietary Hedge Fund Data Engine database containing data on over 4,000 hedge funds representing in excess of \$2.9 trillion of assets as at June 2020. Information in the database is derived from multiple sources including Aurum's own research, regulatory filings, public registers and other database providers. Performance in the above chart is asset weighted. Box size reflects the AUM of the hedge fund industry, as tracked by Aurum. See the disclaimer and strategy definition for further details.

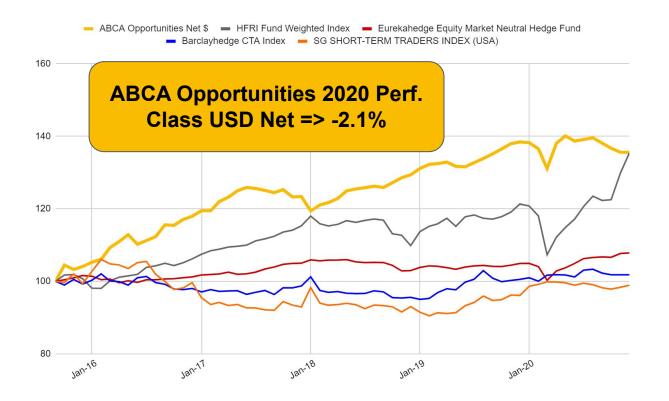
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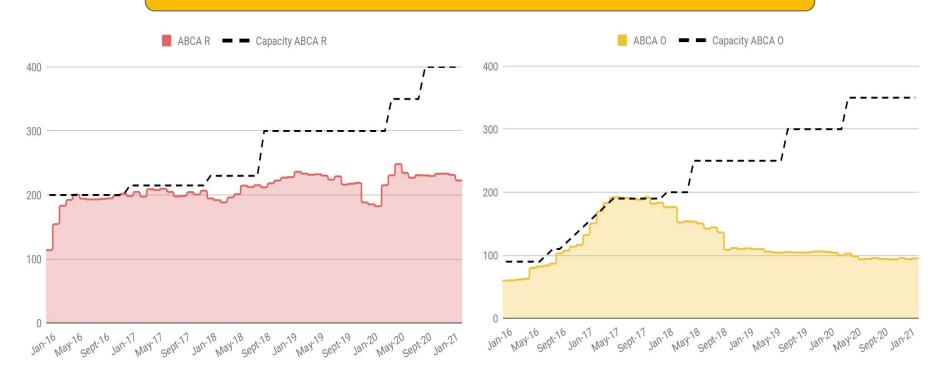
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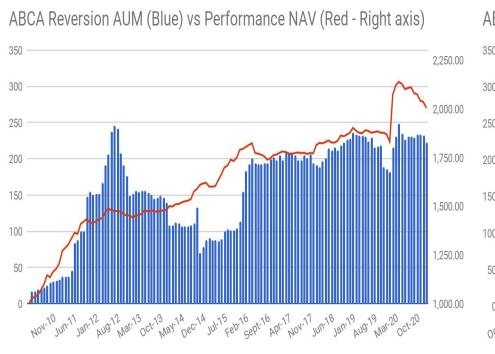
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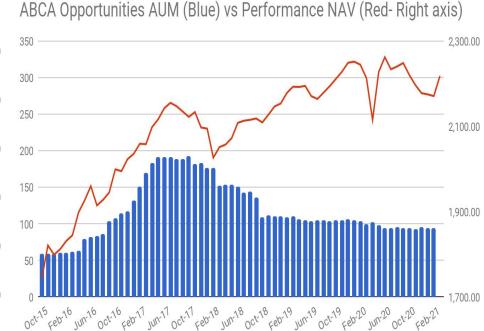


# Lot of work to increase capacity...and still working!



# Still under targeted AUM...a pity with such returns





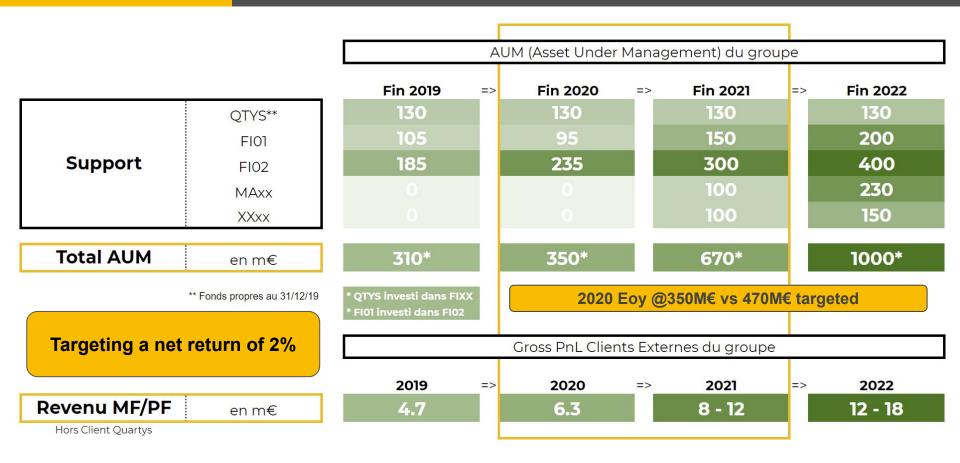
Building a sales team (3 people eoy 2020)

Developing new products and over 1Bn capacity

Developing ABC AM brand



#### Asset Under Management - Business Plan

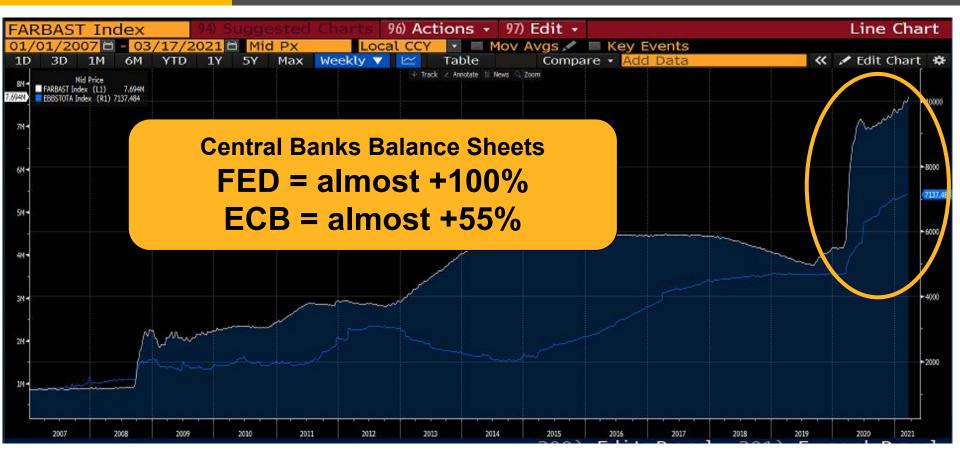


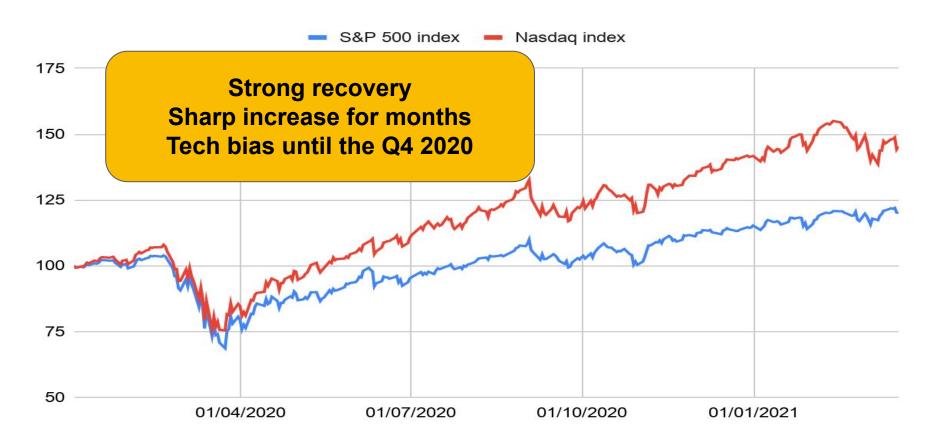
## ABC arbitrage



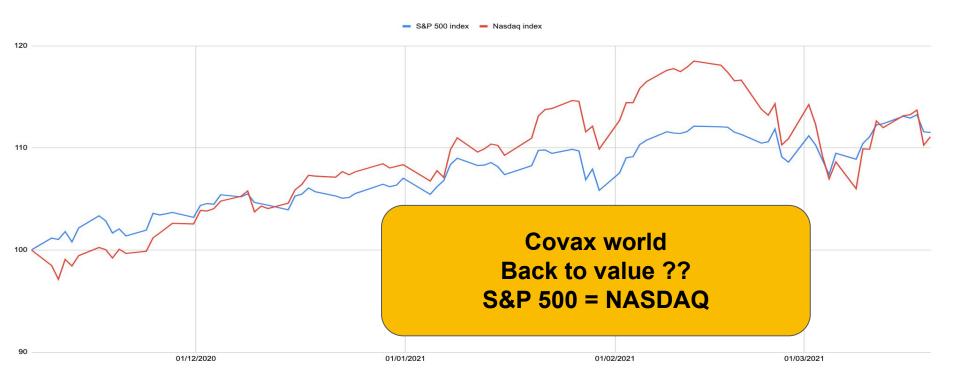
7. 2021 - ECB, COVAX & Sun



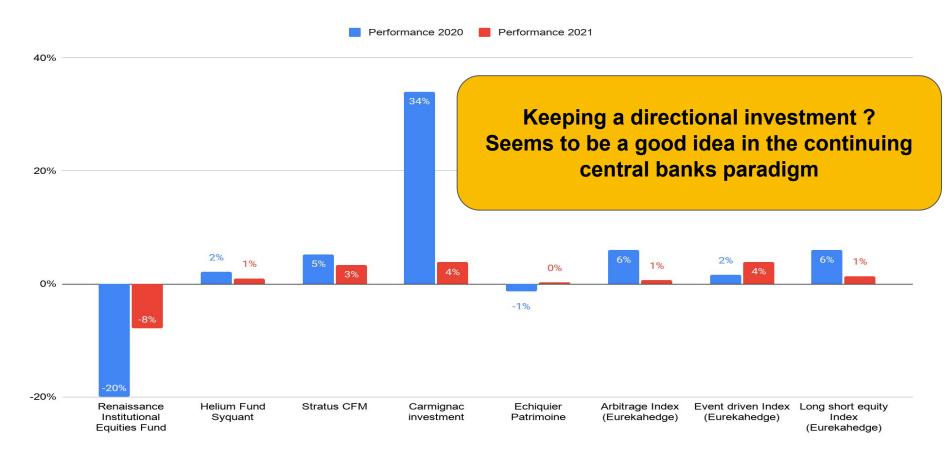




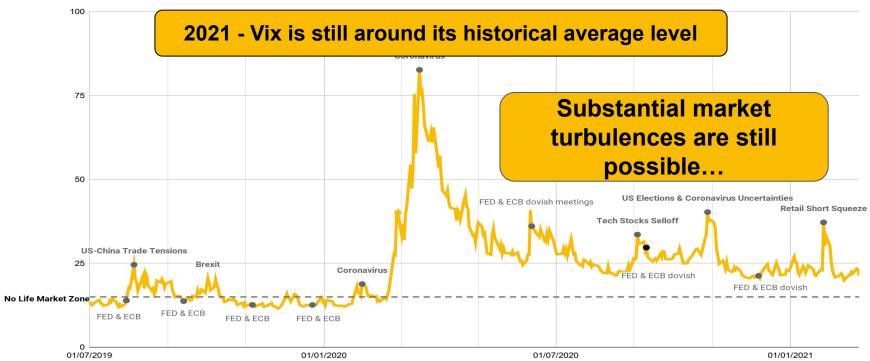
Performance since 9 nov. 2020 : on Nov. 9, Pfizer Inc. and BioNTech SE announced that the vaccine they are developing has prevented more than 90% of COVID infections in their trial



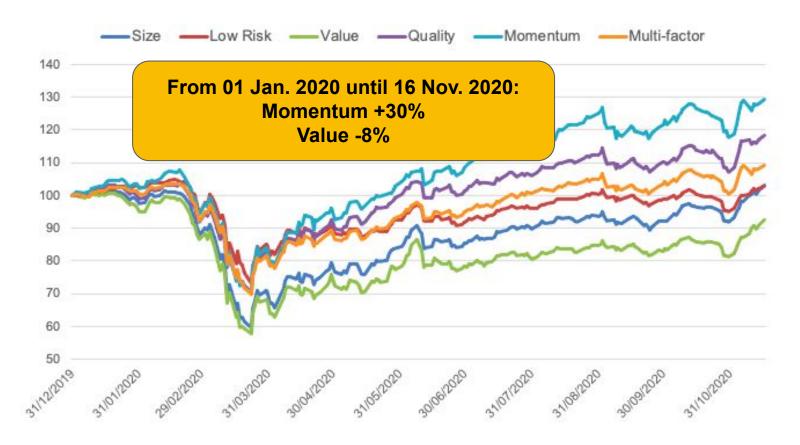
### Asset management performances











On Nov. 9, Pfizer Inc. and BioNTech SE announced that the vaccine they are developing has prevented more than 90% of COVID infections in their trial

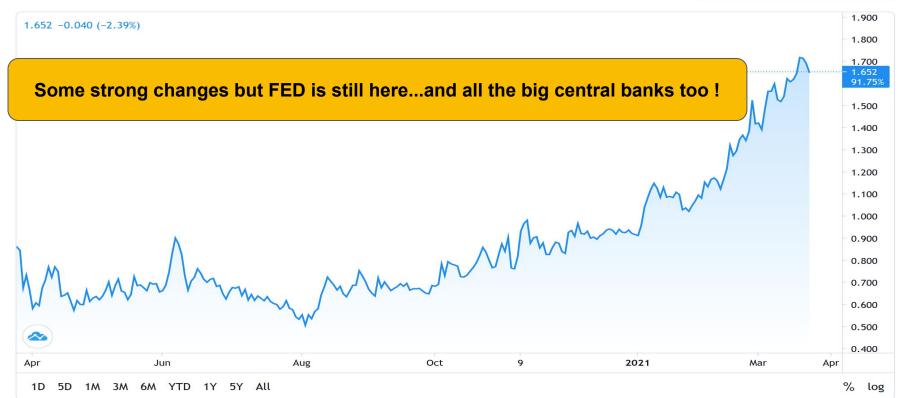


Graphic shows the outperformance of the STOXX® Global 1800 Ax Value Index, which jumped 6.2% in the six days through Nov. 16. At the other end, the STOXX® Global 1800 Ax Momentum Index was little changed. Value's outperformance must be put in context: the Momentum index has jumped 29.2% in 2020, compared with a 7.5% loss for the Value Index

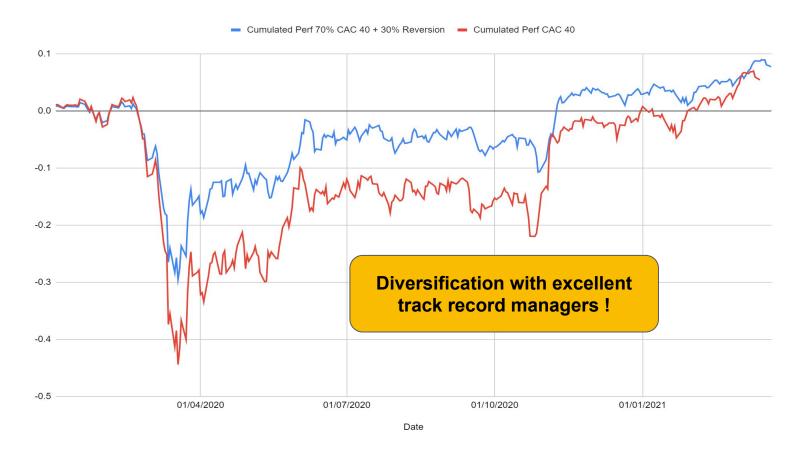




**K** Full-featured chart



# Hedge your portfolio!!



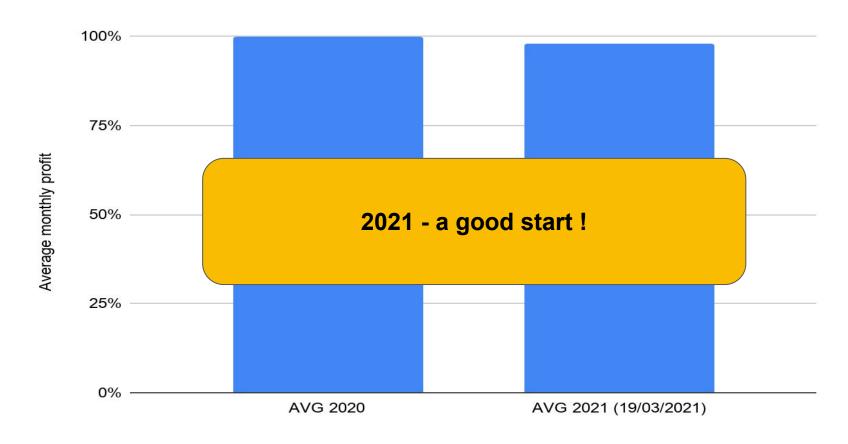


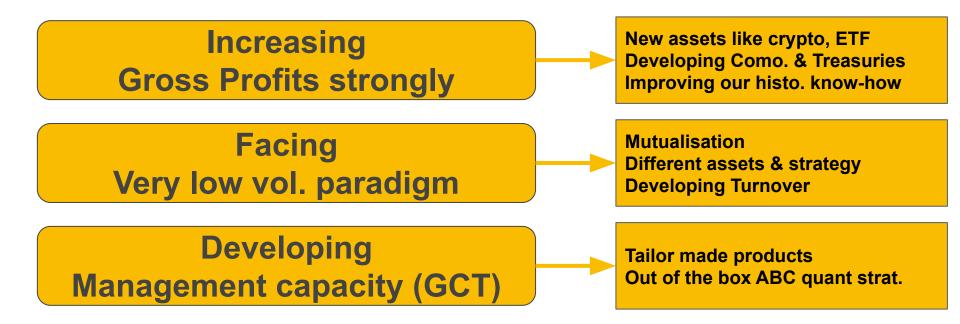
# ABC arbitrage



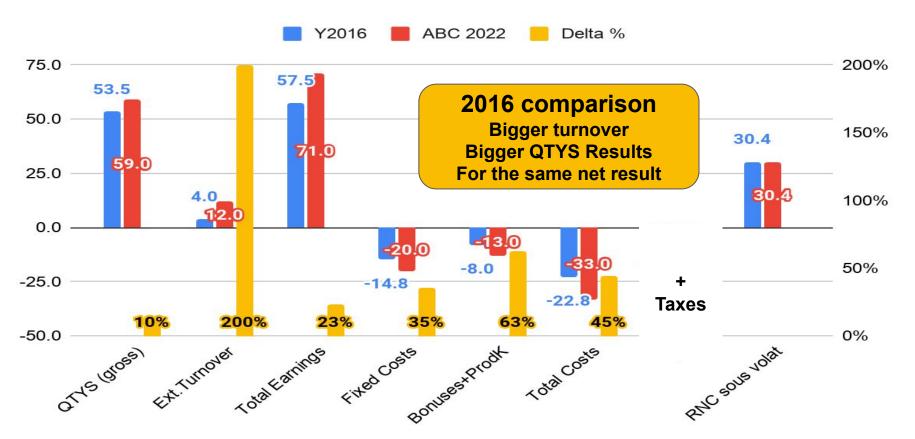
8. ABC 2022





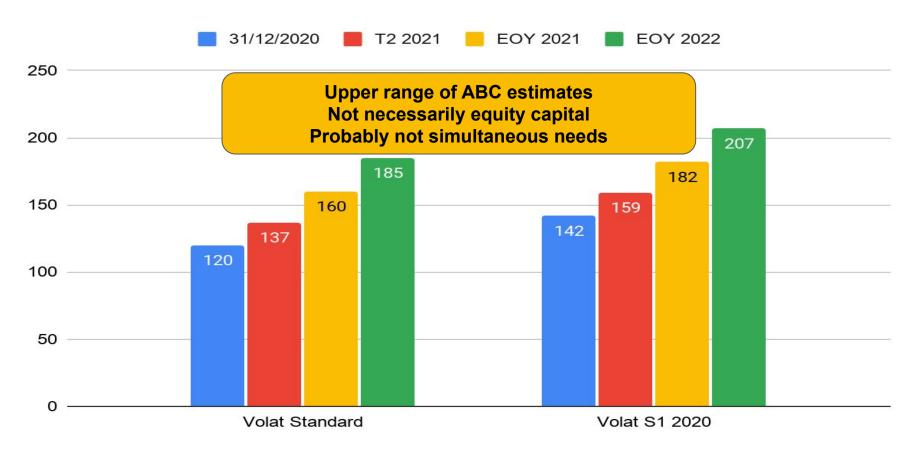








# Estimated upper range of needs in equity capital

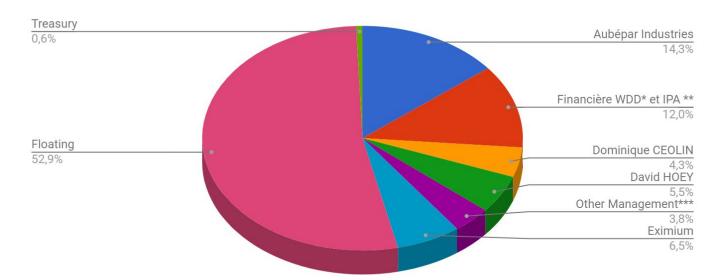




9. ABCA Shares & dividends

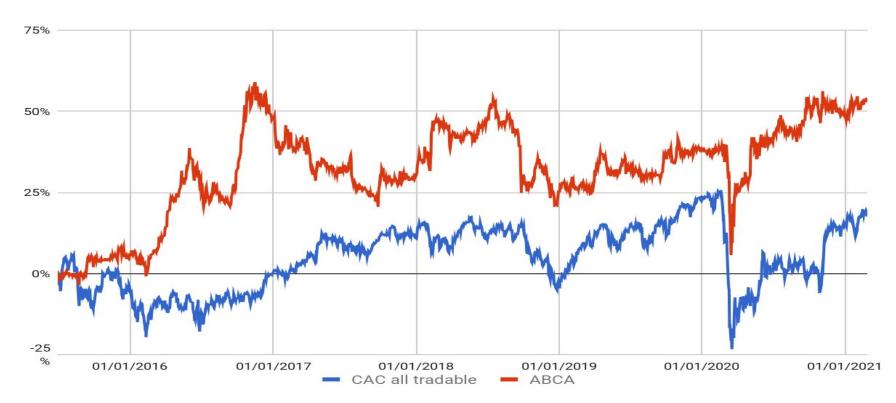


#### Share ownership as of 31/12/2020



- \* Holding company 50.01% held by Dominique Ceolin
- \*\* IPA (Investissements et Prestations Administratives) is a company acting in concert with Financière WDD, owning 0.6% of the capital
- \*\*\* Executive management and independent non-executive directors excluding Dominique Ceolin and David Hoey





# **Quarter Distribution Program**



0.48€ FY2020



0.10€ - Ex-date 6 Oct. 2020

0.10€ - Ex-date 8 Dec. 2020

0.10€ - interim dividend - ex-date 13/04/2021

0.18€\* - 2020 final dividend - FY2020 distribution 0.48€

Distribution from 2000 = 9.86€

\* To be voted in Annual General Meeting - 11 June 2021



# ABC arbitrage



Q&A

