

## **Investor Presentation September 21, 2021**



## **DISCLAIMER**

This slideshow is a communication support for the investor presentation on HY 2021. This document includes some forward-looking statements as statements regarding ABC arbitrage business operations. Although ABC arbitrage believes its expectations are based on reasonable assumptions, these forward-looking statements are subject to numerous risks and uncertainties, which could cause actual results to differ materially from those anticipated in these forward-looking statements.

These documents and information are given for illustrative purposes and do not substitute for official documents relating to the 2020 financial year.



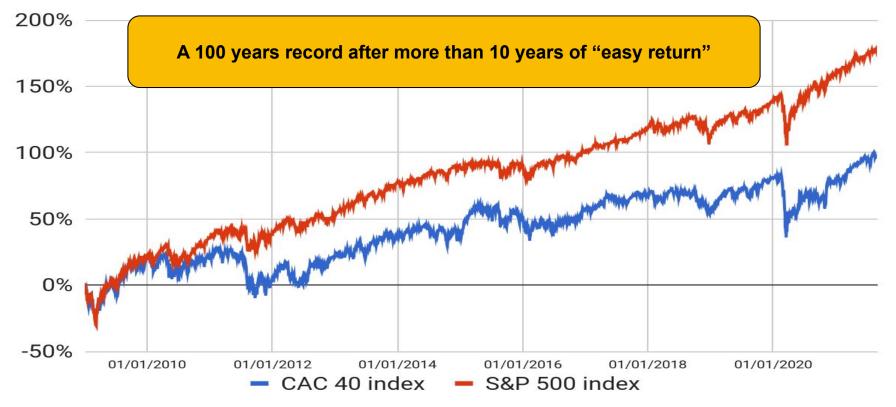


- 2. Group performances
- 3. Group risk parameters
- 4. Group revenues
- 5. Asset Management business
- 6. Group costs
- 7. ABC 2022 Mid Term Evaluation
- 8. ABC arbitrage Shares & dividends



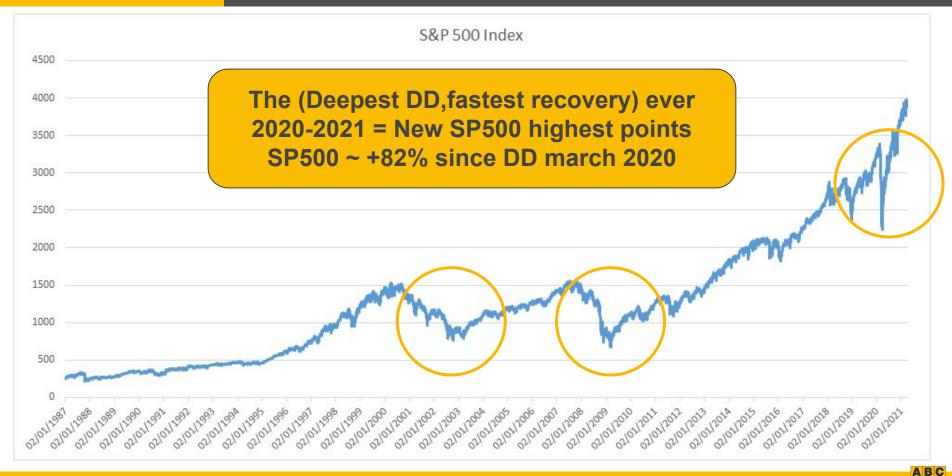








#### Market parameters



6

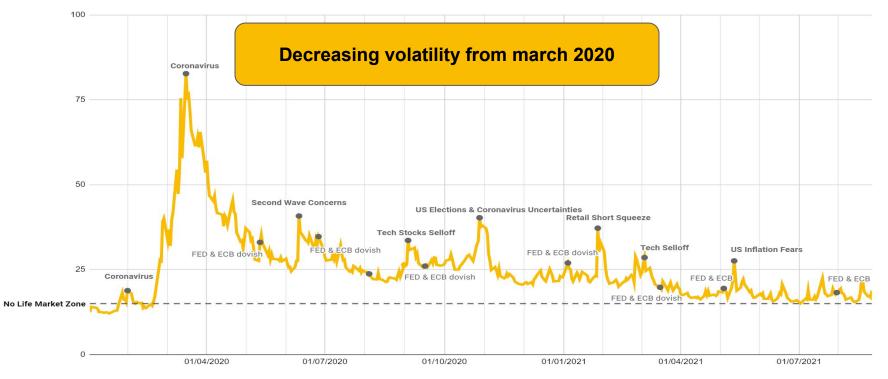
# Volatility

## **M&A and Corporate Actions**

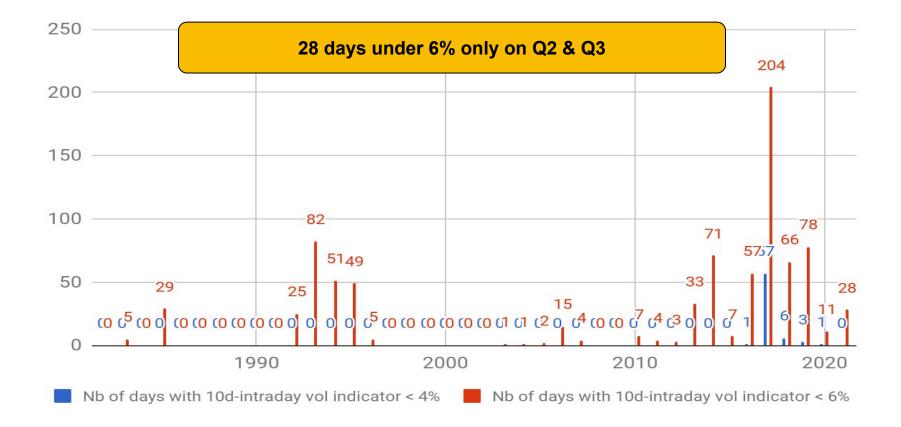
## **Traded Volumes**



Historical VIX since Jan 2020

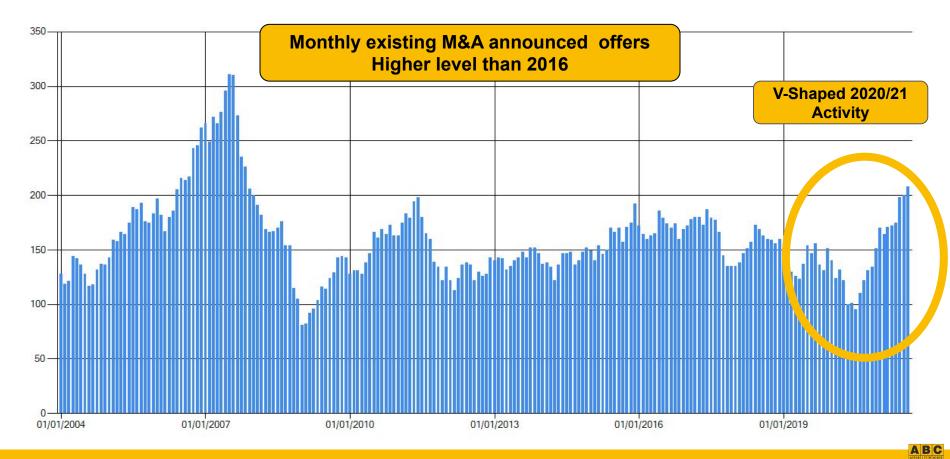






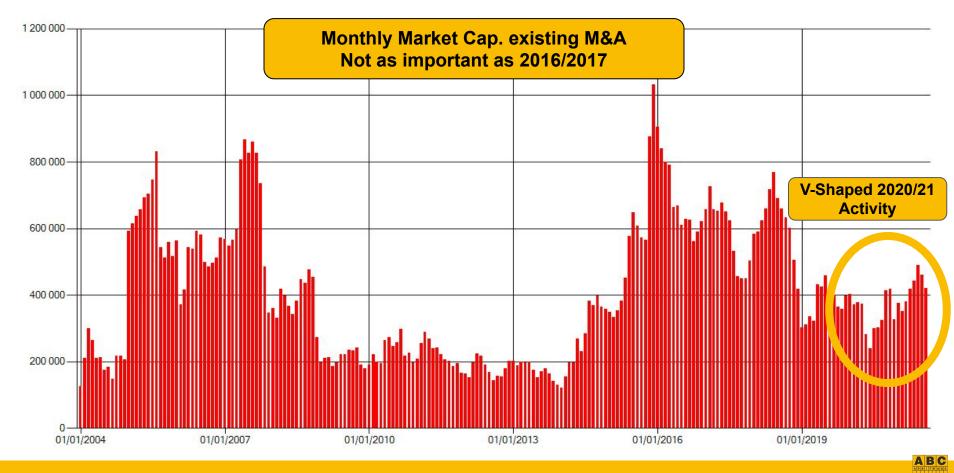


### Market parameters M&A activity



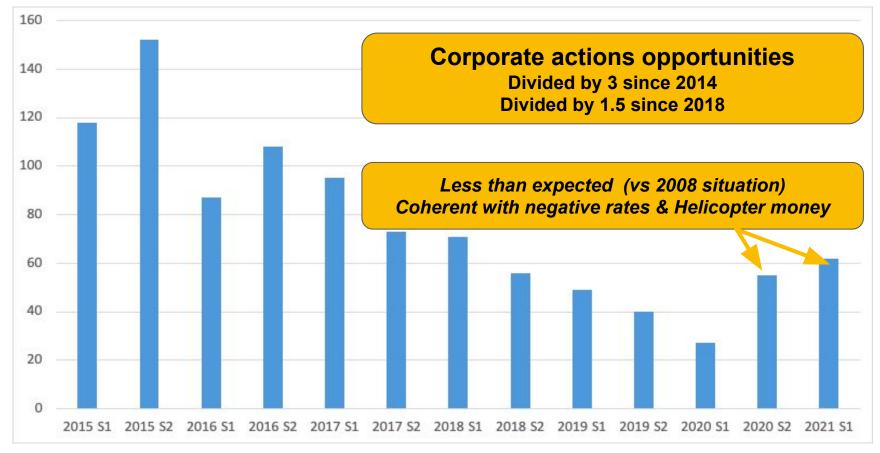
#### Market parameters





#### Market parameters Co

#### **Corporate Actions**





Finance & Insurance > Financial Instruments & Investments

### Value of global equity trading worldwide from 1st quarter 2017 to 2nd quarter 2021

PREMIUM

ABC

(in trillion U.S. dollars)





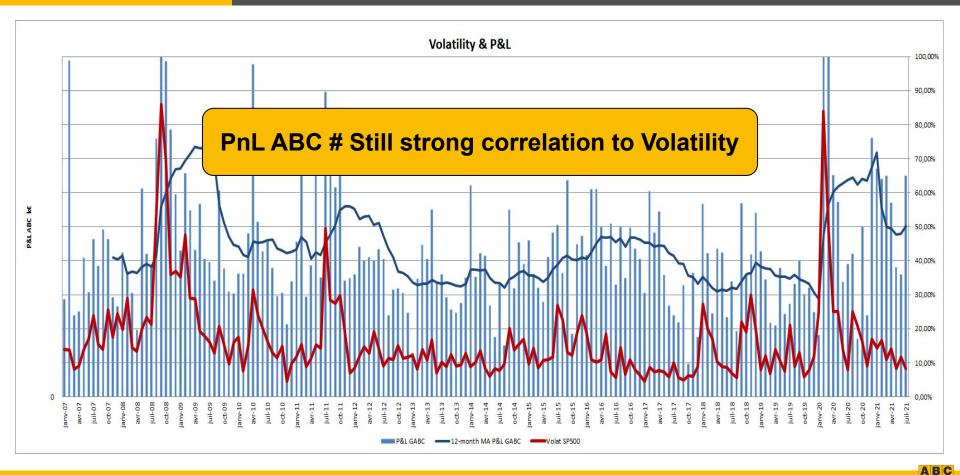


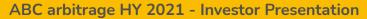
### Performances

### Figures

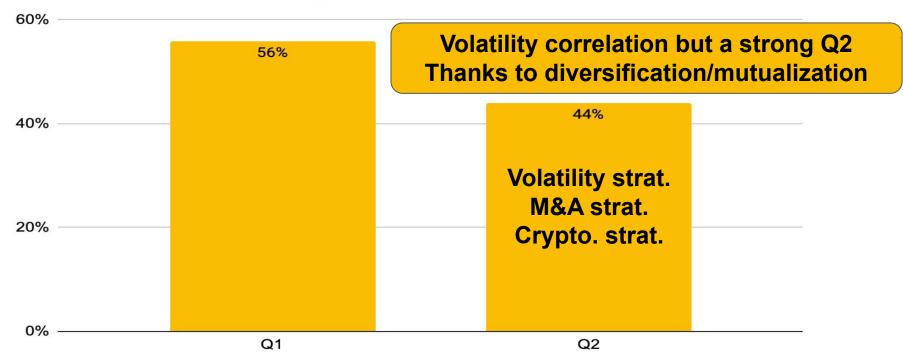
In EUR million		06/2021 IFRS	30/06/2020 IFRS	Evolution	31/12/2020 IFRS
Advisory revenues		-	-	na	-
Investment Services Fees*		46.6	11.7	300%	22.5
Net gains at fair value through profit or	loss	(11.5)	33.1	-135%	46.3
Net revenues		35.1	44.8	-22%	68.8
Payroll costs	ROE* -	almo	st 22%	-27%	(25.9)
Occupancy costs Other expense	53 conse	cutive	• HY >> 0	2% 15%	(1.4) (5.9)
Other taxes				214%	(0.1)
Total costs	*annualized			-19%	(33.4)
Income before tax				-24%	35.4
Net income attri equity holders	butable to	16.8	25.7	-34.4%	35.1

#### Performances

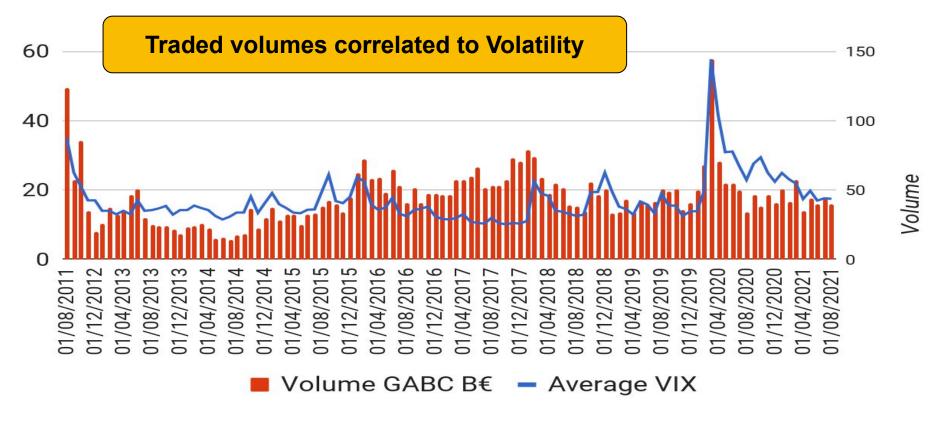




## **P&L - Proportion of the semester**











### Risk parameters Equity Capital

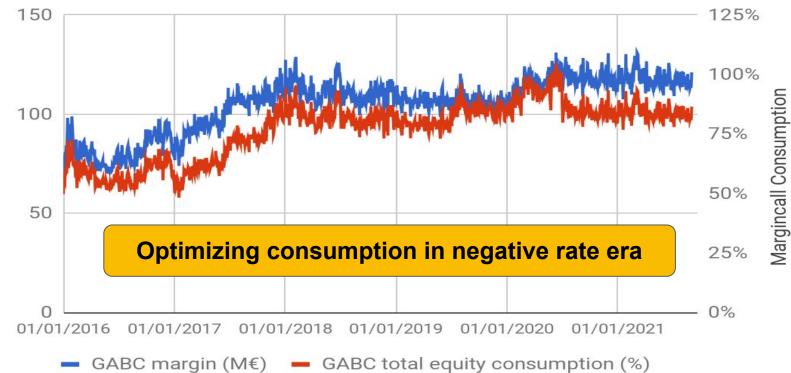
Equity in m€ vs Date





GABC

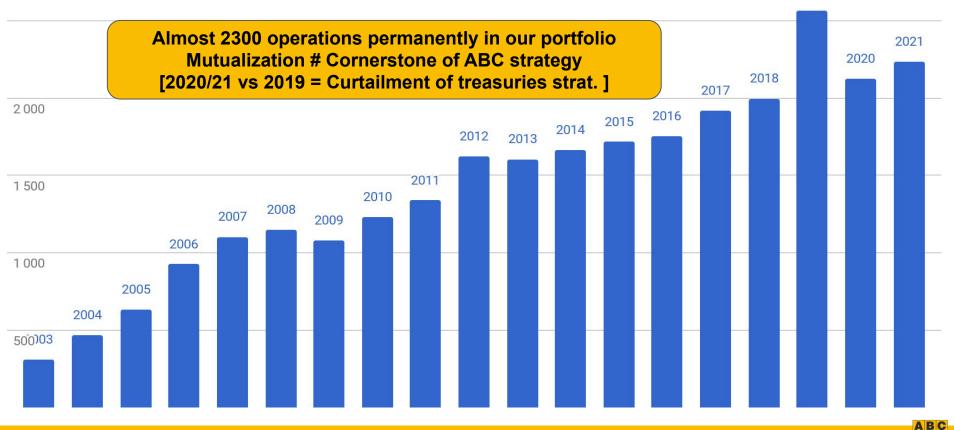
Margincall in M€



ABC

#### Average number of operations in progress

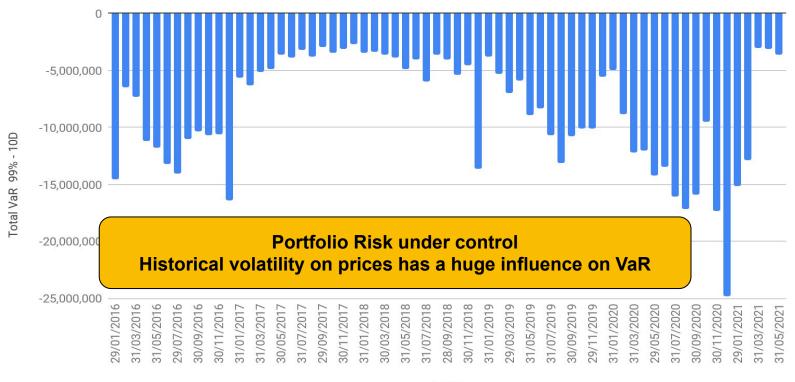
2019





### VaR Groupe ABC arbitrage

10d VaR GABC



DATE

ABC

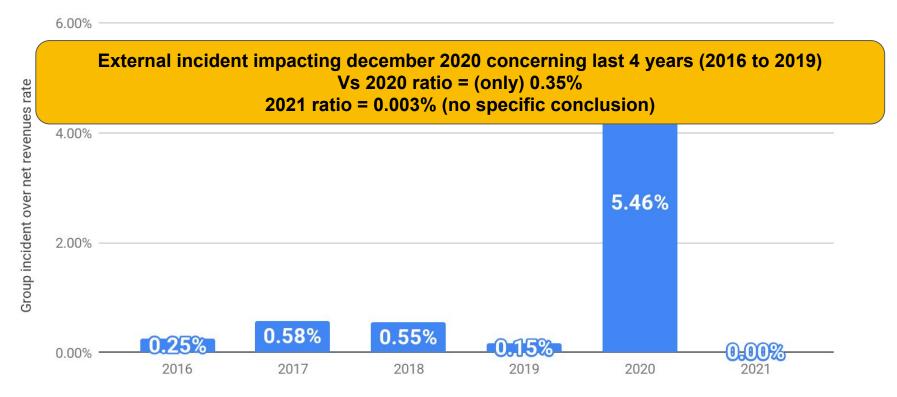
**Warning** - Gross sum calculation on "every" possible risk even "opposite" risks.



#### Maximum loss GABC since 2010



## Group incident over net revenues rate









# Special Event 2021 Average impact of 500K€/year (2015-2020)

On June 4, 2021, the Group agreed with the French tax authorities to modify the characteristics of its Transfer Pricing Policy ("TPP") in order to secure and consolidate its future development capacities [...] The Group will therefore incur an exceptional negative impact on its 2021 consolidated financial statements for the years 2015 to 2020 of around €3 million, or approximately 2% of the sum of the consolidated results for the years concerned. The Group indicates that it has adopted this new TPP for future years. The Group will therefore continue to develop in a stabilized legal environment.

# No impact on "external" Asset Under Management (new or existent)



#### Revenues

### QUARTYS Net Results

In EUR million	30/06/2021 IFRS	30/06/2020 IFRS	Evolution	31/12/2020 IFRS
Advisory revenues	-	-	na	-
Investment Services Fees*	46.6	11.7	300%	22.5
Net gains at fair value				
through profit or loss	(11.5)	33.1	-135%	46.3

## -11.5M€ ~ Quartys financial result due to the impact of the new Transfer Pricing Policy (TPP) for 2015-2020 period

(IFRS 10 - Quartys costs included (People / Fees / External providers) & Quartys taxes included)

Net income attributable to equity holders	16.8	25.7	-34.4%	35.1

ABC

Reve	nues	Turnover					
	In EUR million		30/06/2021 IFRS	30/06/2020 IFRS	Evolution	31/12/2020 IFRS	
	Advisory revenues		-	-	na	-	
	Investment Services						
	Fees*		<b>46.6</b>	11.7	300%	22.5	
Net gains at fair value through profit or loss		t or loss	(11.5)	33.1	-135%	46.3	
	Net revenues		35.1	44.8	<b>-22%</b>	68.8	
	<ul> <li>44.3 from Quartys - included modification of (TPP) from 2015 to 2020.</li> <li>+ 2.2 from ABCA Funds</li> <li>+ 0.1 new Managed Account</li> </ul>						
	Net income attributa holders	ble to equity	16.8	25.7	-34.4%	35.1	
ABC a	ABC arbitrage HY 2021 - Investor Presentation						





# Facing Very low vol. paradigm

Developing Client Turnover

Increasing company valorisation



## **HF Industry Growth**

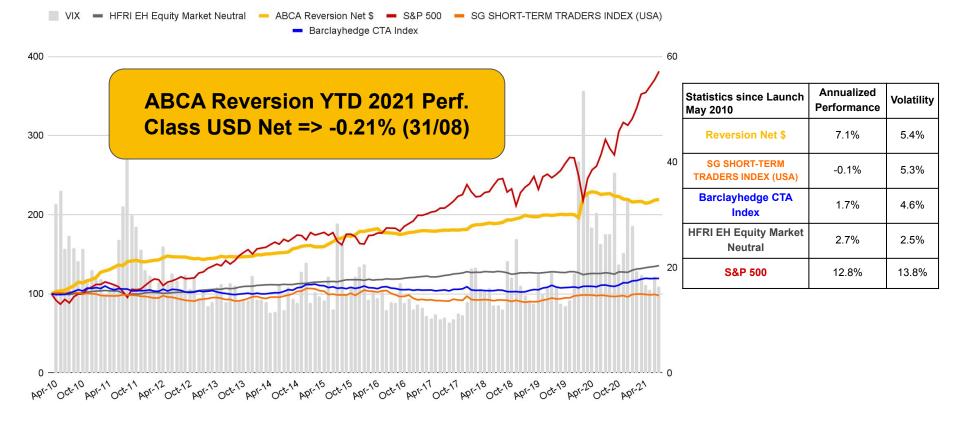
For the HF industry, 2021 has been a strong year, with positive inflows and the third consecutive year of strong performance since 2019



- ♦ HF AUM reached an all time high of \$4.0tn in 1H 21, ~9% growth y-o-y the last time the industry grew this much was in 2013
- Unlike in 2013, the growth in 2020 was driven almost entirely by strong performance
- Flows also turned positive for the first time since 2017, as investor inflows totalled \$18bn for the first half of the year on a quarterly basis, flows overall have been positive for the last 4 quarters

Source: HFR, Barclays Strategic Consulting Analysis; 1) HFRI Fund Weighted Index 2000-2020, 1H21 estimate based on performance commentary

**BARCLAYS** 



- ABCA Opportunities Net \$ - HFRI EH Quantitative Directional - HFRI EH Equity Market Neutral - S&P 500



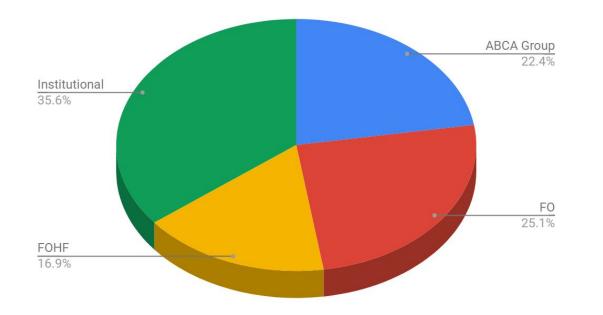
## Average Group AUM including external capital (Blue)



YEAR

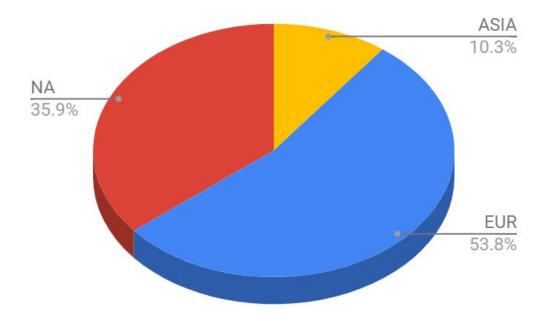
ABC

**ABCA Funds Ireland - Investors type** 



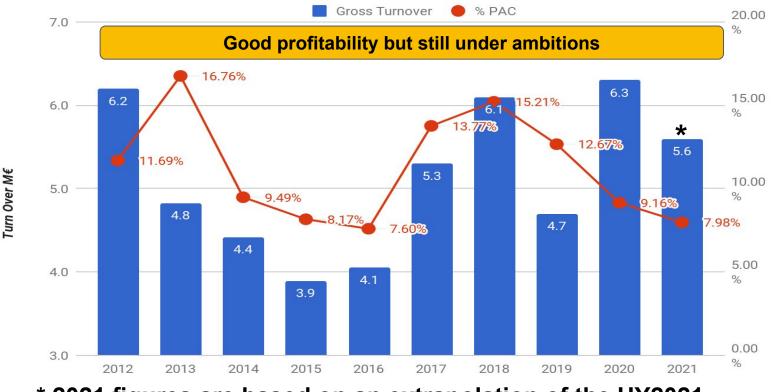


ABCA Funds Ireland - Investors geo areas





#### **Turnover outsourced clients**



\* 2021 figures are based on an extrapolation of the HY2021

ABC





Costs	HR costs				
In EUR million		30/06/2021 IFRS	30/06/2020 IFRS	Evolution	31/12/2020 IFRS
Advisory revenues		-	-	na	-
Investment Services Net gains at fair valu <i>Net revenues</i>	Net gains at fair value People are the main asset for ABC arbitrage				
Payroll	costs	(11.1)	(15.2)	-27%	(25.9)
Occup Other New people + New compensation system + Correlation to the performance					(1.4) (5.9) (0.1)
Total costs		(15.2)	(18.8)	-19%	(33.4)
Income before tax		19.9	25.1	-24%	35.4
Net income attributable to equity holders		16.8	25.7	-34.4%	35.1

# ABC under pressure...but ABC is building "the place to be" !













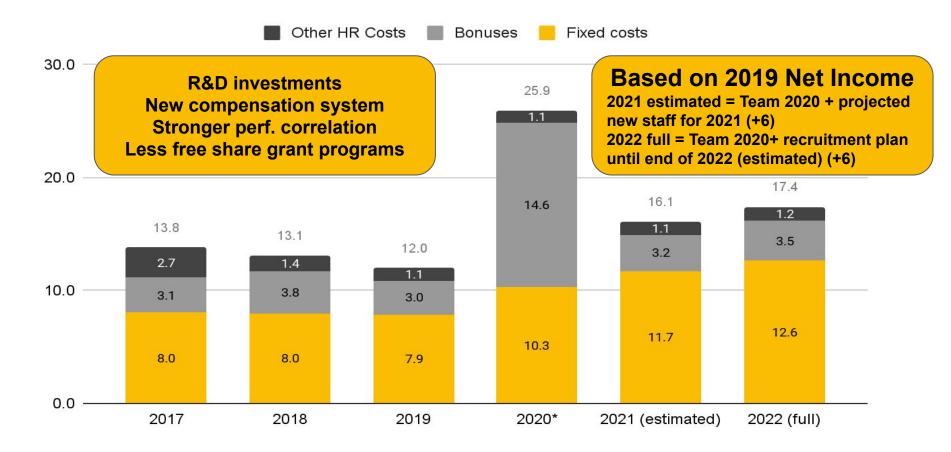
GAFAM & digital companies hire the same skill-sets that ABC has always hired

Negative rates & Helicopter money permit zombie companies to bid higher in the employment market

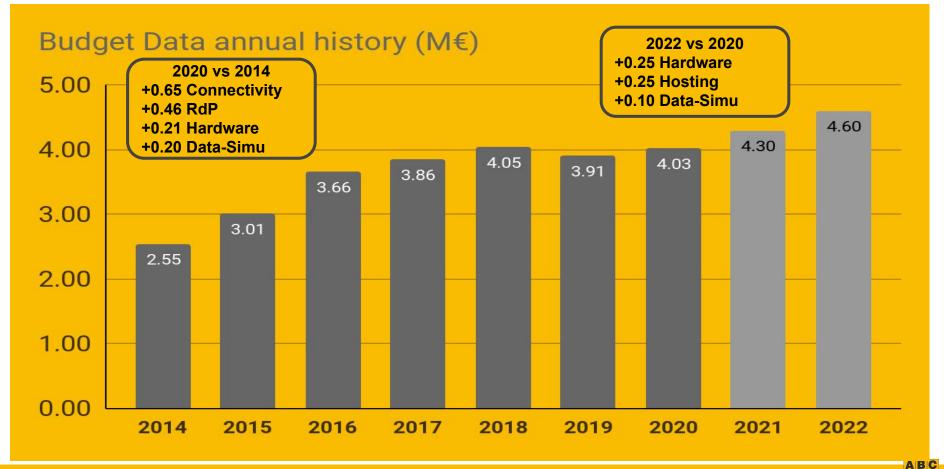
Post Brexit business relocation in Paris put the hiring market under pressure.

Human Capital

### HR Costs Breakdown coherent with Added Value Program



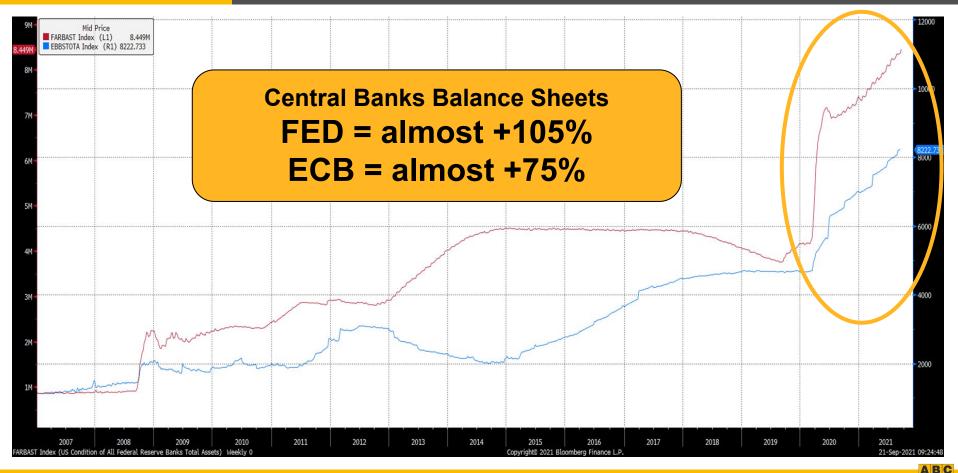
Costs





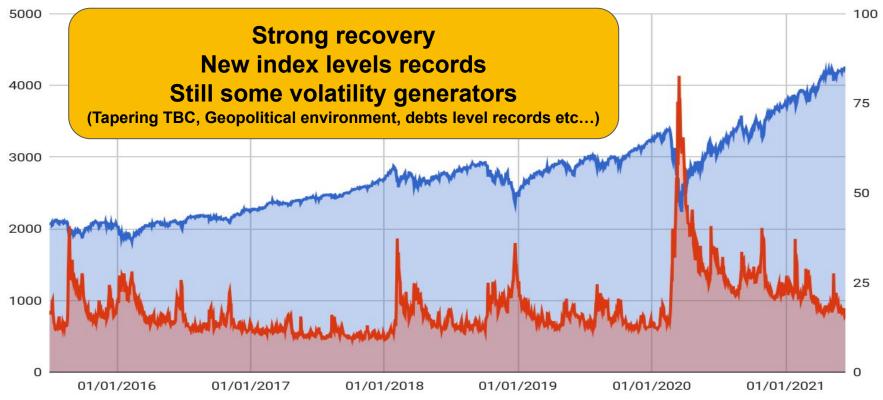


## ABC 2022 Situation Still a central banks paradigm

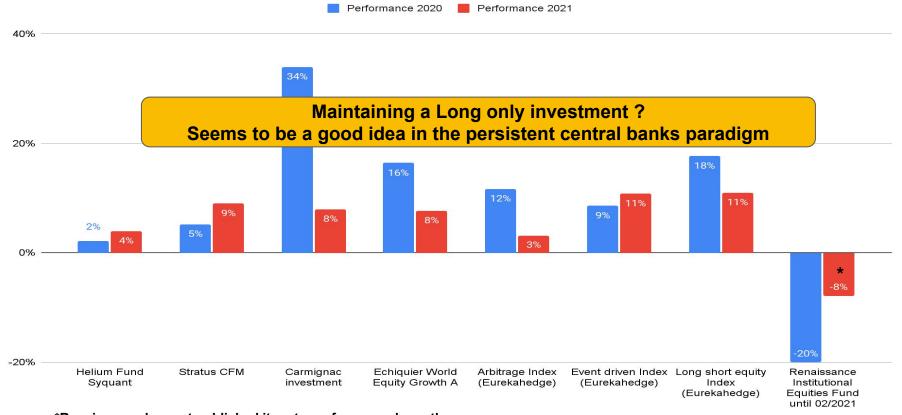




#### VIX et S&P index







\*Renaissance has not published its returns for several months





Almost 300 Trillion \$ of debts - What solutions?

Increasing GDP... in a climate-changing world => source of volatility Increasing Equity Capital => source of Corporate Actions & Traded volumes

ABC

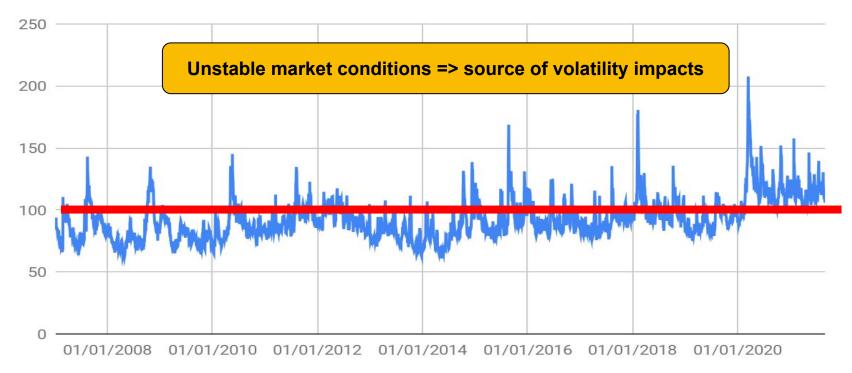
#### Pace of US inflation steadies at 13-year high

US consumer price index (year-over-year, %)

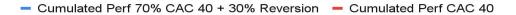




**VVIX** index

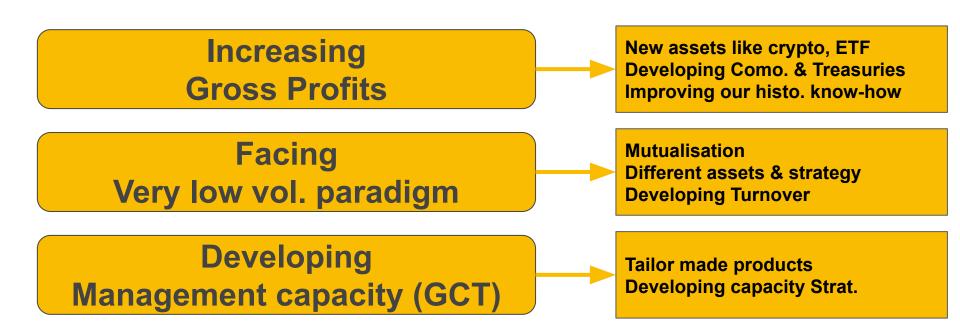








ABC





# Developing Management capacity (GCT)

Tailor made products Developing capacity Strat.



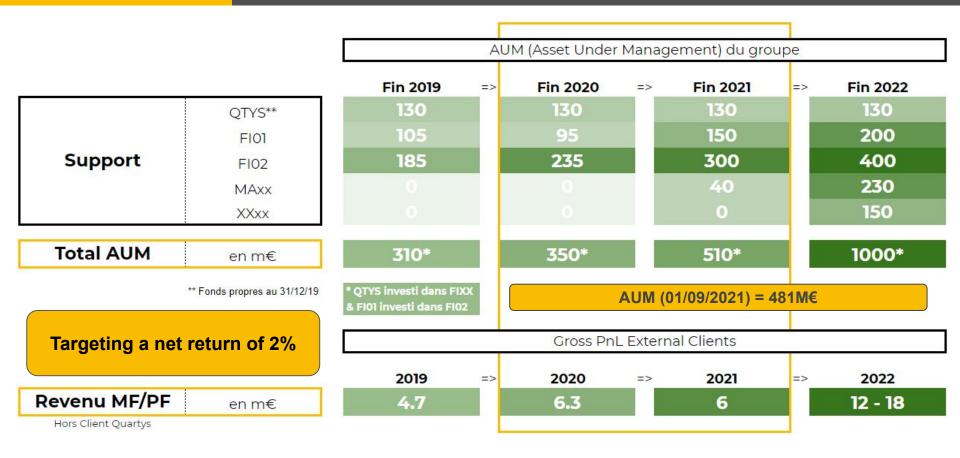
## Lot of work to increase capacity...and still working to reach 1B\$ capacity !



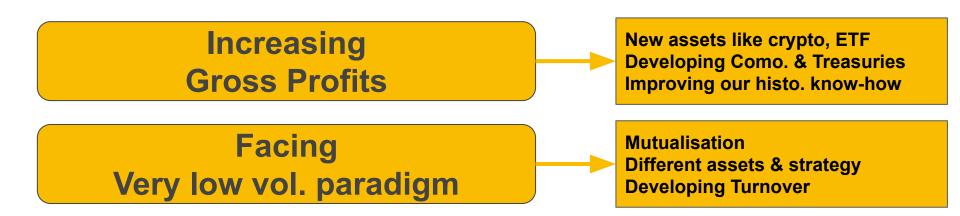


#### Asset Management

#### Asset Under Management - Business Plan



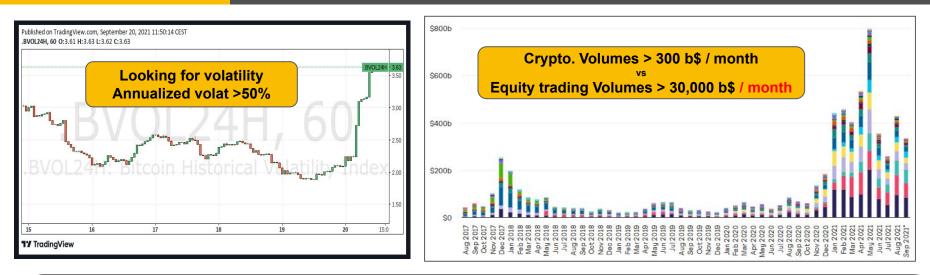






## 2021 Situation

## Crypto Business - A good opportunity to extend the business !

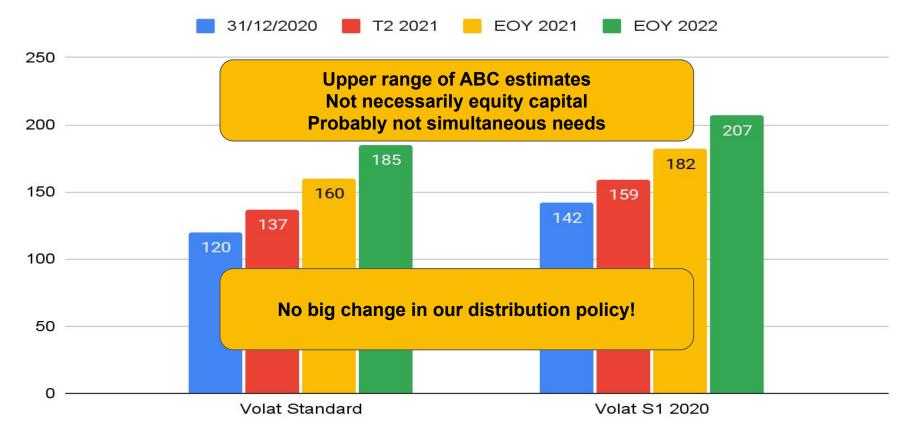


Risk management is a key point before developing external clients AUM

- → Exchanges & Fraud risk
- → Orders process risk
- → Reputation / RSE risk
- → Regulation risk



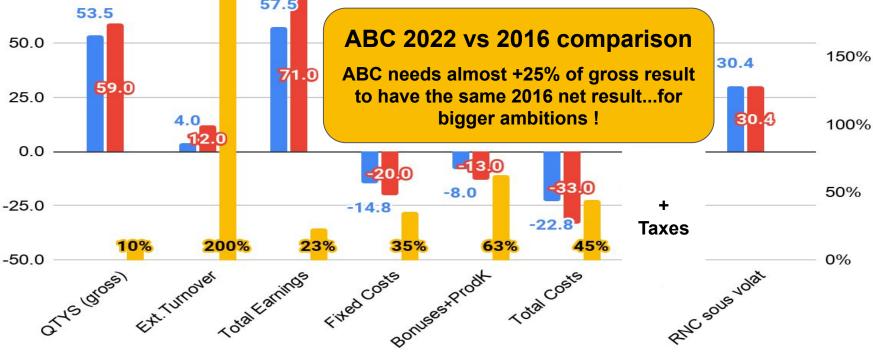
Estimated upper range of needs in equity capital





75.0





200%

Average ROE > 15%

**PER > 15 (share price > 8€)** 

Stock Return > 6%

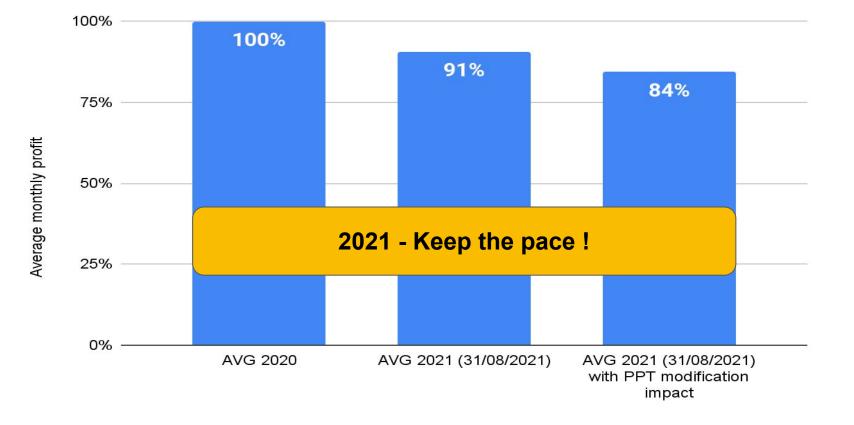
3 years results ~ 90M€

**Over 1B€ under management** 



ABC 2022

### Q1 2021

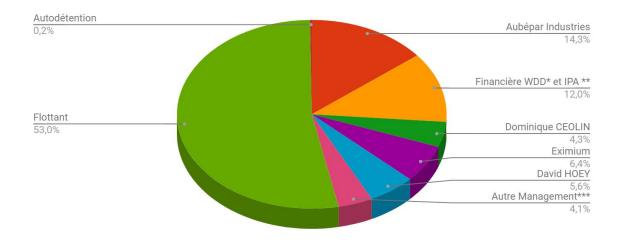








#### Actionnariat au 31/08/2021



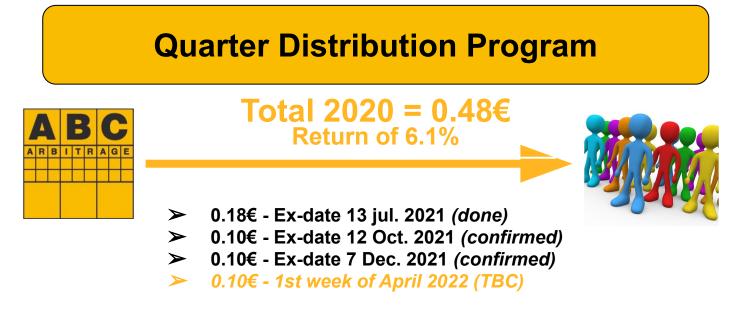
\* Holding company 50,01% held by Dominique Ceolin

\*\* IPA (Investissements et Prestations Administratives) is a company acting in concert with Financière WDD, owning 0,6% of the capital

\*\*\* Executive management and independent non-executive directors excluding Dominique Ceolin and David Hoey

## 15/09/2021 - 59,328,039 shares with 131,685 treasury stocks





## Distribution from 2000 = 10.16€







