

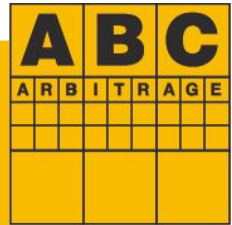
# Investor Presentation - September 2023



- 1. What we do**
- 2. 2023 Market Parameters**
- 3. HY 2023 Financial Results**
- 4. How we do it**
- 5. Springboard 2025**
- 6. 2023 Outlook**
- 7. ABC Shares & distributions**

## Who we are

- ❑ **One Business: Quantitative Asset Management.**
- ❑ **One Team: Enthusiastic technologists, building innovative trading systems and asset management strategies.**
- ❑ **One Trading Principle: Quantitative arbitrage on all kinds of assets.**
- ❑ **One Conviction: Investing our own Equity in our strategies.**
- ❑ **One Proof: 28 consecutive profitable years with ROE > 10%.**
- ❑ **One Methodology: Risk mitigation & Risk Management.**



# 1. What we do

**Arbitrage: Providing liquidity to the market with systematic mechanical or statistical hedging position**

- ❑ Sophisticated trading techniques using scientific & data driven approach to generate alpha.
- ❑ **Statistical and Event Driven strategies** - focus on niche, mid-short term trading opportunities with capital protection.
- ❑ **40 main strategies**, multi-assets, multi markets on **almost 100 exchanges around the world**.
- ❑ ABC strategies are correlated to **Volatility, M&A activity, Corporate actions and traded markets volumes**.

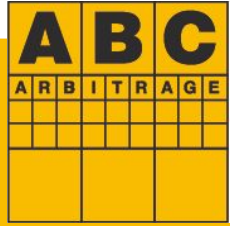
| Markets Parameters         | Impact on ABC Activity |
|----------------------------|------------------------|
| Volatility on assets       | ++                     |
| Equity Index Prices        | =                      |
| Rates Level                | =                      |
| Commodities Prices         | =                      |
| Strong Markets volumes     | ++                     |
| Weak volumes               | -                      |
| M&A Activity               | ++                     |
| Corporate Actions Activity | ++                     |
| Bank credit issue          | -                      |
| Market Regulation          | +                      |



**Volatility**

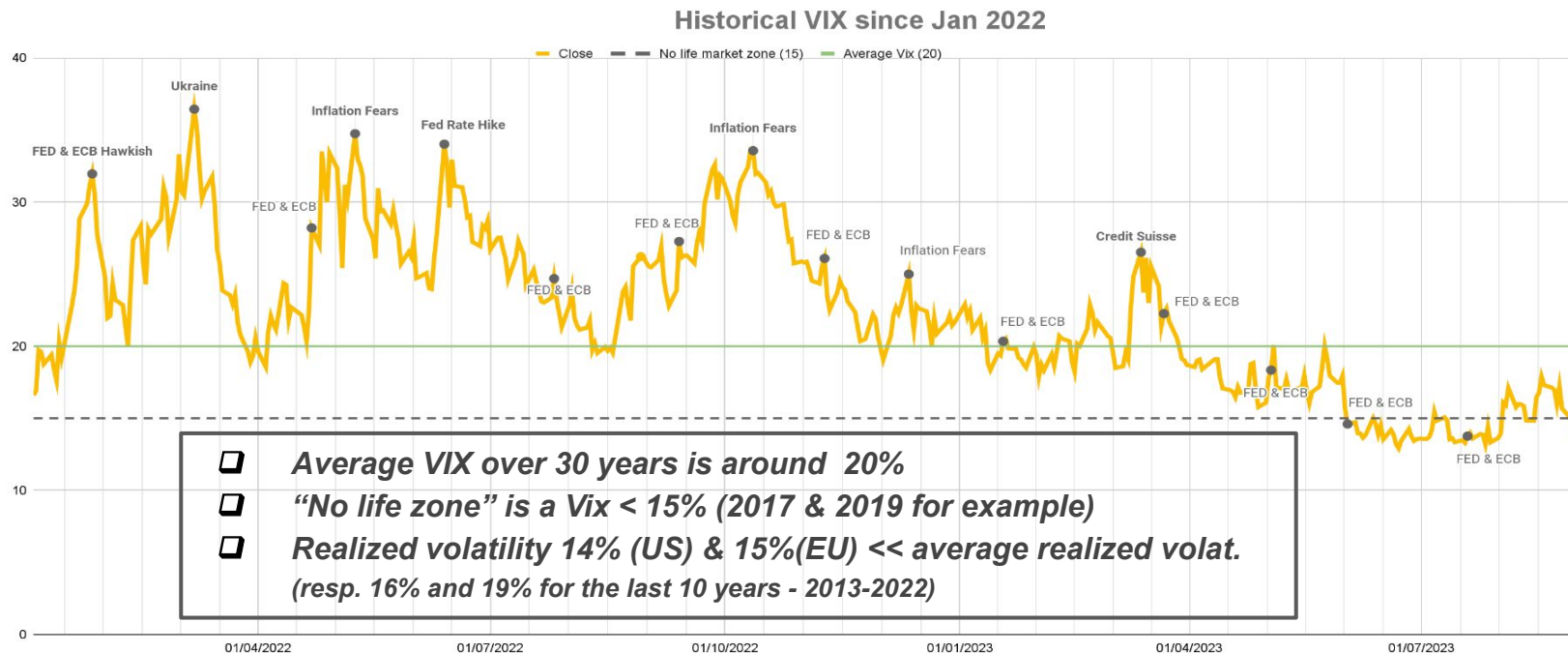
**M&A  
Corporate Actions**

**Traded Volumes**



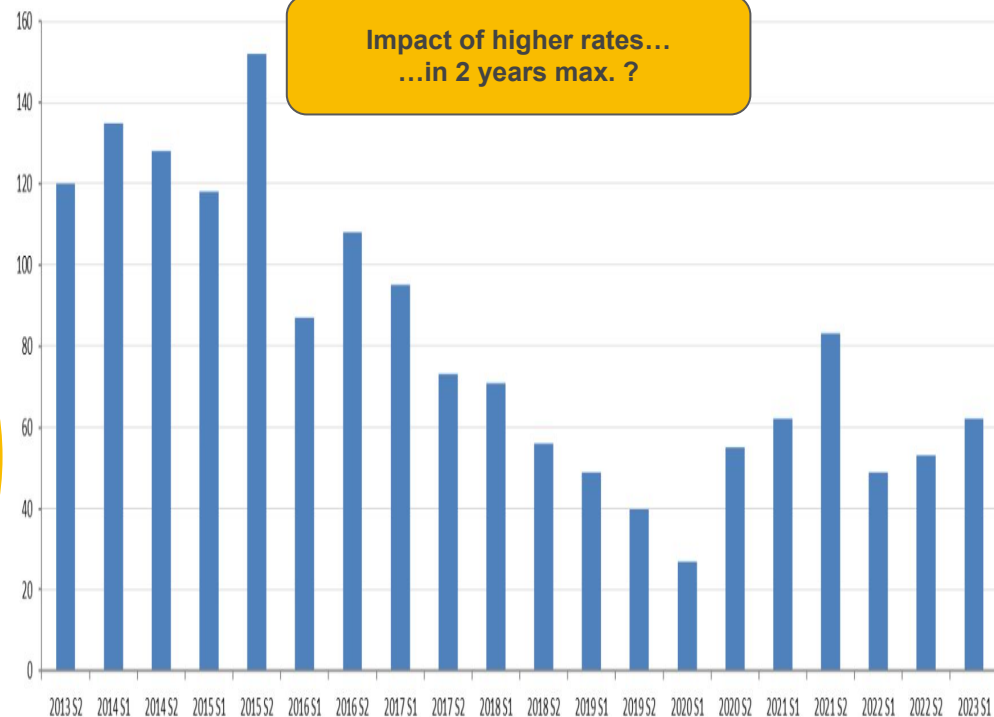
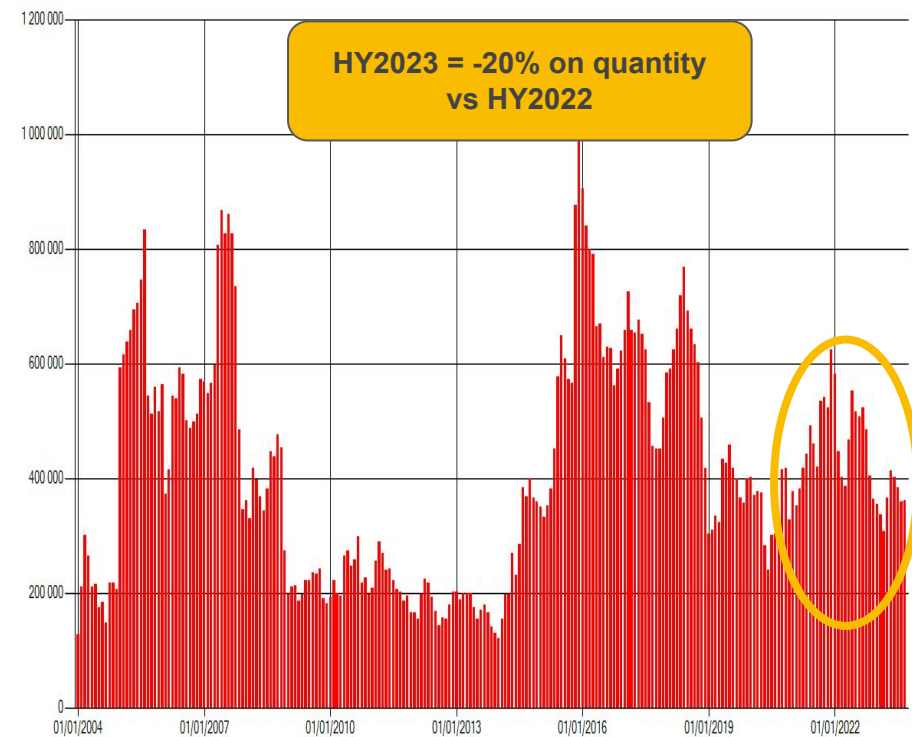
## 2. 2023 Market Parameters

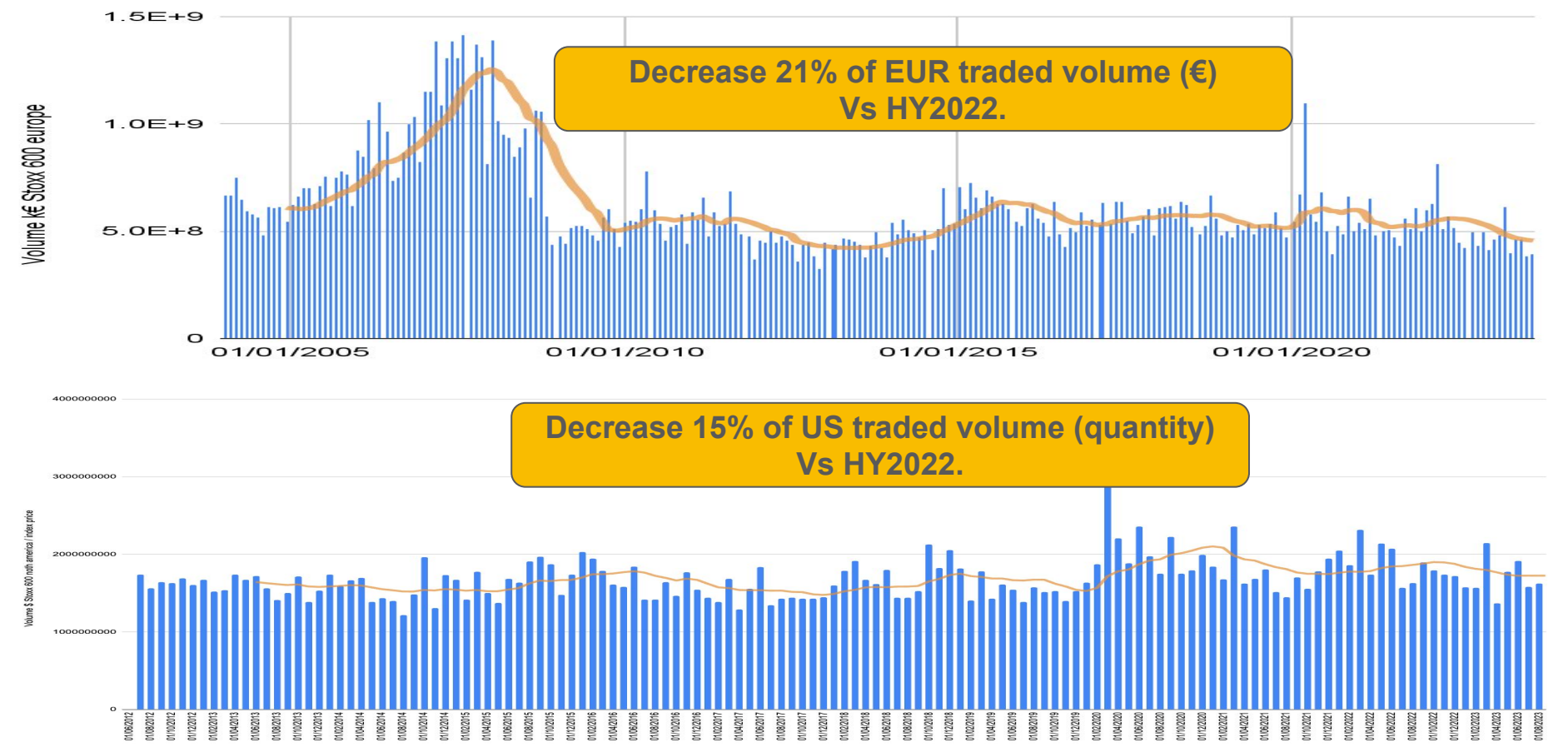
## 2023 - Unexpected inactive financial market situation !

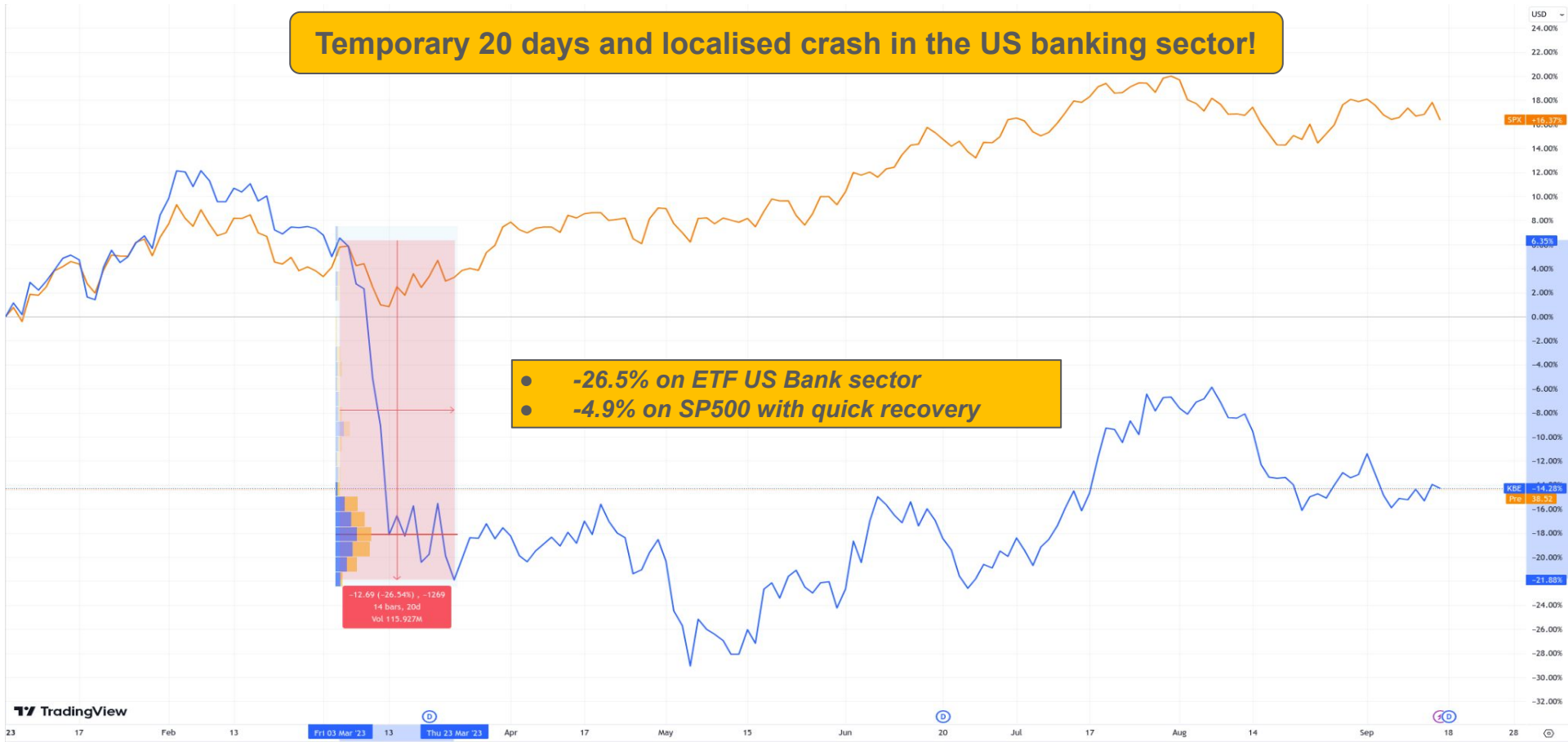


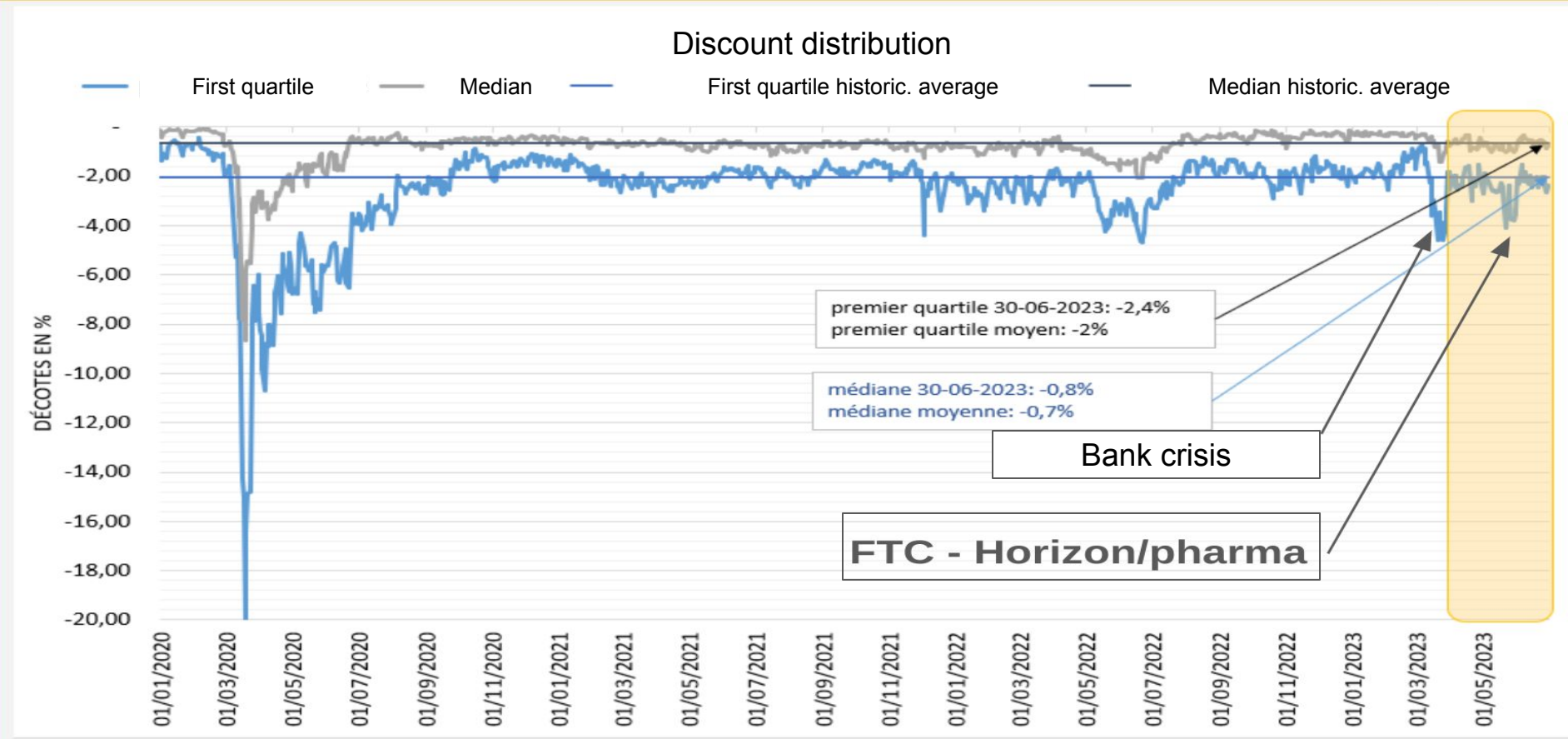
**Monthly existing M&A announced offers(B€)**  
Higher than 2022 eoy but less than HY2022 & 2021.

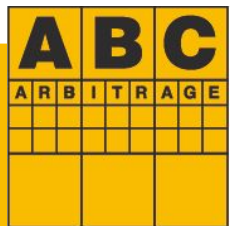
**Corporate actions opportunities**  
Divided by 3 since 2014 - Divided by 1.5 since 2018











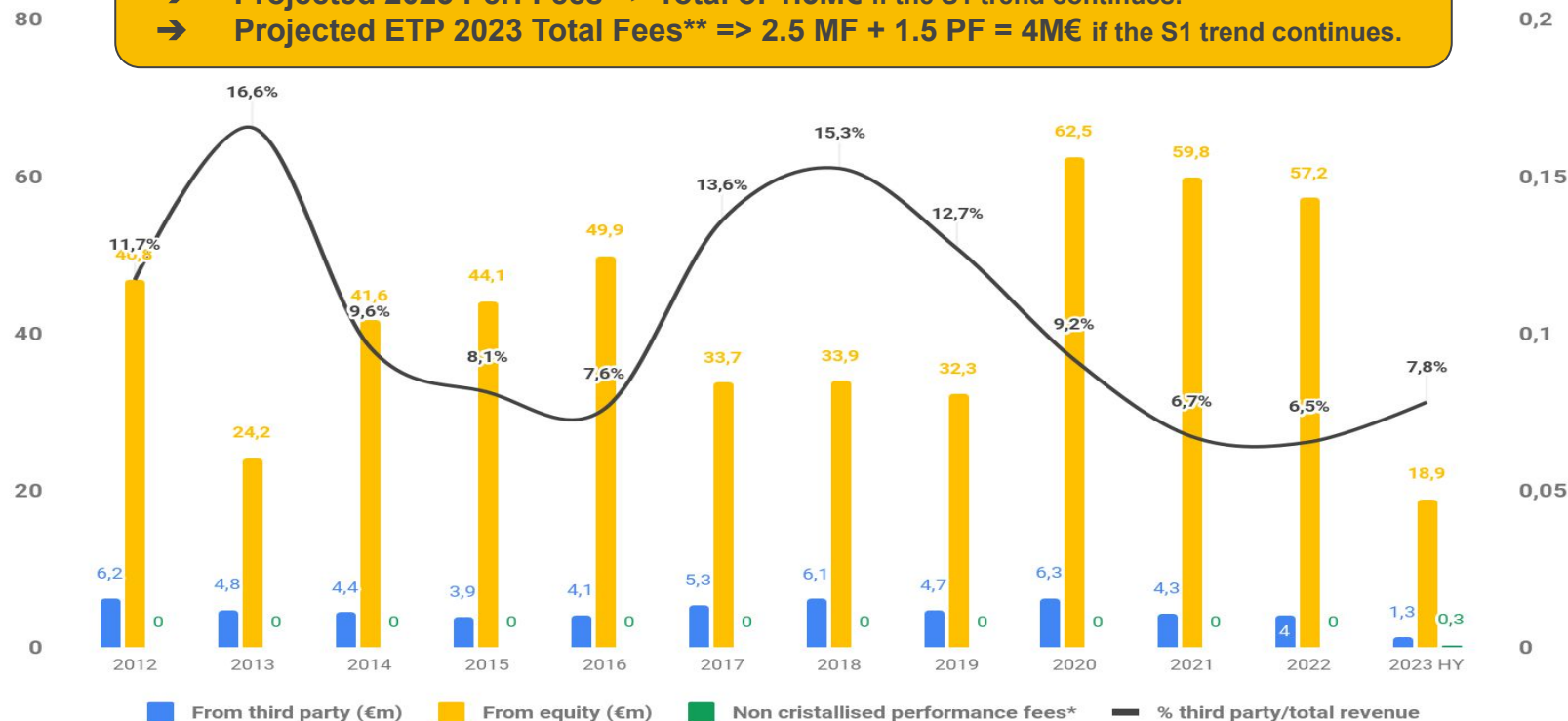
### 3. HY 2023 Financial Results

| In Euro millions - IFRS                          | S1 2020      | S1 2021      | S1 2021 Pro forma | S1 2022      | S1 2023      | Change 2023/2022 | Useful comment |
|--------------------------------------------------|--------------|--------------|-------------------|--------------|--------------|------------------|----------------|
| <b>~14% from external third party</b>            |              |              |                   |              |              |                  |                |
| Investment Services Fees*                        | 11,7         | 46,6         | 12,0              | 14,9         | 9,0          | -39,5%           |                |
| Net gains at fair value through profit or loss** | 33,1         | -11,5        | 22,4              | 16,6         | 11,2         | -32,5%           |                |
| <b>Net revenues</b>                              | <b>44,8</b>  | <b>35,1</b>  | <b>34,4</b>       | <b>31,5</b>  | <b>20,2</b>  | <b>-35,8%</b>    |                |
| <b>Tax &amp; costs included</b>                  |              |              |                   |              |              |                  |                |
| Payroll costs                                    | -15,2        | -11,1        | -11,2             | -10,6        | -7,4         | -29,7%           | Cf. Slide 13   |
| Occupancy costs                                  | -0,7         | -0,8         | -0,8              | -0,8         | -0,8         | 2,7%             |                |
| Other expense                                    | -2,8         | -3,2         | -3,2              | -3,4         | -3,4         | -2,1%            | Cf. Slide 14   |
| Other taxes                                      | -0,1         | -0,2         | -0,2              | -0,5         | 0,2          | -143,1%          |                |
| <b>Total costs</b>                               | <b>-18,8</b> | <b>-15,2</b> | <b>-15,4</b>      | <b>-15,3</b> | <b>-11,4</b> | <b>-25,3%</b>    |                |
| <b>Income before tax</b>                         | <b>26,0</b>  | <b>19,9</b>  | <b>19,0</b>       | <b>16,2</b>  | <b>8,8</b>   | <b>-45,8%</b>    |                |
| <b>Income tax</b>                                | <b>-0,3</b>  | <b>-3,0</b>  | <b>0,1</b>        | <b>0,0</b>   | <b>0,0</b>   | <b>60,0%</b>     |                |
| <b>Net income attributable to equity holders</b> | <b>25,7</b>  | <b>16,8</b>  | <b>19,0</b>       | <b>16,2</b>  | <b>8,8</b>   | <b>-45,6%</b>    |                |

\*: Management fees on all AuM (included ABCA's own equity)

\*\* : Quartys' (group investment company) financial result (after costs and taxes)

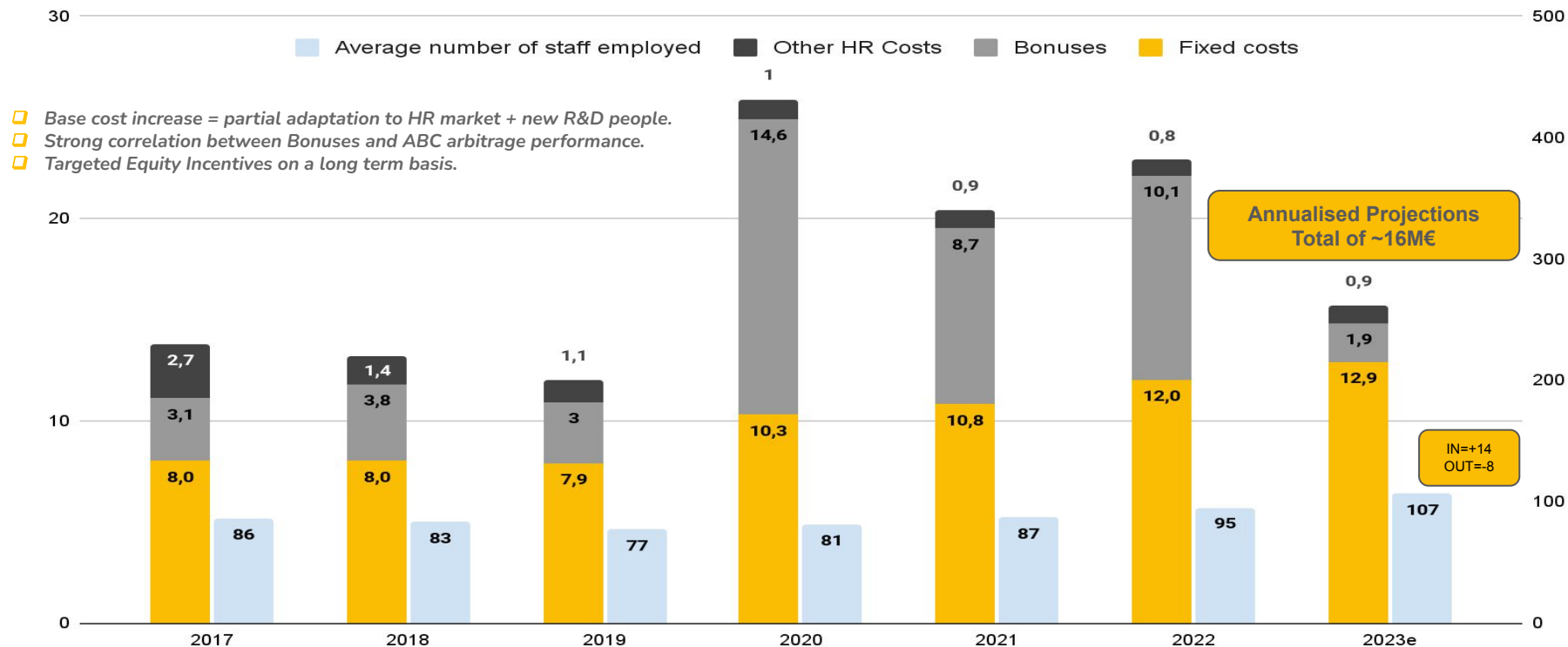
- Revenue from third party capital is historically in the 5%-20% range.
- Projected 2023 Perf Fees => Total of 1.5M€ if the S1 trend continues.
- Projected ETP 2023 Total Fees\*\* => 2.5 MF + 1.5 PF = 4M€ if the S1 trend continues.



\*Under IFRS 15, performance-based fees will not be recognised until it is highly probable that a significant reversal in the amount of cumulative revenue will not occur. Therefore, performances fees not crystallised can not be recognised in P&L (especially at HY) because invoicing is only carried out at 31/12 of each year or after a redemption.

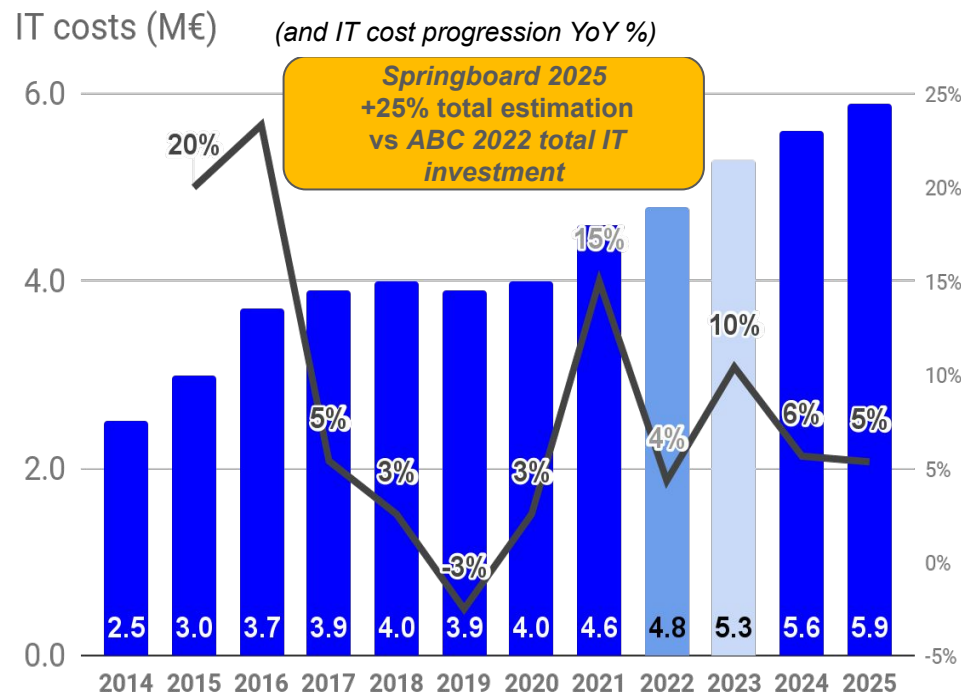
\*\* The calculation assumes a linear increase in ABCA funds performance from 31/08 figures and a stable risk-free rate for ECB & FED.

**ABC Team = ABC first priority = ABC first expense**

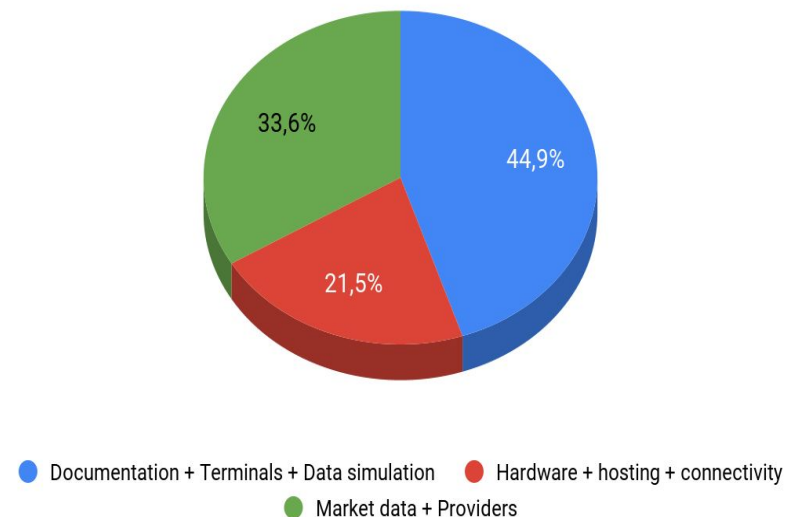


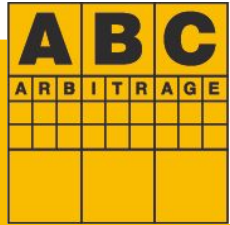
# ABC arbitrage is a “French Tech” Company !

*IT Costs ~ 70% of the “other costs”.*



IT costs - % allocation 2023



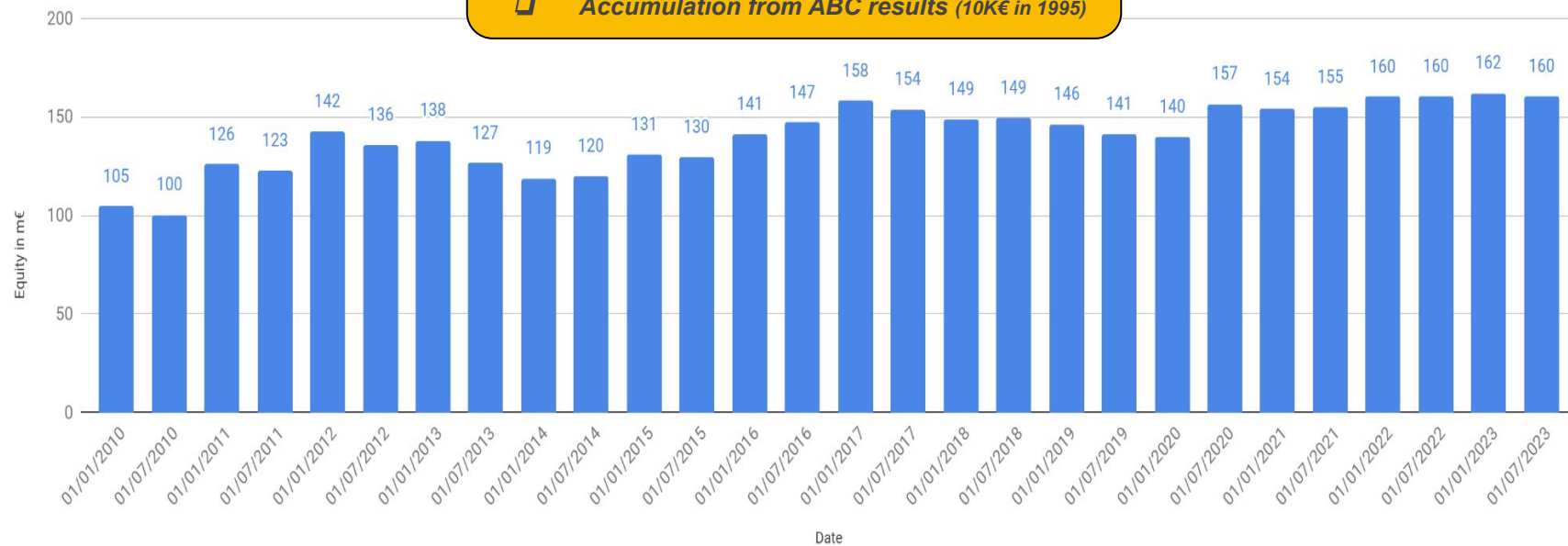


## 4. How we do it

## ABC Equity as a strong development tool

- ▣ *High reactivity for seed money decision.*
- ▣ *High reactivity for market allocation.*
- ▣ *Independent from ext. client situation*
- ▣ *Accumulation from ABC results (10K€ in 1995)*

Equity in m€ vs Date



**100+ people dedicated to ABC arbitrage Business**

**~10% - Risk Management**

- ❑ Risk Control
- ❑ Process Control
- ❑ Risk Committee
- ❑ Compliance

**~70% - R&D + Front**

- ❑ Quant Traders & Research
- ❑ IT developers & IS
- ❑ Data analysis
- ❑ Operations
- ❑ Markets Lawyers

**~10% - Sales**

- ❑ Marketing
- ❑ Investor Relations
- ❑ Due Diligence Team
- ❑ Senior management

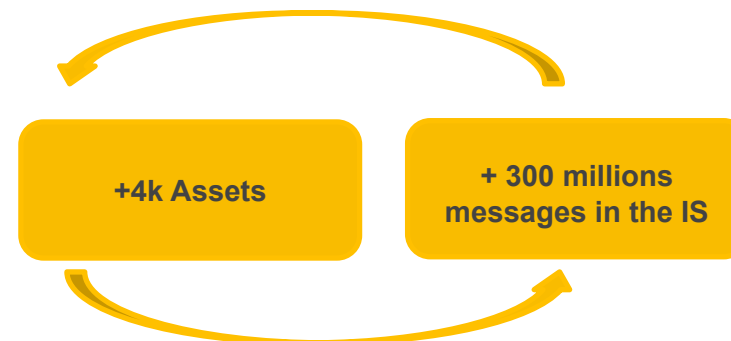
**~10% - Support**

- ❑ Human Resources
- ❑ Office Management
- ❑ Others (ABC arbitrage corporate, Com. etc...)

# Tech company!

**Robust internally-developed 24/7 trading systems\***

- ❑ Billions of data elements processed each year
- ❑ Active in almost 100 markets across the world - 24/7
- ❑ Not a High Frequency Trading player but Top Tier 2



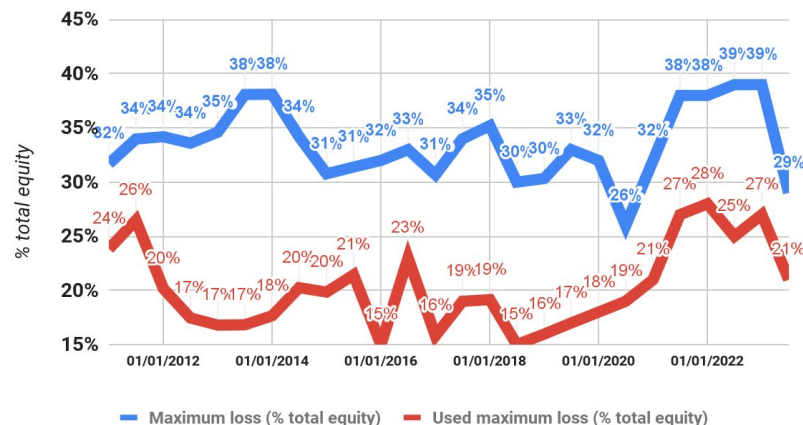
***x3 to x5 if high volatility***

*\*Daily average figures*

*\*\* All updates in the order books or trades for each share followed in ABCA's algos*

## Risk Mitigation Process

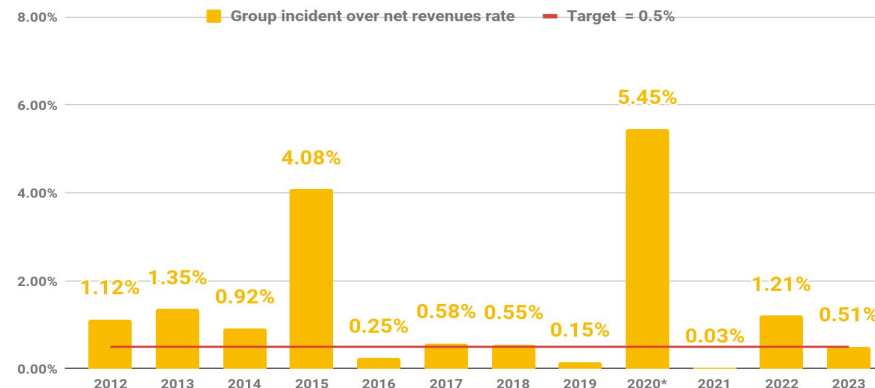
Maximum Risk Budget for ABC group since 2010



- Compound of “every” possible risk even “opposite” risks.
- No significant increase in the risk budget over time.
- Failover technology and counterparties in place for all trading and portfolio management requirements

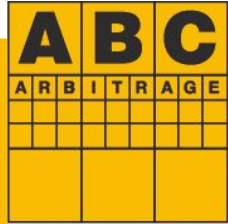
## Strict Quality Control

Group incident over net revenues rate



- External incident\* in Dec 2020 concerning 2016 to 2019.
- Excluding this incident\*: 2020 ratio = 0.35%.

\*recognised in FY 2020 Result, [2020 Annual Financial Report](#) - Page 61



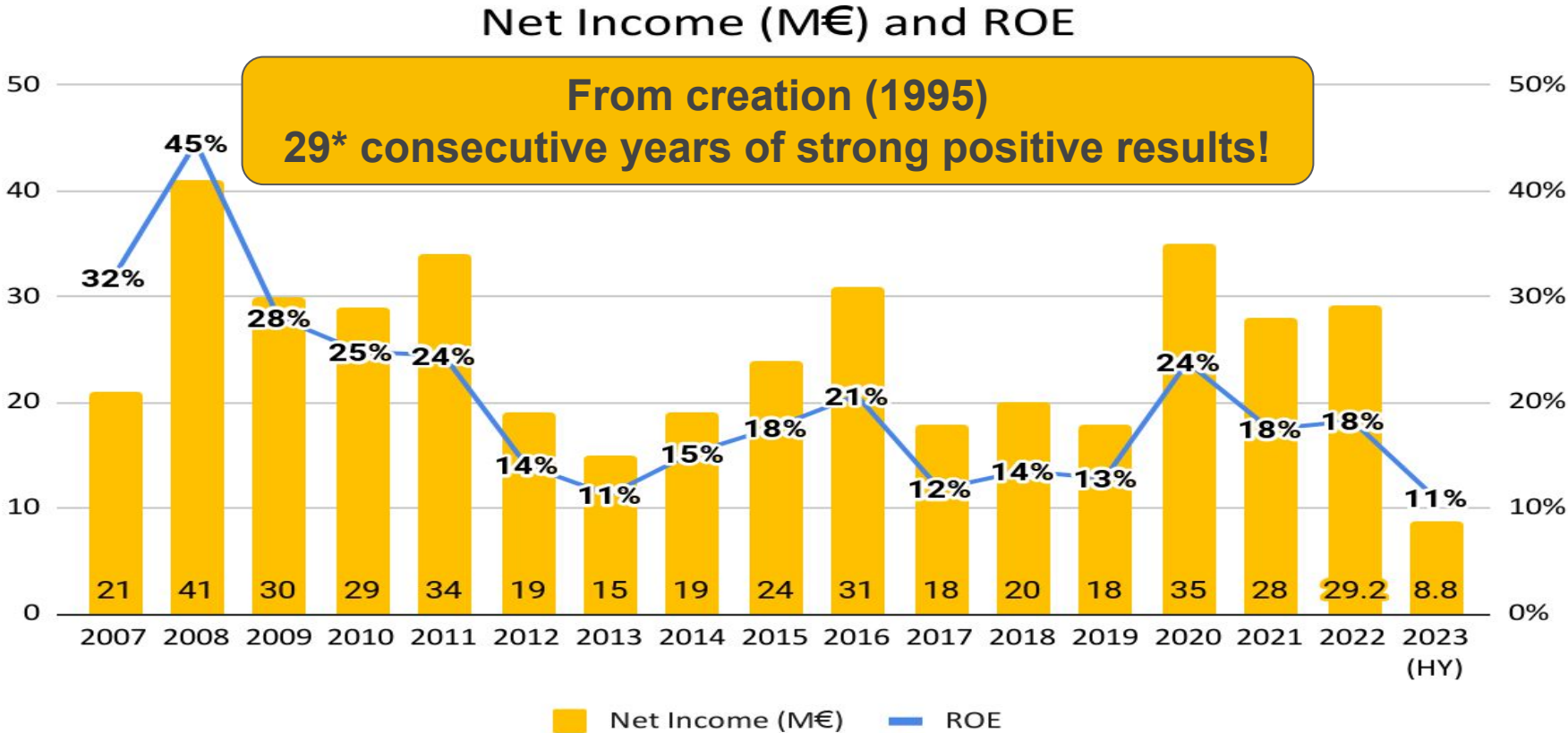
## 5. Springboard 2025 Evaluation

**One of the main objectives = to increase the minimum threshold of recurring Net Income!**

| 2023      | ABC Equity<br>eoy | ROE<br>> | RNC(M€)<br>> | AUM<br>External Third<br>Party<br>> | EPS<br>> | DPS<br>>= | Volat |
|-----------|-------------------|----------|--------------|-------------------------------------|----------|-----------|-------|
| Minimum   | 160               | 10%      | 16           | 200                                 | 0.27     | 0.30      | 14/15 |
| Average + | 165               | 15%      | 24           | 300                                 | 0.40     | 0.32      | 14/15 |
| Excellent | 170               | 18%      | 29           | 350                                 | 0.48     | 0.39      | 14/15 |

| 2024      | ABC Equity<br>eoy | ROE<br>> | RNC(M€)<br>> | AUM<br>External Third<br>Party<br>> | EPS<br>> | DPS<br>>= | Volat  |
|-----------|-------------------|----------|--------------|-------------------------------------|----------|-----------|--------|
| Minimum   | 165               | 10%      | 17           | 350                                 | 0.28     | 0.30      | <16/19 |
| Average + | 170               | 15%      | 25           | 500                                 | 0.42     | 0.33      | 16/19  |
| Excellent | 175               | 20%      | 33           | 700                                 | 0.55     | 0.44      | >16/19 |

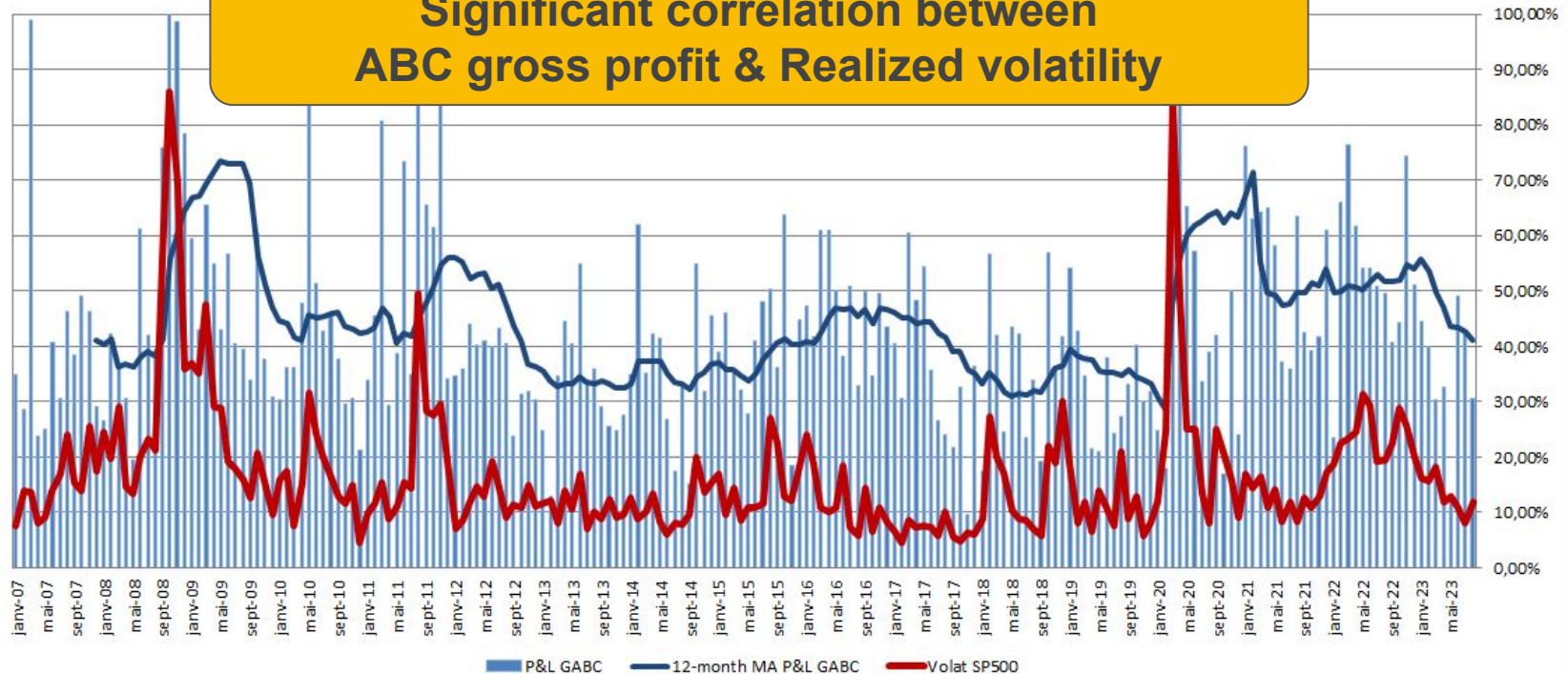
\*Market Parameters - Average 10 years 2013-2022 - Average Volatility VIX = 18%. Average realized volatility US = 16% & EUR = 19%



*\*2023 is the 29th anniversary - The FY2023 is unknown so far but all ABC quarters have shown a significant positive result in ABC history - 2023 ROE is an annualized ROE*



**Significant correlation between  
ABC gross profit & Realized volatility**



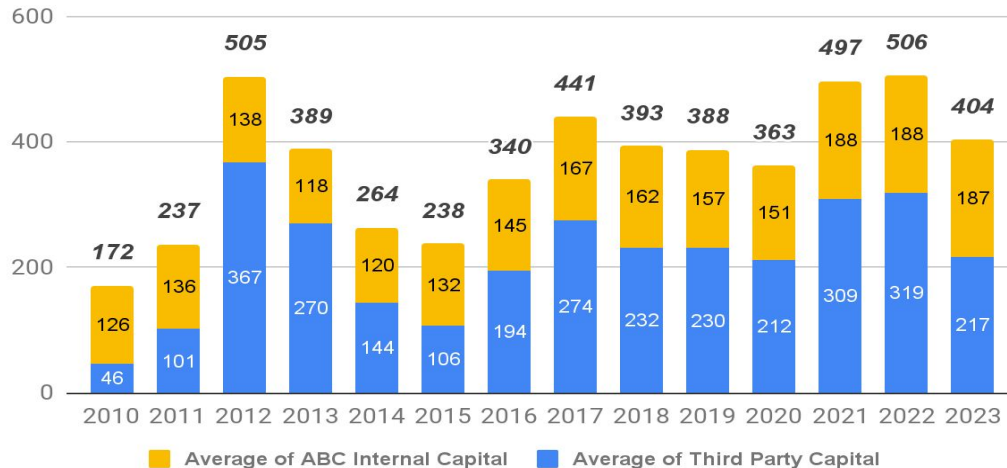
- ❑ Pre-2010: generated through trading of our own equity.
- ❑ Post-2010: opened to third party funds.
- ❑ Limited capacity strategies: via Managed Accounts.
- ❑ High Capacity strategies: via AIF (Alternative Investment Funds).

**AUM as of 01/09/2023 = 403M€\*\***

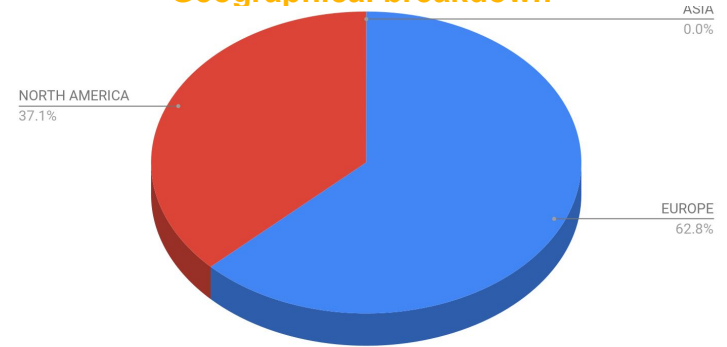
**Stability of AUM in 2023**

(which is one of our Springboard 2025 scenarios for 2023)

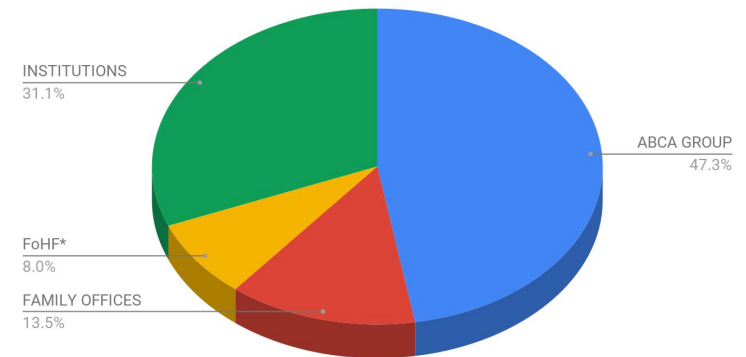
Average Group Asset Under Management



### ABCA's AuM Geographical breakdown

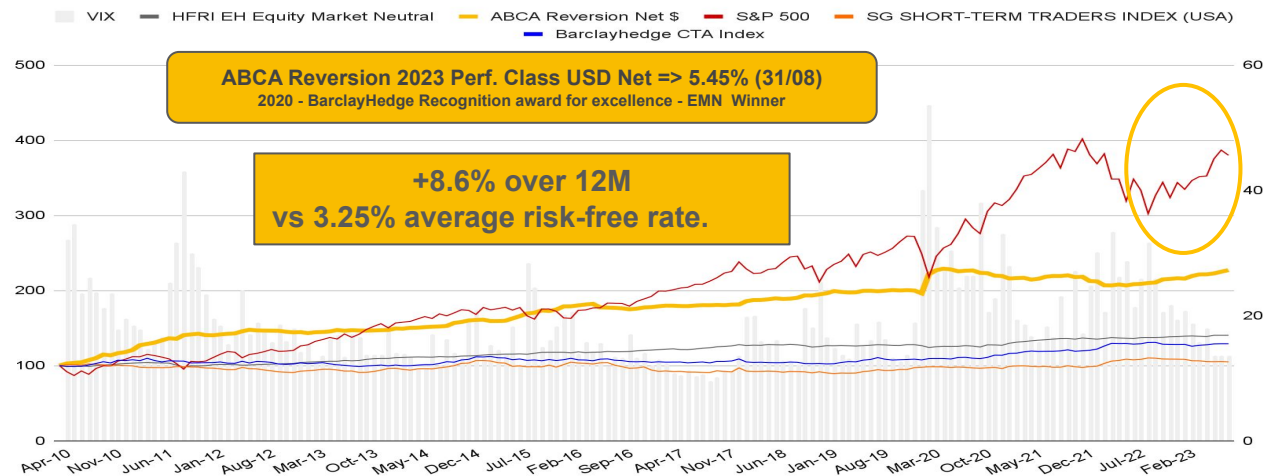


### Investors' breakdown

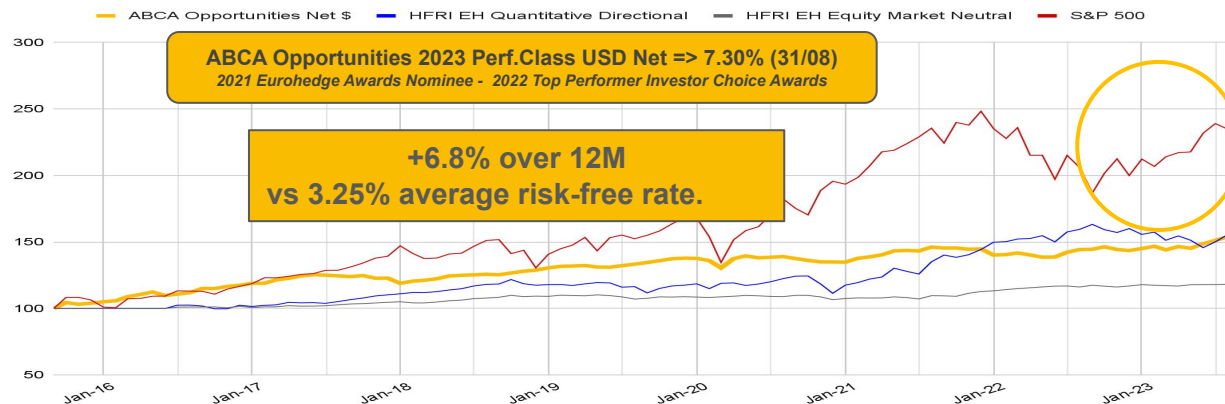


\*\* This figure is a specific calculus to uniformize the AUM from a fee perspective. From a regulatory perspective, AUM are 362M€.

\*Funds of hedge funds



| 31/08/2023                        | Annualized Performance | Volatility |
|-----------------------------------|------------------------|------------|
| Reversion Net \$                  | 6.3%                   | 5.2%       |
| SG SHORT-TERM TRADERS INDEX (USA) | 0.5%                   | 5.2%       |
| Barclayhedge CTA Index            | 2.0%                   | 4.5%       |
| HFRI EH Equity Market Neutral     | 2.6%                   | 2.4%       |
| S&P 500                           | 11.3%                  | 14.8%      |



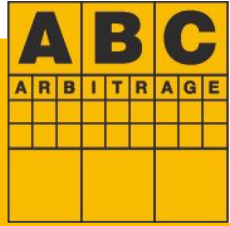
| 31/08/2023                       | Annualized Performance | Volatility |
|----------------------------------|------------------------|------------|
| Opportunities Net \$             | 5.4%                   | 4.9%       |
| HFRI EH Equity Market Neutral    | 2.4%                   | 2.4%       |
| HFRI EH Quantitative Directional | 6.5%                   | 7.9%       |
| S&P 500                          | 12.4%                  | 16.0%      |

## Successes HY2023

1. Annualised ROE above the minimum scenario of 10% - **OK**
2. Distribution program with the 30cts minimum - **OK** (to be confirm with adequate board meetings)
3. Fund performance in line with market parameters - **OK**
4. Evolution of ABCA funds with injection of new strategies - **OK** (done on 01/09/2023)
5. Building ABCA employer brand with low turnover and good recruitment campaign - **OK** (continuous efforts)
6. Robust organisation and governance - **OK** (continuous efforts)
7. Geographic and Assets opportunities identifications => Still convinced by the significant potential of ABCA - **OK**

### TO IMPROVE

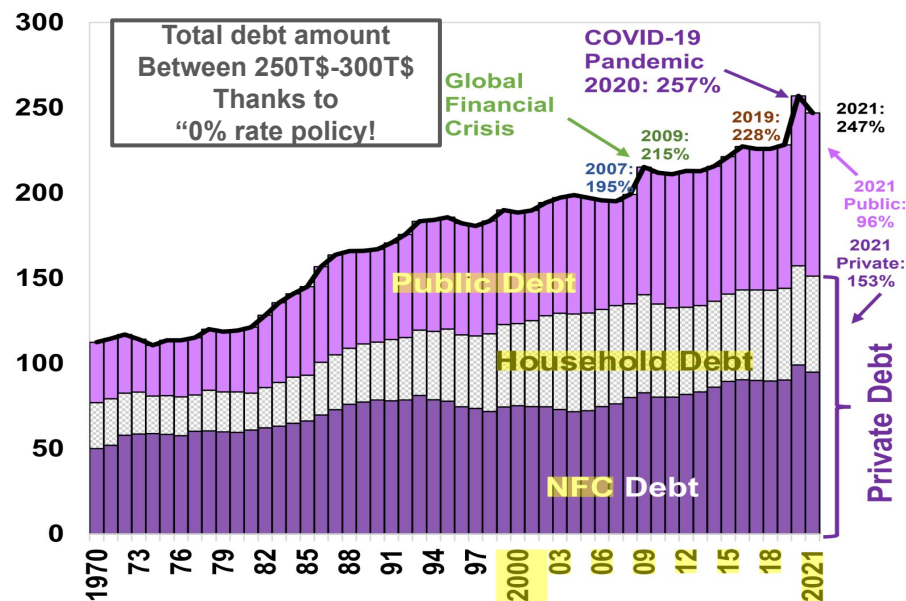
1. Minimum income in weak market parameters (2023(e)=2019 (so far)) => *to improve* => *HR Investment synchronisation*
2. External Third Party AUM - Minimum scenario at 200M€ is **OK** as presented on March 2023 but ABCA is still convinced that AUM ETP have to be increased over 700M€ => *to improve*.
3. *Temporary stop on digital assets developments => deception vs ABCA ambitions - WiP*
4. *Loss - probably for good - of Russian business => impact of [-500K€, -1000K€] per year.*
5. *Time to market for new trading strategies => to improve.*



## 6. 2023 Outlook

# 2022 Global Debt Monitor

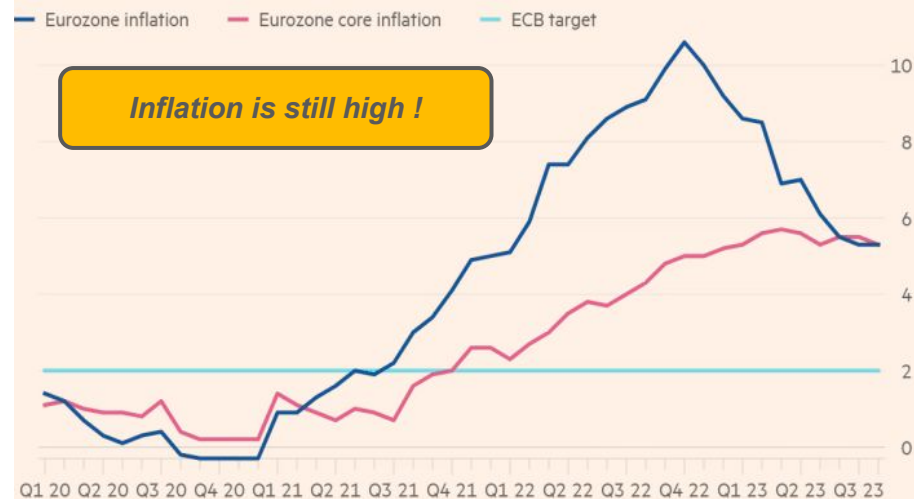
**Figure 1. Global Public and Private Debt, 1970–2021** (Percent of GDP, weighted averages)



Source: IMF Global Debt Database, 2022

An economic world with contradictory pressures!

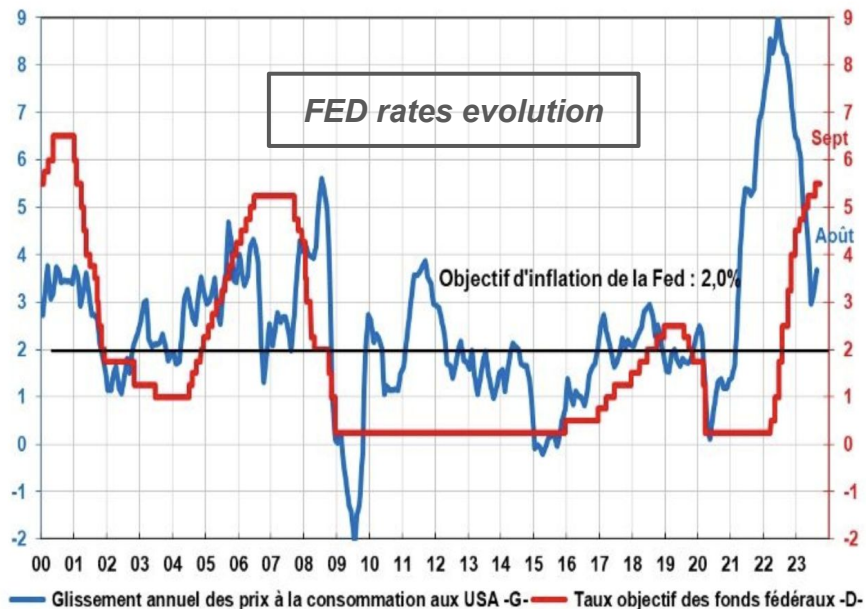
Eurozone inflation remains stubbornly above the ECB target



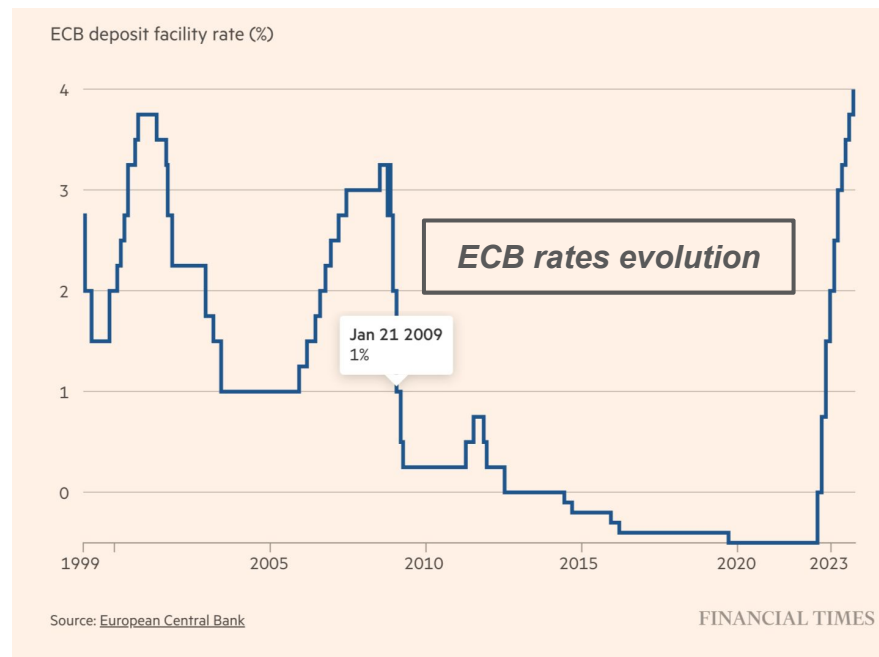
Harmonised index of consumer prices; core inflation excludes energy, food, alcohol and tobacco prices  
Source: Eurostat  
© FT

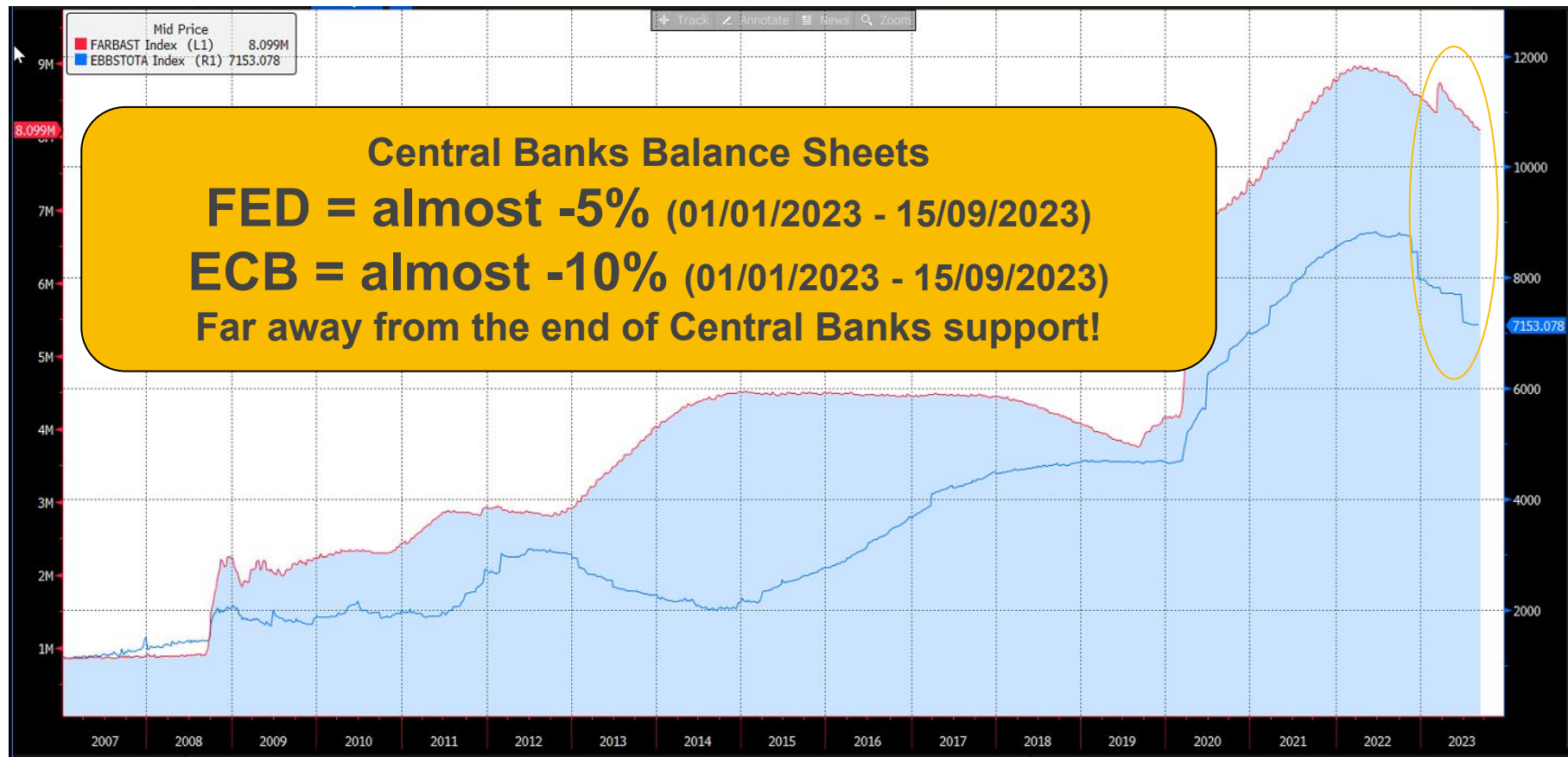
*A steep increase in US & EU!*

Malgré la Fed, l'inflation américaine repart à la hausse...



Sources : BLS, Federal Reserve, ACDEFI





*The majority (approximately 74%) of rated corporate debt maturing through 2026 is investment grade (rated 'BBB-' or higher)*

### Estimated Global Schedule for Maturing Corporate Debt (2022–2026)

(dollars in billions)

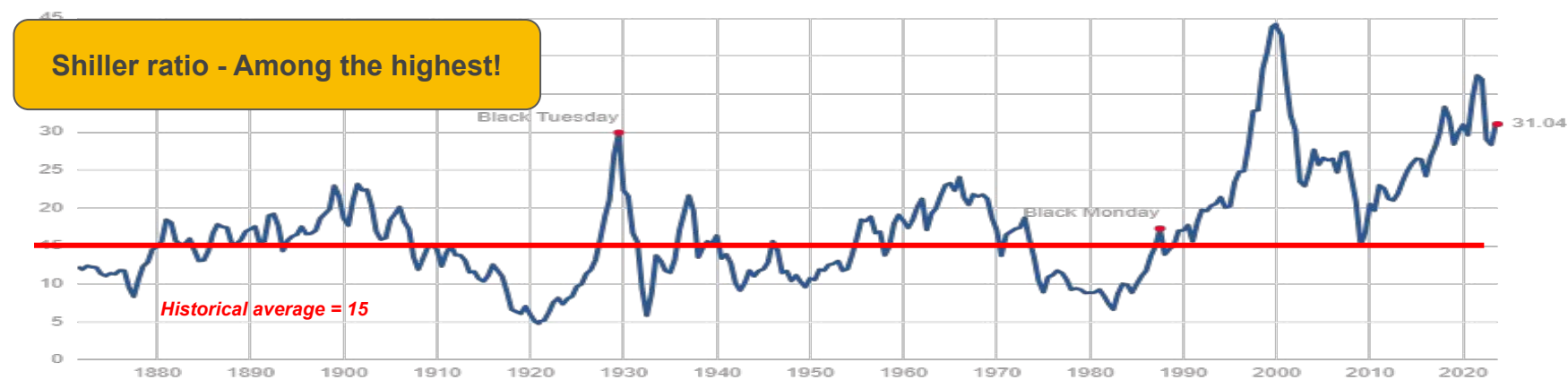
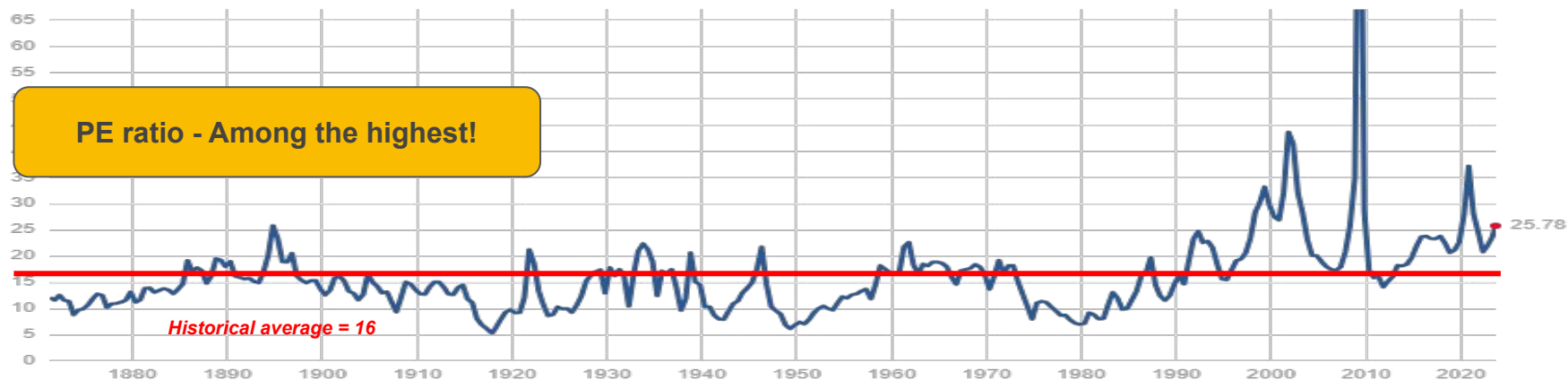
**Future funding problems for issuers?!  
=> Capital transactions likely to increase!**

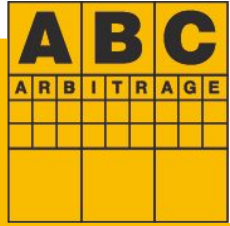
*Unless a perfect synchronisation between Central banks actions & Inflation situation & Companies results...not an easy path !*

(dollars in billions)

|                                      | 2022           | 2023           | 2024           | 2025           | 2026           | Total           |
|--------------------------------------|----------------|----------------|----------------|----------------|----------------|-----------------|
| <b>United States</b>                 |                |                |                |                |                |                 |
| <b>Financial</b>                     |                |                |                |                |                |                 |
| Investment grade                     | \$180          | \$236          | \$240          | \$215          | \$212          | \$1,084         |
| Speculative grade                    | 9              | 16             | 20             | 33             | 33             | 110             |
| <b>Nonfinancial</b>                  |                |                |                |                |                |                 |
| Investment grade                     | 350            | 448            | 438            | 435            | 401            | 2,072           |
| Speculative grade                    | 129            | 209            | 360            | 460            | 464            | 1,622           |
| <b>Total United States</b>           | <b>\$668</b>   | <b>\$910</b>   | <b>\$1,057</b> | <b>\$1,143</b> | <b>\$1,109</b> | <b>\$4,888</b>  |
| <b>Europe</b>                        |                |                |                |                |                |                 |
| <b>Financial</b>                     |                |                |                |                |                |                 |
| Investment grade                     | \$453          | \$496          | \$384          | \$374          | \$351          | \$2,057         |
| Speculative grade                    | 12             | 12             | 16             | 15             | 15             | 69              |
| <b>Nonfinancial</b>                  |                |                |                |                |                |                 |
| Investment grade                     | 315            | 275            | 307            | 273            | 254            | 1,424           |
| Speculative grade                    | 50             | 98             | 135            | 198            | 233            | 714             |
| <b>Total Europe</b>                  | <b>\$830</b>   | <b>\$880</b>   | <b>\$840</b>   | <b>\$860</b>   | <b>\$854</b>   | <b>\$4,264</b>  |
| <b>Rest of World</b>                 |                |                |                |                |                |                 |
| <b>Financial</b>                     |                |                |                |                |                |                 |
| Investment grade                     | \$187          | \$183          | \$188          | \$111          | \$123          | \$793           |
| Speculative grade                    | 12             | 12             | 12             | 13             | 5              | 54              |
| <b>Nonfinancial</b>                  |                |                |                |                |                |                 |
| Investment grade                     | 156            | 158            | 143            | 111            | 131            | 699             |
| Speculative grade                    | 40             | 41             | 49             | 77             | 100            | 307             |
| <b>Total Other Developed Markets</b> | <b>\$395</b>   | <b>\$393</b>   | <b>\$392</b>   | <b>\$313</b>   | <b>\$359</b>   | <b>\$1,853</b>  |
| <b>Total Global</b>                  | <b>\$1,893</b> | <b>\$2,183</b> | <b>\$2,290</b> | <b>\$2,316</b> | <b>\$2,323</b> | <b>\$11,005</b> |

Annual estimate published by S&P Global Fixed Income Research

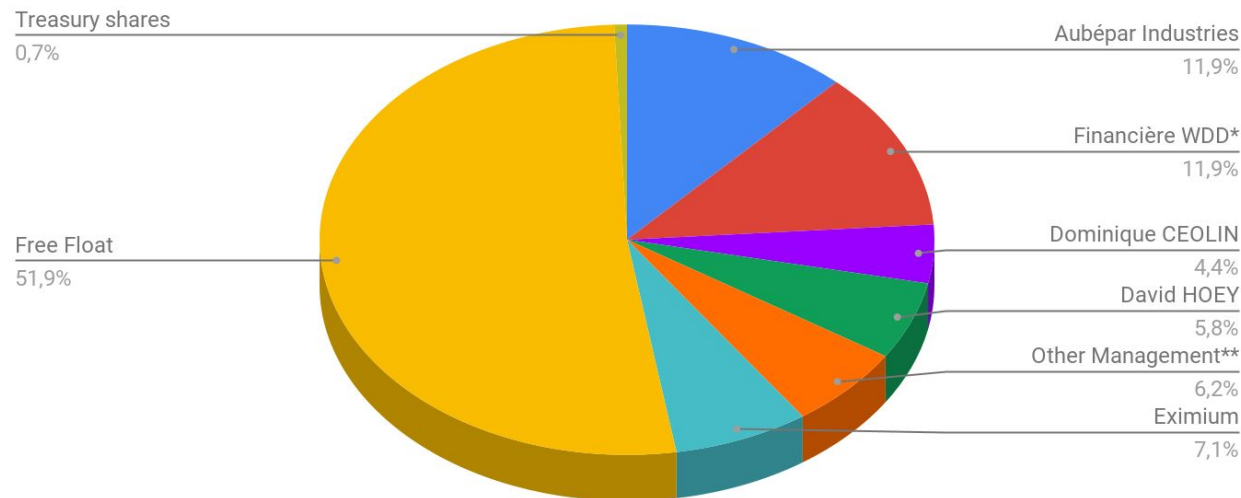




## 7. Shares & Distributions

**16% owned by Executive Top management => Alignment of interests between Shareholders and Management Team**

**Share ownership as of 09/06/2023**



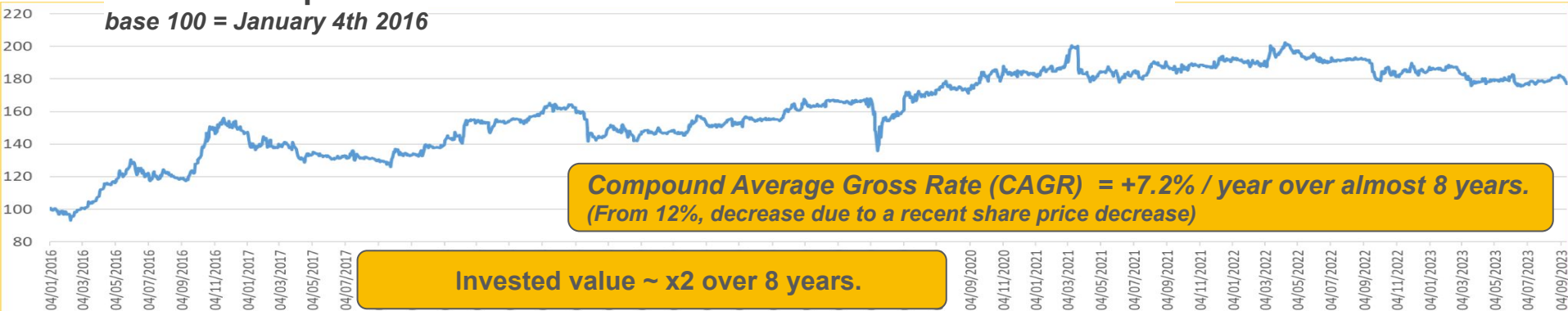
*\* Holding company 50,01% held by Dominique Ceolin*

*\*\* Management and independent non-executive directors excluding Dominique Ceolin and David Hoey*

**Number of listed shares  
59,608,879**

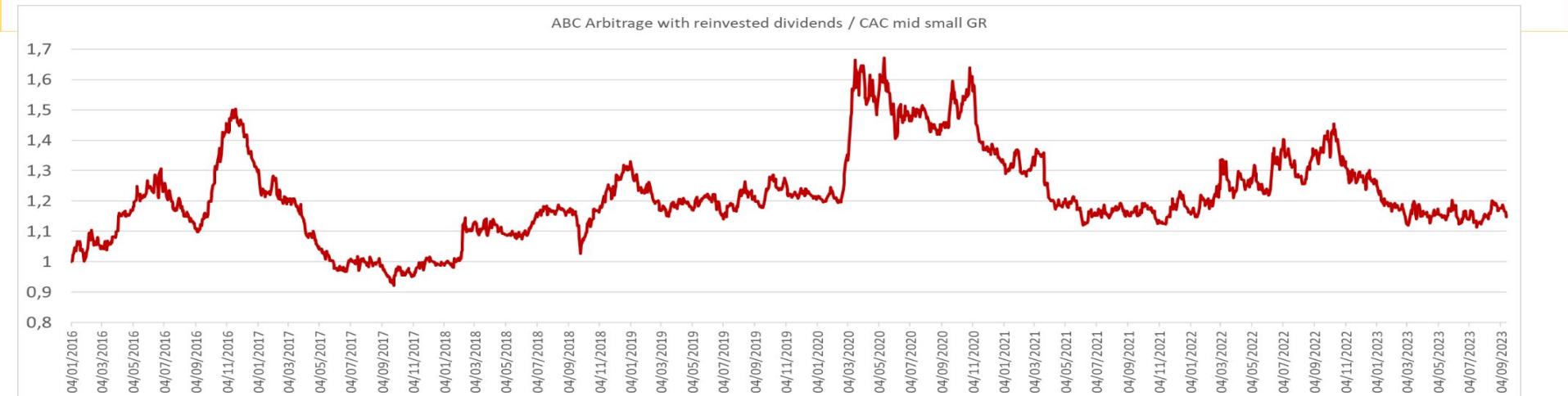
# ABCA share price with reinvested dividends and CAC mid / small GR

base 100 = January 4th 2016



Invested value ~ x2 over 8 years.

ABC Arbitrage with reinvested dividends / CAC mid small GR



## FY2022 distribution = €0.41

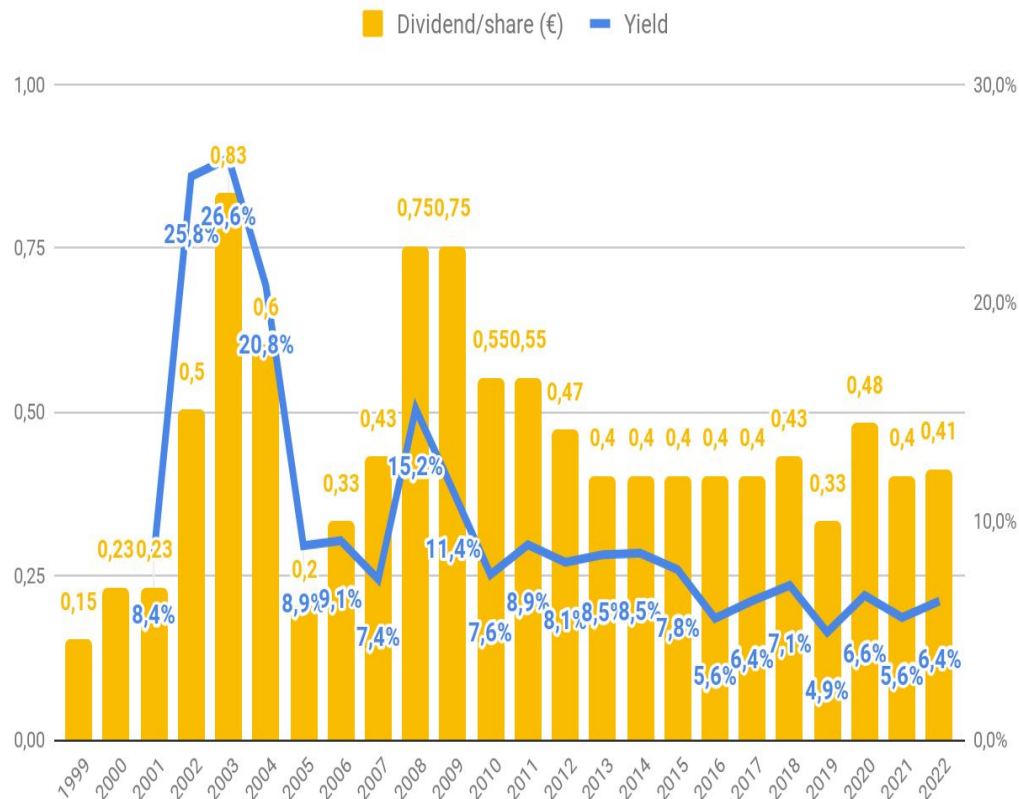
- ❑ €0.11 – Ex date July 2023 - 2022 final dividend
- ❑ €0.10 – Ex date 10 October 2023
- ❑ €0.10 – Ex date 5 December 2023
- ❑ €0.10 – Ex date Apr. 2024 (TBC - board decision - march 24)

## Buyback program

- ❑ €4m authorization by the Board in line with AGM resolution of 9th June 2023
- ❑ ~1% of share capital

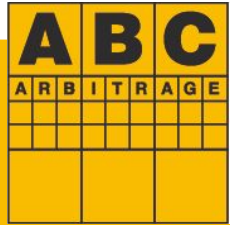
## Payout Ratio (POR) Policy

- ❑ Since 1999, average POR = 95%
- ❑ 2020 & 2021 & 2022 ~ 80%



*This slideshow is a communication support for the investor presentation on HY2023. This document includes some forward-looking statements as statements regarding ABC arbitrage business operations. Although ABC arbitrage believes its expectations are based on reasonable assumptions, these forward-looking statements are subject to numerous risks and uncertainties, which could cause actual results to differ materially from those anticipated in these forward-looking statements.*

*These documents and information are given for illustrative purposes and do not substitute for official documents relating to the HY2023.*



## Q&A