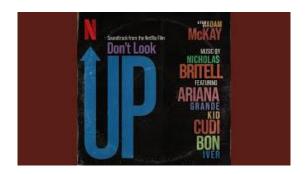


Investor Presentation - March 2023 Don't look up! - The world is not ready for the coming economic planet killer!





- 1. What we do
- 2. 2022 Market Parameters
- 3. 2022 Financial Results
- 4. Review of the ABC 2022 strategic plan
- 5. How we do it
- 6. From 2023 to 2025. Don't look up!
- 7. Springboard 2025 For today and for tomorrow!
- 8. ABC Shares & distributions



Who we are

- One Business: Quantitative Asset Management.
- One Team: Enthusiastic technologists, building innovative trading systems and asset management strategies.
- One Trading Principle: Quantitative arbitrage on all kinds of assets.
- One Conviction: Investing our own Equity in our strategies.
- □ One Proof: 28 consecutive profitable years with ROE > 10%.
- One Methodology: Risk mitigation & Risk Management.

ABC arbitrage



1. What we do



Our business: Trading Arbitrage

Arbitrage: Providing liquidity to the market with systematic mechanical or statistical hedging position

- Sophisticated trading techniques using scientific & data driven approach to generate alpha.
- Statistical and Event Driven strategies focus on niche, mid-short term trading opportunities with capital protection.
- 40 main strategies, multi-assets, multi markets on almost 100 exchanges around the world.
- ABC strategies are correlated to *Volatility, M&A activity, Corporate actions and traded markets volumes.*

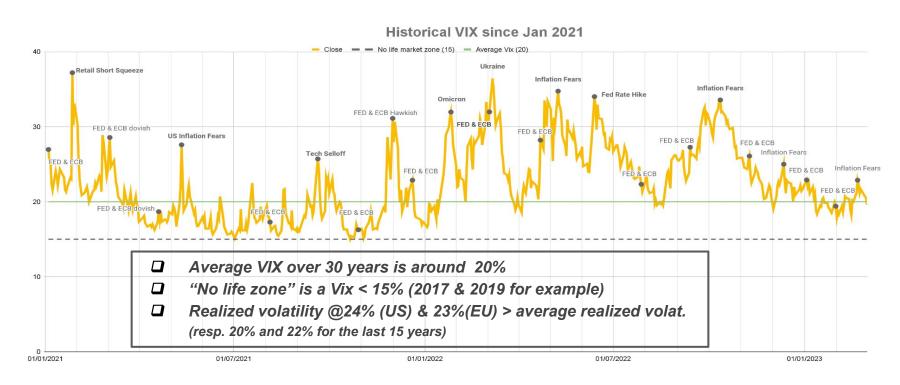
Markets Parameters	Impact on ABC Activity	
Volatility on assets	++	
Equity Index Prices	=	
Rates Level	=	
Commodities Prices	=	
Strong Markets volumes	++	
Weak volumes	-	
M&A Activity	++	
Corporate Actions Activity	++	
Bank credit issue	-	
Market Regulation	+	



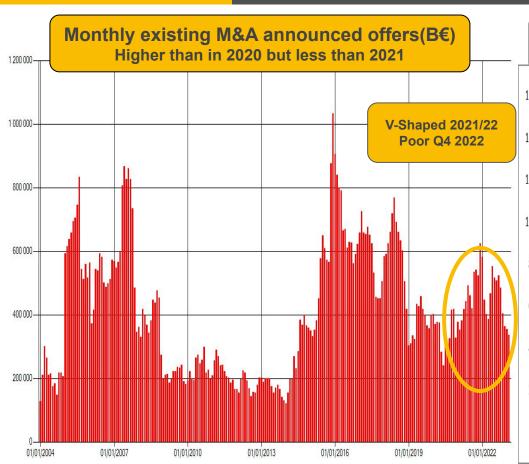
2. 2022 Market Parameters

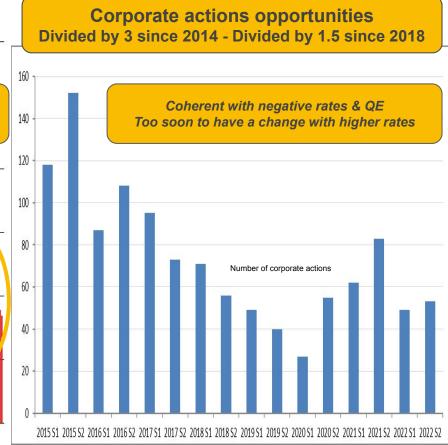


2022 - [almost] The end of Central Banks Paradigm under inflation pressure & UA/RUS War

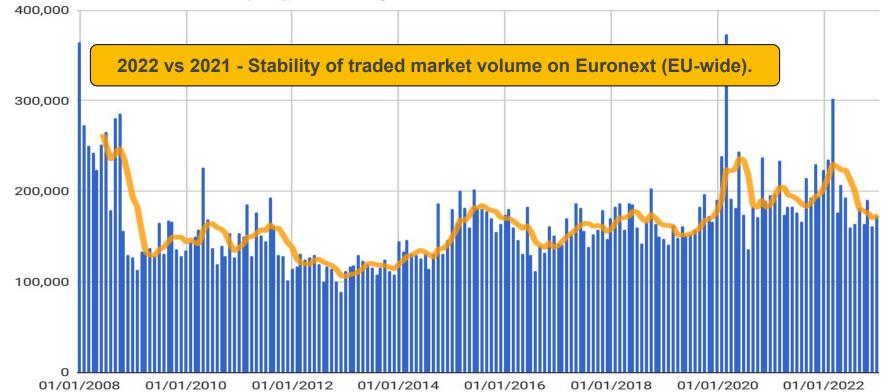


M&A and Corporate Action activity



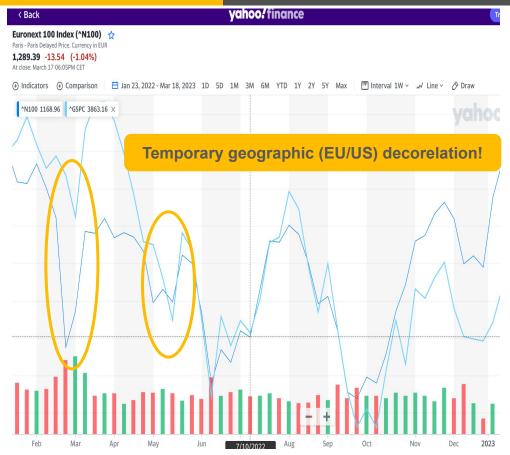


Euronext Traded Volume (M€) - Monthly data:

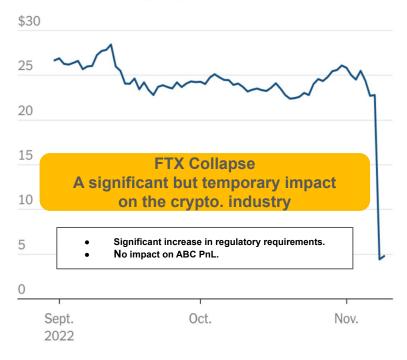


Markets parameters

Specific market situation



Price of FTX token (FTT)



Source: Refinitiv, CoinMarketCap • By The New York Times





3. 2022 Financial Results

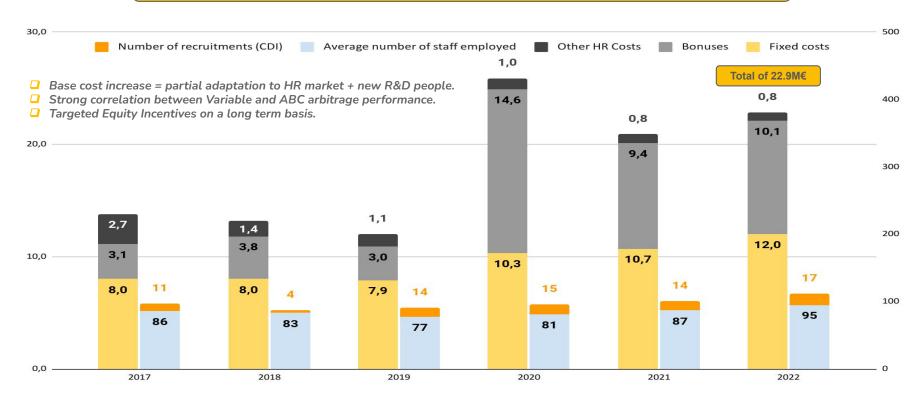
In Euro millio	ns - IFRS	S1 2020	2020	2021	2021 Pro forma***	2022	Change 2022/2021	Change 2022/2021 Pro forma
Investment Services Fees*	~14% from external third party	14.9	22,5	59,9	25,3	-(27,4)	-54,2%	8,5%
Net gains at fair value throu	igh profit or loss**	16,6	46,3	4,2	34,5	33,8	700,5%	-2,2%
Net revenues		31,5	68,8	64,1	59,8	61,2	-4,6%	2,3%
Payroll costs	Tax & costs included	-10,6	-25,9	-20,7	-21,2	-22,9	10,6%	8,0%
Occupancy costs		-0,8	-1,4	-1,4	-1,4	-1,4	-2,7%	-2,8%
Other expense	For ABC arbitrage & ABC arb. AM Paris & ABC arb. AM Asia	-3,4	-5,9	-6,4	-6,4	-7,2	12,0%	12,0%
Other taxes	ADC ard. Am Asia	-0,5	-0,1	-0,3	-0,3	-(-0,7)	140,3%	140,3%
Total costs		-15,3	-33,4	-28,8	-29,3	-32,1	11,5%	10%
Income before tax		16,2	35,4	35,4	30,5	29,1	-17,7%	-4,7%
Income tax		0,0	-0,3	-7,3	0,2	0,1	-101%	-75,5%
Net income attributab holders	le to equity	16,2	35,1	28,0	30,8	29,2	4,0%	-5,2%

^{*:} Management fees on all AuM (included ABCA's own equity)

^{**:} Quartys' (group investment company) financial result (after costs and taxes)

^{***:} Link to the press release <u>Activity pace and specific event 2021</u>

ABC Team = ABC first priority = ABC first expense



ABC arbitrage is a "French Tech" Company!

IT Costs ~ 70% of the "other costs".



T costs - % allocation 2022

35.0%

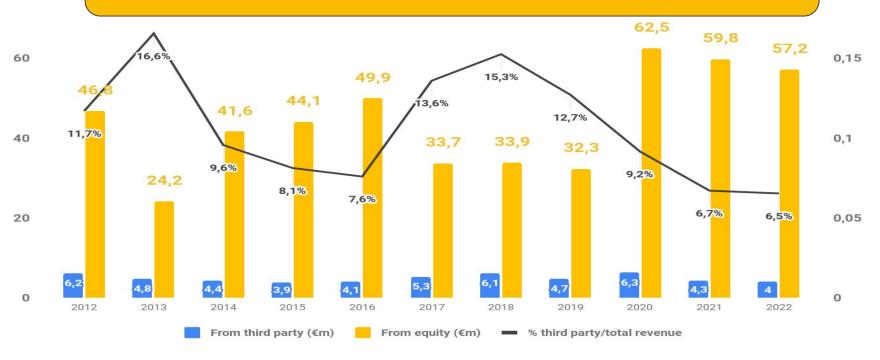
43.7%



21.3%

80

- → Revenue from third party capital is historically in the 5%-20% range.
- → Relative decrease during ABC 2022...because of an increased ABC Gross Profit...
- → ...and a relative failure in increasing the third party AUM.

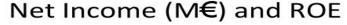


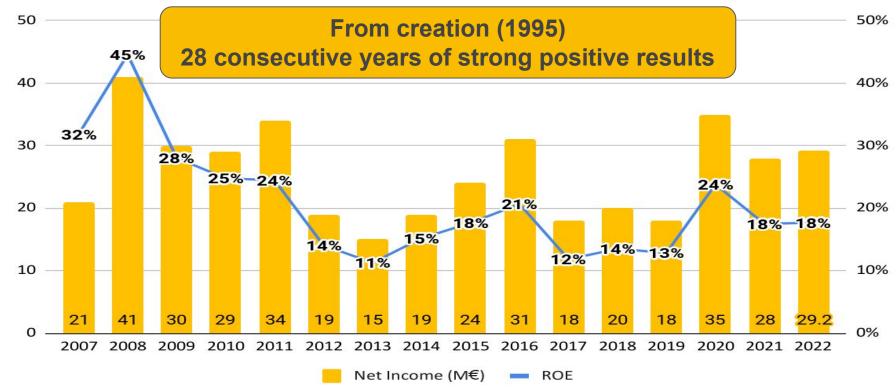
0,2

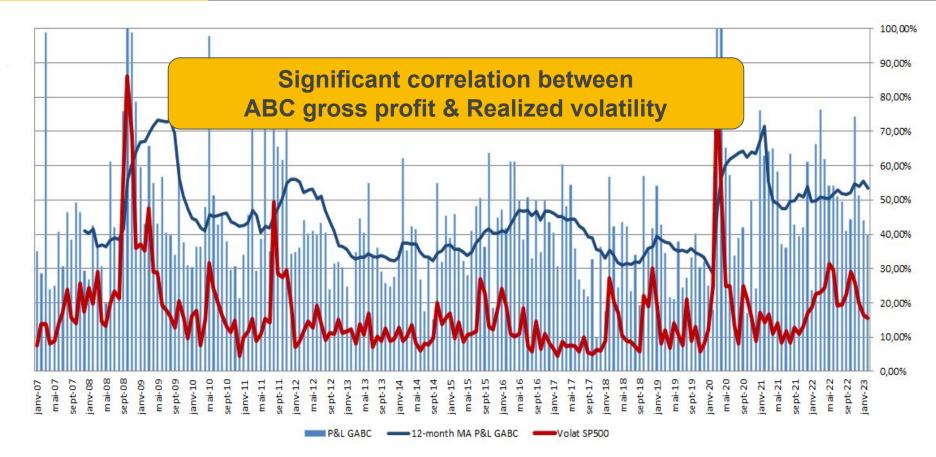


4. Review of ABC 2022 strategic plan.



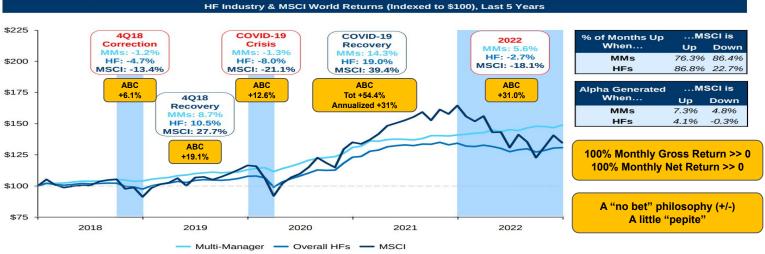






Drawdown Protection*

Multi-Managers have outperformed HFs overall and MSCI over the last 5 years, due to their steady return stream and downside protection during market drawdowns



- Over the last three drawdowns, MMs have protected the downside better than the Overall HF Industry
- While MMs captured significantly less of the downside during drawdown periods vs. the HF Industry, MMs captured almost all of the upside relative to the HF Industry during the recovery periods
- ◆ In 2022, MMs have had negative downside capture, generating positive returns while the HF Industry and MSCI have both been down

Source: HFR, Barclays Strategic Consulting analysis, Note: drawdown returns are cumulative, while recovery returns are annualized

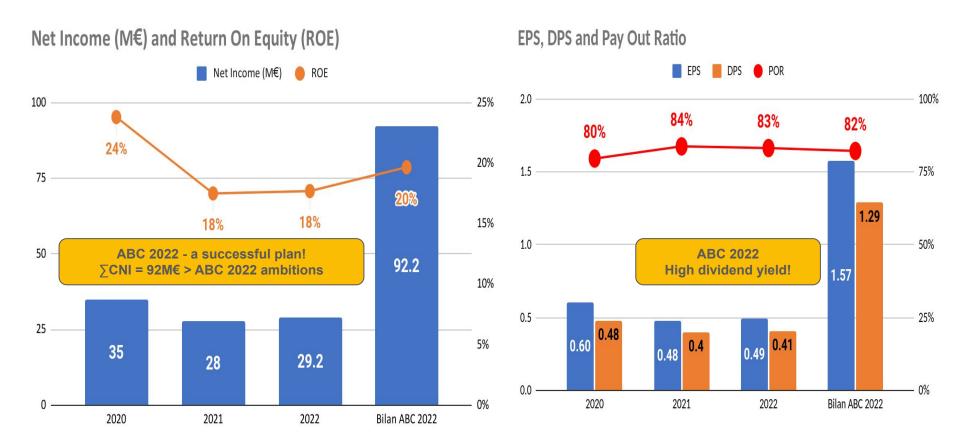


1

*Source: Barclays. Figures are all net of fees. ABC returns are a basic calculation of net returns by 80% x Gross returns.



ABC arbitrage Historical Results & ROE

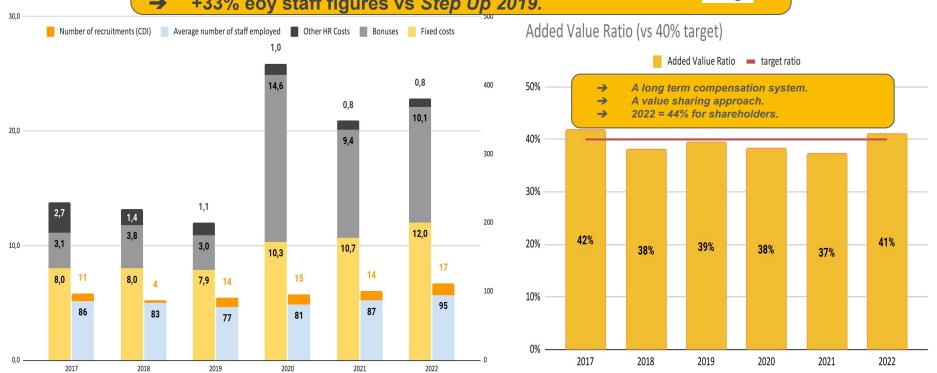


HR - Success in a competitive environment!

Significant increase of ABC Team

- +23% on average 2022 vs 2019 staff figures.
- +33% eoy staff figures vs Step Up 2019.





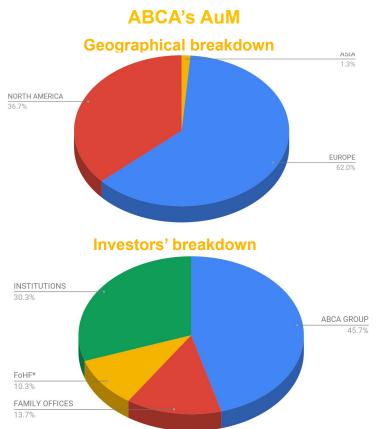
External Third Party (ETP) - Assets under Management under pressure.

- □ Pre-2010: generated through trading of our own equity.
- Post-2010: opened to third party funds.
- ☐ Limited capacity strategies: via Managed Accounts.
- ☐ High Capacity strategies: via AIF (Alternative Investment Funds).

AUM as of 31/12/2022 = 403M€** A deceptive decrease in the 2nd HY2022.

Average Group Asset Under Management



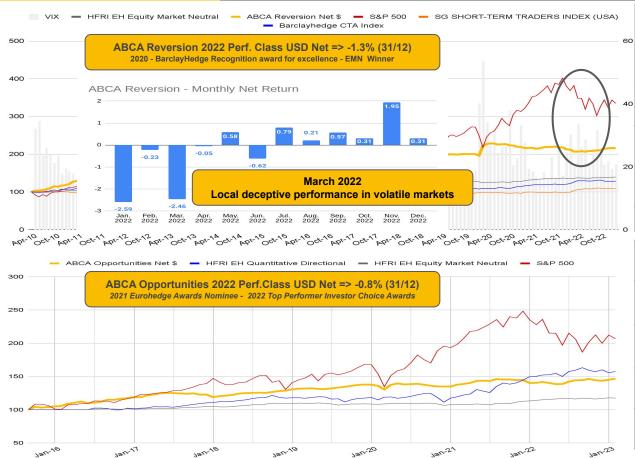


^{**} This figure is a specific calculus to uniformize the AUM from a fee perspective. From a regulatory perspective, AUM are 365M€.

^{*}Funds of hedge funds

ABC 2022 - Review

ABCA Funds - 2022 returns.



28/02/2023	Annualized Performance	Volatility
Reversion Net \$	6.1%	5.3%
SG SHORT-TERM TRADERS INDEX (USA)	0.8%	5.3%
Barclayhedge CTA Index	2.0%	4.6%
HFRI EH Equity Market Neutral	2.6%	2.5%
S&P 500	10.6%	14.9%

28/02/2023	Annualized Performance	Volatility
Opportunities Net \$	5.3%	4.9%
HFRI EH Equity Market Neutral	2.5%	2.4%
HFRI EH Quantitative Directional	6.2%	8.0%
S&P 500	11.1%	16.2%

Successes

- 1. Creation of a dedicated commercial team + CRM Implementation.
- 2. New client base up from 500 to 1200 names.
- 3. New product launch as Managed Account.
- 4. New dev. for numerous managed accounts.
- 5. WiP to open a EU FIA Digital Assets Fund.
- 6. WiP to develop a strategies catalogue for ETP.

To improve

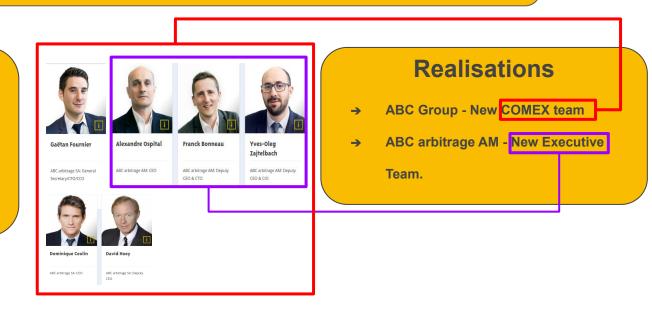
- 1. Deceptive return of ABCA Reversion in a volatile environment in March 2022...
- 2. ...With temporary negative csq on ETP AUM.
- 3. ETP AUM << ABC 2022 ambitions.
- 4. Small product catalogue 2022 eoy.
- 5. Some delay on ETP catalogue especially in Digital Assets after FTX & Silvergate.



ABC Group - Implementation of a strong expertise COMEX ABC arbitrage Asset Management - New executive team

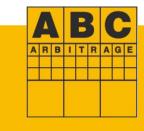
Objectives

- → Increase ABC agility.
- → Increase number of new projects/products.
- → Decrease time to market.
- → Guarantee a transition plan.
- → Guarantee an independence from too few key people.





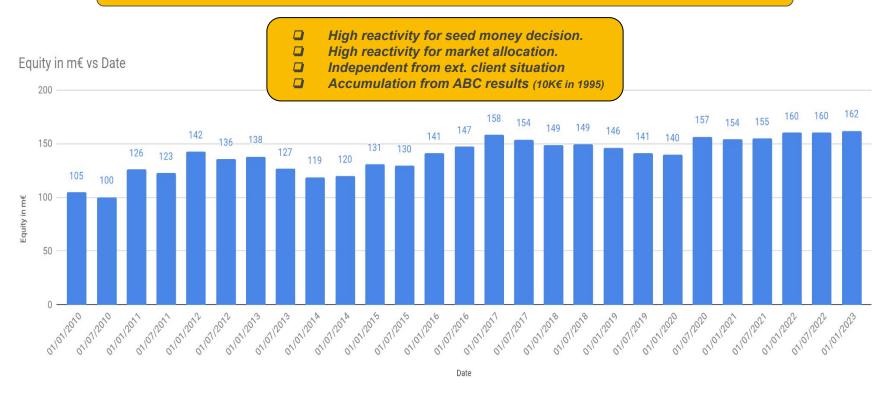
ABC arbitrage



5. How we do it



ABC Equity as a strong development tool



100+ people dedicated to ABC arbitrage Business

~10% - Risk Management

- Risk Control
- ☐ Process Control
- Risk Committee
- Compliance

~70% - R&D + Front

- Quant Traders & Research
- ☐ IT developers & IS
- Data analysis
- Operations

~10% - Sales

- Marketing
- ☐ Investor Relations
- ☐ Due Diligence Team
- **□** Senior management

~10% - Support

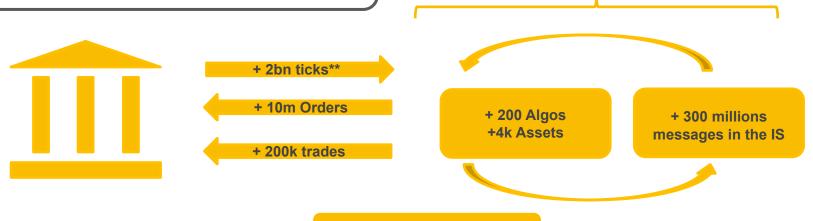
- Human Resources
- Office Management
- Others (ABC arbitrage corporate, Com. etc...)



Tech company!

Robust internally-developed 24/7 trading systems*

- Billions of data elements processed each year
- Active in almost 100 markets across the world 24/7
- Not a High Frequency Trading player but Top Tier 2



*Daily average figures

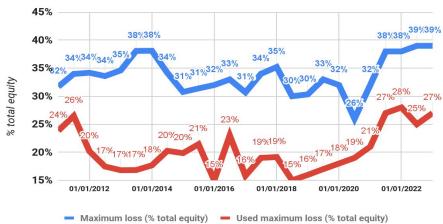
x3 to x5 if high volatility

^{**} All updates in the order books or trades for each share followed in ABCA's algos

Focus on risk mitigation

Risk Mitigation Process

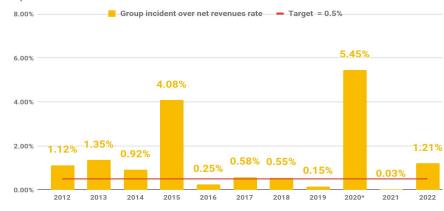
Maximum Risk Budget for ABC group since 2010



- ☐ Compound of "every" possible risk even "opposite" risks.
 - No significant increase in the risk budget over time.
 - Failover technology and counterparties in place for all trading and portfolio management requirements

Strict Quality Control





- External incident* in Dec 2020 concerning 2016 to 2019.
- Excluding this incident*: 2020 ratio = 0.35%.

*recognised in FY 2020 Result, 2020 Annual Financial Report- Page 61





6. From 2023 to 2025...
...Don't look up!



2022 Global Debt Monitor

Figure 1. Global Public and Private Debt, 1970–2021 (Percent of GDP, weighted averages)

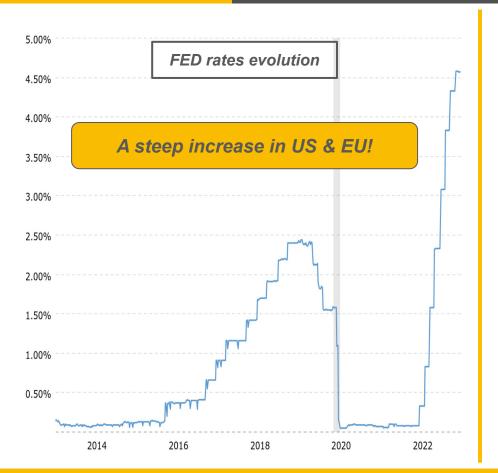
300 Total debt amount COVID-19 **Pandemic** Between 250T\$-300T\$ Global 2020: 257% Thanks to 250 Financial 2021: 247% "0% rate policy! Crisis 2009: 200 2021 Public: 96% 2021 Private: 150 Private Debt 100 50

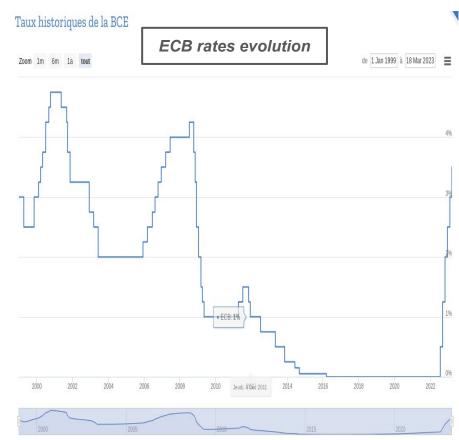
Source: IMF Global Debt Database, 2022

An economic world with contradictory pressures!

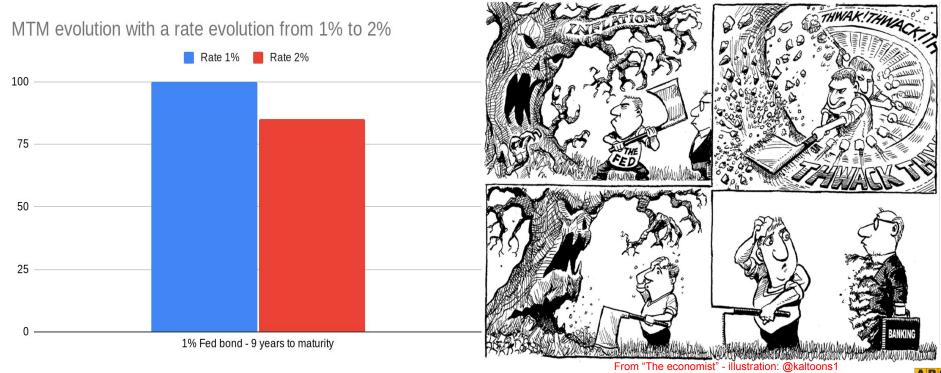


Reference rates level - back to reality!



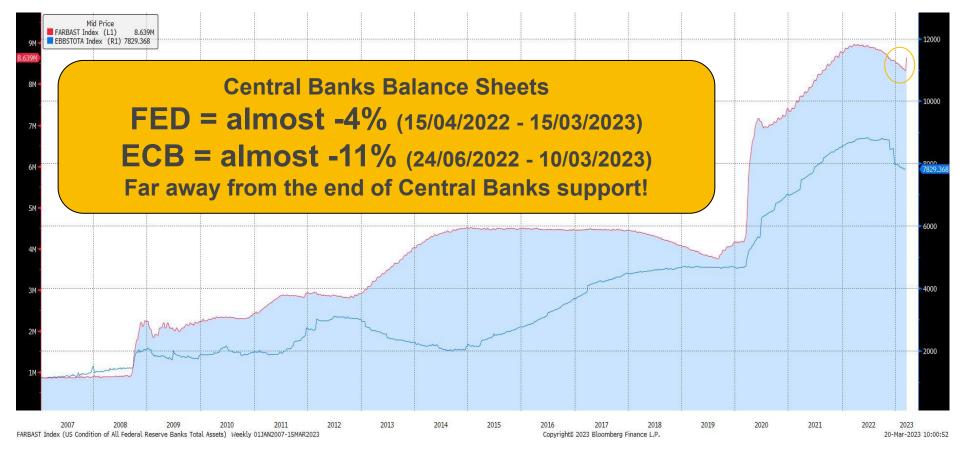


Too long of a period with "negative" rates and a way too brutal rate hike => Look up!!



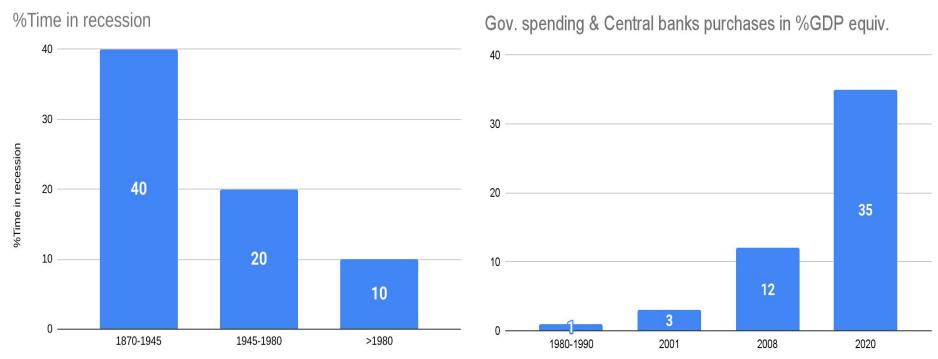


Central banks Balance sheets





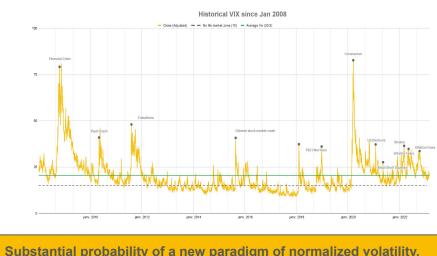
The democratic world is not ready for the long grind to come!*

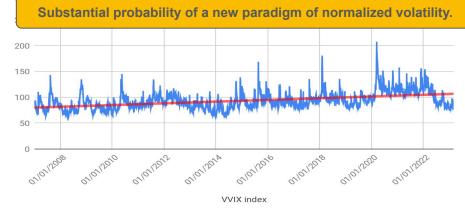


*Source: Ruchir SHARMA - Chairman of Rockefeller International.

Shares Valuation...what is the next move ?!











7. Springboard 2025
For today and for tomorrow!



Springboard 2025 income targets.

- → ROE Min > 10% => annual CNI of 16M€ based on ABC Equity as of 31/12/22.
- → ROE Target >= 15% => annual CNI of 24M€ based on ABC Equity as of 31/12/22.
- → Keeping predictive CNI correlated to ABC's Historical 3 Market Parameters (3MP).

An ambition of Cumulative Net Income of 100M€ over 3y.

Under the assumption that the 3 Market Parameters (Volatility, Corporate Actions and M&A, Traded volumes) ≈ Average last 10 years*

- **→** implies a cumulative distribution of 1.30€ over 3 years with a POR of 80%.
- → implies an average ROE >> 15%.

Springboard 2025 distributions figures.

- → Min Distribution of 0.30€ (ie Consolidated Net Income (CNI) ~ 18M€).
- → Payout Ratio (POR) ~ 80%.
- → A principle of "no Scrip Dividend".

^{*}Market Parameters - Average 10 years - Volatility VIX = 18%. Average realized volatility = 18%

Cornerstones for Springboard 2025

- → Cornerstone 1 ABC Equity invested in ABC strat. For Return & Seed Money.
- → Cornerstone 2 Substantial group investment in HC but under PnL threshold.
- → Cornerstone 3 Substantial group investment & implication in IT.
- → Cornerstone 4 Develop scalability to succeed in further growth.

Core Business (CB)

- → Continued diversification Multi Assets / Geography / Investment Strat.
- → Focus on significant alpha strategies with global correlation to the 3MP.
- → Focus on "niche" investment strat. (from 5M€ to 100M€ capacity).
- → Increase the number of our strat. to increase our diversification/mutualization.

Asset Management for External Third Party (AM-ETP)

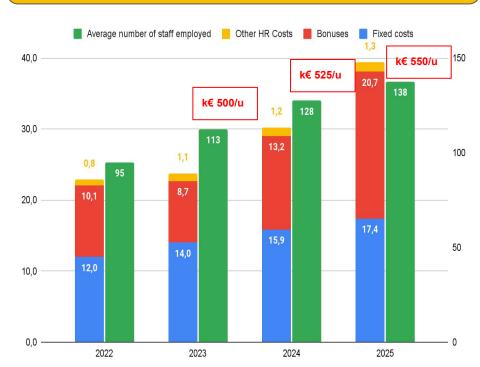
- → Increase the capacity for AM-ETP.
- → Renew AM-ETP business & develop Turnover on MF&PF ETP.
- → Focus on our expertise ABC is not a global player so far.
- → Develop an extensive but selective catalog of products & management vehicles for ETP.



For **tomorrow** - HR & IT investments

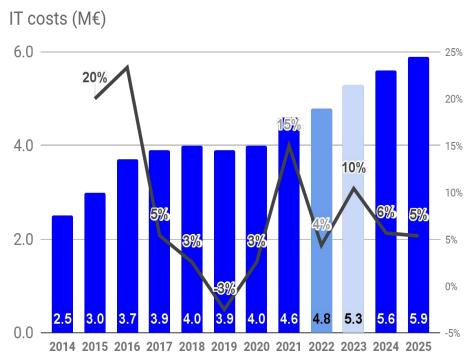
HC Costs Management

- → Monitoring of the KPi PnL/unit to challenge hiring plan
- → +33% on ABC staff

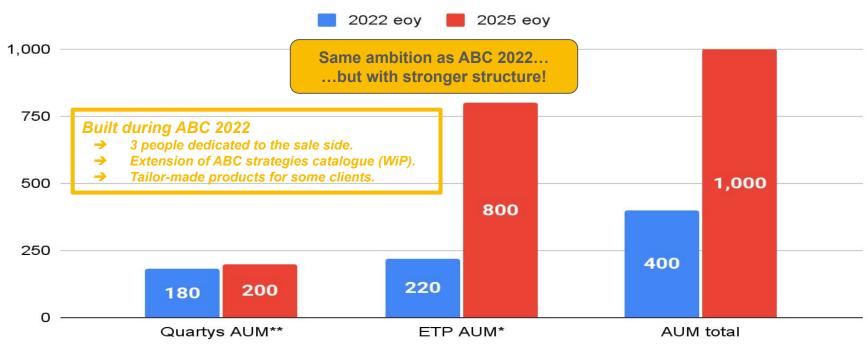


IT Costs - Stay in the competition!

An investment in agility and performance.



ABC arbitrage ambitions for Asset Management

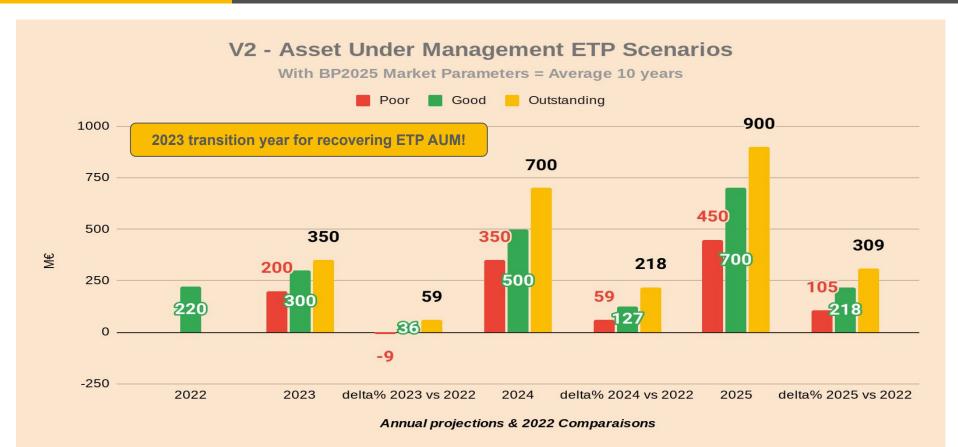


^{*}ETP = External Third Party, i.e. excluded ABC arbitrage Equity. AUM = Asset Under Management.



^{**}QUARTYS AUM = Asset Under Management used to charge fees by ABC arbitrage AM and ABC arbitrage AM Asia. QUARTYS is a 100% subsidiary of ABC arbitrage.

ETP* Asset Under Management scenarios

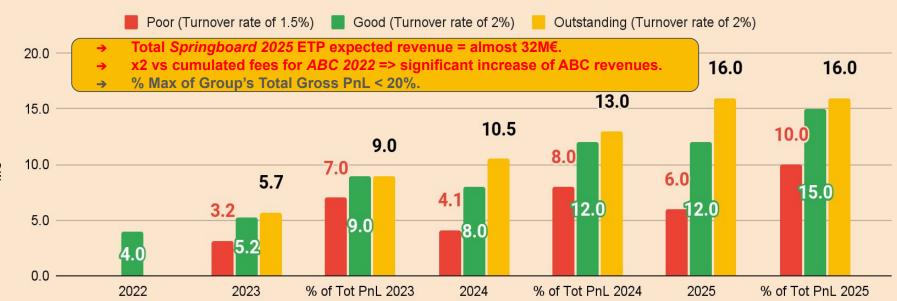


*ETP=External Third Party, i.e. excluded ABC arbitrage Equity.





With BP2025 Market Parameters = Average 10 years



Annual projections & Gross PnL ratio

*ETP=External Third Party, i.e. excluded ABC arbitrage Equity.



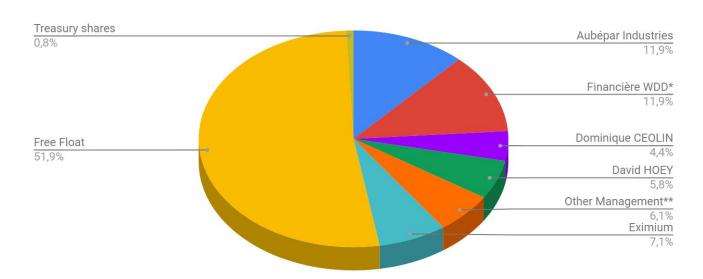
Springboard 2025 is a necessary lay up for the the next BP2028!



8. Shares & Distributions

22% owned by Executive Top management => Alignment of interests between Shareholders and Management Team

Share ownership as of 31/12/2022



^{*} Holding company 50,01% held by Dominique Ceolin



^{**} Management and independent non-executive directors excluding Dominique Ceolin and David Hoey

Historical share prices

ABCA share price with reinvested dividends and CAC mid / small GR





FY2022 distribution = €0.41

- **□** €0.10 Ex date 11 October 2022.
- €0.10 Ex date 6 December 2022.
- **□** €0.10 Ex date 18 April 2023.
- **□** €0.11 Ex date July 2023 2022 final dividend*

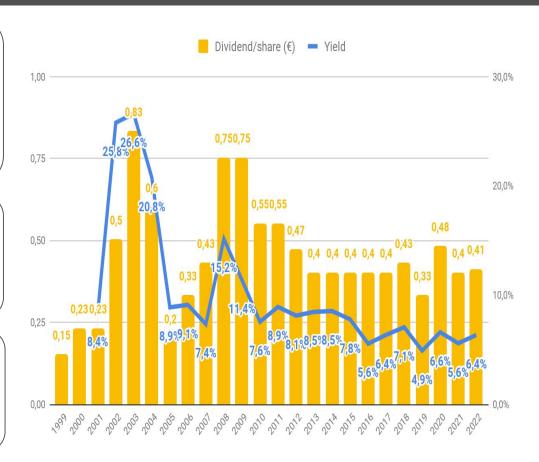
*: if approved by the AGM

Buyback program

- €4m authorization by the Board in line with AGM resolution of 10th June 2022
- □ ~1% of share capital

Payout Ratio (POR) Policy

- **□** Since 1999, average POR = 95%
- □ 2020 & 2021 & 2022 ~ 80%



This slideshow is a communication support for the investor presentation on FY 2022. This document includes some forward-looking statements as statements regarding ABC arbitrage business operations. Although ABC arbitrage believes its expectations are based on reasonable assumptions, these forward-looking statements are subject to numerous risks and uncertainties, which could cause actual results to differ materially from those anticipated in these forward-looking statements.

These documents and information are given for illustrative purposes and do not substitute for official documents relating to the 2022 financial year.





Q&A